

Finance Director

August 2025

OMNI is honored to be retained by [Mid-America Regional Council](http://www.casajwc.org/aboutus.aspx) (<http://www.casajwc.org/aboutus.aspx>) (MARC) in the search for their next **Finance Director**. This highly responsible leadership position will provide strategic and operational financial and grant management guidance and expertise to enable MARC to advance important regional goals and initiatives.

MARC is the nonprofit association of local governments and metropolitan planning for the bistate Kansas City region. The organization promotes and supports cooperation from diverse stakeholders to address the most important regional issues including transportation, community development, environment, workforce and economy, aging services, quality early learning, public safety communications and emergency services. MARC creates a space for the Kansas City region to come together, find and implement solutions that create a community that people are proud to call home.

Position Summary

The **Finance Director** will serve as a trusted business advisor to executive leadership while providing direction for MARC's current budget of \$120M and guiding financial decisions advancing the organization's financial health, long-term stability and strategic priorities. This role is ideally suited for a strategic thinker and innovative partner who approaches complex challenges with objectivity, offering sound guidance while maintaining a service-oriented mindset grounded in curiosity and creativity. This position requires a public finance professional with broad-based business acumen, strong leadership abilities, and experience making impactful, executive level decisions.

Reporting to the Director of Finance and Administration, the Finance Director will lead a team of 15 highly performing finance professionals, and partner with them to plan, organize, coordinate and perform comprehensive financial activities of the organization.

Responsibilities:

- Guiding the strategic direction of the Finance Department implementing policies and systems that support high-performing, customer-oriented operations. The Finance Director develops and administers complex financial models to support decision-making in areas like forecasting, revenue integration and benefit cost management.
- All regular financial processes including accounts payable, accounts receivable, revenue recognition, journal entries, bank reconciliations, fixed assets.
- Development, implementation and ongoing management of organization wide and department financial policies and procedures. Make recommendations on streamlining processes while maintaining appropriate internal controls.
- Administration of the financial management system, the budget software system and provide input and guidance on other technology tools used in support of MARC's financial and organizational work.
- Preparation of the [annual comprehensive financial report](#) to include reviewing year end accounting records, making adjusting journal entries, preparing audit reconciliations, schedules and the management discussion and analysis.
- Presentations of financials to the board of directors.
- Oversight and collaboration of the biweekly payroll, benefits process, benefit updates, and salary changes, including compliance with internal policies and governing regulations such as FLSA and tax issues.
- Drive and champion internal programs by managing over 100 active federal, state and private grants. Monitor systems that ensure compliance with Uniform Guidance, reporting and other specialized grant requirements.
- Coordination of the budget process including managing the budget software, verifying data, developing systems for and compiling data.
- Oversee preparation of the annual Indirect Cost Allocation Plan proposal and ongoing analysis of Indirect costs and revenues.
- Investment of MARC funds.
- Analyze and forecast budget capacity for organizational programs and needs, recommending strategies for Long-Term Contingency Fund. Track and evaluate revenues and expenditures, proposing improvements and modifications to drive efficiency and ensure best-practice implementation.

- Support and/or lead special projects related to financial issues of the organization.

Qualifications:

- Bachelor's degree in accounting, finance, or a related fiscal field. Master's degree is preferred.
- Master's degree and/or Certified Public Accountant, CMA or CPFO designation strongly preferred.
- Experience leading financial operations in a public sector or nonprofit agency is required.
- 7 plus years of relevant, progressively responsible experience in budgeting, forecasting, grant management and financial reporting following Government Accounting Standards Board (GASB) accounting principles.
- High level expertise and aptitude for technology applications including Excel and financial management systems.
- Strong analytical and strategic thinking.
- Dedication to public service and grounded in financial best practices.

Salary and Benefits

- MARC has a collaborative work environment with a culture based on integrity, innovation, impact, respect, belonging, and leadership.
- Hybrid work schedule provides opportunities for both interaction with and learning from colleagues, and quiet focus time at home.
- Continued professional development and ensuing career development are central to MARC's value of excellence in performance.
- Competitive salary and fringe benefit package.

MARC is an equal opportunity employer that provides equal employment opportunities to any characteristic protected by federal, state, or local laws. We are most interested in finding the best candidate for the job, and that candidate may come from a less traditional background. MARC may consider an equivalent combination of knowledge, skills, education, and experience to meet minimum qualifications. If you are interested in applying, we encourage you to think broadly about your background and skill set for the role.

We appreciate your referrals to professionals who may have an interest in this outstanding opportunity. Formal interest accepted through the [OMNI Executive Career Portal](#).

Please direct all inquiries to:

OMNI Human Resource Solutions

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