Enhancing Integrated Care through a Managed Services Network

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American Healthcare... a stark reminder

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Clinical Care
• Clinical
• Medical
• Facility-based

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Community Care
• Practical
• Social
• Community-based

These need to come together.
What is an integrated care network?
Managed Services Network (MSN) Structure

**Providers Identify Client Needs**
- Hospitals
- Health care providers
- Case managers
- FQHCs
- Community organizations
- Long-term care facilities
- Skilled nursing facilities
- Insurance companies
- Other agencies

**Community Agencies Provide Services**
- Meals/nutrition assistance
- Transportation
- Personal care
- Medication management
- Medication reconciliation
- Remote patient monitoring
- Home modifications
- Personal emergency response systems
- Evidence-based trainings
- Care management
- Other services

**MSN Provides Coordination Services**
- System assessment
- Referral
- Technical assistance
- Billing & reimbursement
- Performance standards

*Services through sustainable contract funding.*
Target population
What will success look like?
Anticipated facilitators/barriers
Sustaining the Program
Sustaining the network
• Adequate Revenue for CBOs
• A value-based vision
A Kansas City Network

• Steering Committee

• Start-up
  • Anticipated Services
  • Anticipated Process

• We’re not alone or unique
Questions?

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