

Request for Information (RFI)

For Construction & Demolition Material Recovery

Introduction

MARC is reimagining the potential of waste in the Kansas City region. Through the development of a material recovery plan, MARC is laying the foundation for the region to become more resilient and self-reliant. This will result from efforts to retain low-cost, low-carbon, durable materials that have historically been landfilled. Recovering these resources can benefit the region by boosting business growth, accelerating job creation and workforce development, and expanding equitable access to goods. Paired with the region's intermodal capabilities, this new approach can also help the Kansas City region to become a Midwest hub for secondary materials.

MARC desires to learn who can contribute to this vision, specifically the recovery and repurposing of waste materials flowing from acts of construction and demolition (C&D) and deconstruction. Examples of these materials can be found in the section below. Building a self-perpetuating circular economy requires the development of a full ecosystem. With this in mind, MARC seeks to identify potential players who can contribute in a range of ways, up and down the value chain

Purpose

This purpose of this RFI is to gather insights on the latest methodologies, technologies, products and services that can help the Kansas City region to recover and repurpose waste materials flowing from C&D and deconstruction activity in the local built environment (e.g., residential, commercial, public, etc.). We are interested in contributions from every aspect of the value chain including:

- Design for circularity and regeneration.
- Supportive public policy and permitting.
- Funding and financial incentives (e.g., identifying and securing relevant grants, appraising the value of recovered resources for donation, accountants who specialize in tax filings for deconstruction, etc.).
- Deconstruction (e.g., deconstruction services, training for workforce, techniques, safety and profitability, etc.).
- Building with recovered materials.
- Sortation and separation of recovered C&D materials on site.
- Transportation, storage and logistics for recovered materials.
- Land development for circular industrial parks focused on recovered materials.
- Processing recovered materials for brokers and end markets.
- Brokering recovered materials, preferably for end markets in the Kansas City region.
- Reuse, repair, recycling, manufacturing, waste-to-energy solutions and more that keep the recovered materials circulating in the local region at their highest value.

- Support services (e.g., technology or expertise) that enable any or all of the above to integrate and flow more easily, intelligently, swiftly and profitably.

Scope of Information Requested

The insights gained from this RFI will help MARC to identify and convene relevant respondents at an upcoming C&D Material Recovery Summit in fall 2026. In that setting and other ways, MARC can help to connect you with potential customers in the region who are in need these services.

[Please click here to access the form to share your responses to the below questions.](#) The form will open on Friday, April 3, and close at 5 p.m. Friday, April 24.

We invite respondents to provide detailed information on the following aspects:

- **Who are you?** Share your name, organization and website.
- **What areas interest you?** For example: design, policy, incentives, deconstruction, logistics, land development, processing, brokering, end-market solutions, interstitial solutions, etc.
- **What solutions can you provide?** Describe the products and/or services that you can provide for the areas of this RFI that interest you. Go beyond just the features. Describe the unique benefits that your solutions will deliver. Also, give examples of how those solutions were implemented for other clients and the results. *
- **How do we contact you?** Share the primary point of contact for your RFI response, including that individual's full name, email address and phone number.

** Don't feel qualified? If you are interested in entering this market or bringing ideas to the table, we still encourage your response.*

Examples of C&D and deconstruction materials

- **Inert materials:** Concrete, brick, masonry, ceramics, drywall, dirt/sand/gravel, roofing, etc.
- **Ferrous metals:** Steel beams, rebar, piping, etc.
- **Non-ferrous metals:** Aluminum siding, copper wiring, plumbing, brass fixtures, etc.
- **Wood:**
 - Millwork – Doors, cabinets, trim, paneling, flooring, fireplace mantels, etc.
 - Clean – Untreated lumber, pallets, etc.
 - Treated – Decks, fencing, outdoor features, etc.
- **Cardboard and paper:** Packaging from new appliances and fixtures.
- **Plastics and polymers:**
 - Piping: PVC, CPVC, PEX, etc.
 - HDPE/LDPE: Common in protective films, vapor barriers, buckets, etc.
 - Flooring: Carpet, vinyl, linoleum, etc.
 - Insulation: Fiberglass batts, polystyrene (EPS), rigid foam boards, etc.
- **Glass:** Windows, architectural glass, stained glass, mirrors, etc.

- **Fixtures:** Sinks, tubs, lighting, countertops, hardware, etc.
- **Furniture:** Cubicles, desks, tables, chairs, couches, beds, etc.
- **Appliances:** Refrigerators, stoves, dishwashers, laundry washers, dryers, HVAC systems, water heaters, etc.
- **Other**

Open Records Act and Proprietary Information

The Mid-America Regional Council (MARC) is a public organization and is subject to the Missouri Open Records Act (Chapter 610, RSMo). All records obtained or retained by MARC are considered public records and are open to the public or media upon request unless those records are specifically protected from disclosure by law or exempted under the Missouri Sunshine Law. All contents of a response to a Request for Bids, Qualifications, Proposals or information issued by MARC are considered public records and subject to public release following decisions by MARC regarding the bid request. If a proposer has information that it considers proprietary, a bidder shall identify documents or portions of documents it considers to contain descriptions of scientific and technological innovations in which it has a proprietary interest, or other information that is protected from public disclosure by law, which is contained in the RFI response. After either a contract is executed pursuant to the Request for Bids, RFQ, RFI or RFP, or all submittals are rejected, if a request is made to inspect information submitted and if documents are identified as “Proprietary Information” as provided above under Missouri Sunshine Law, MARC will notify the proposer of the request for access, and it shall be the burden of the proposer to establish that those documents are exempt from disclosure under the law.

Questions

For any questions or further information, please contact:

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