



MID-AMERICA REGIONAL COUNCIL / EMERGENCY RESCUE (MARCER)
MEDICAL SUPPLIES (PRE-HOSPITAL)
BID No. 121

ADDENDUM: 1
ISSUE DATE: October 12, 2026
BIDS DUE: October 23, 2026 1PM Local Time (No change)

Addendum 1 is issued to provide clarification requests received with responses for all potential bidders.

- Q. If there are bid terms and conditions the Vendor may not be able to agree to, will MARCER allow the Vendor to include clarifications or exceptions as part of its bid submission? If there are insurance requirements that the Vendor may not be able to agree to, will MARCER consider exceptions to insurance terms and conditions?
- A. Bidders shall refer to paragraph - 4.11.5 Exceptions – Bidders shall clearly state any exceptions taken by referencing the particular paragraph number from the bid document in the letter of transmittal.
- Q. Request for Extension of Clarification and Bid Due Dates
- A. The deadlines cannot be changed.
- Q. Item 32 - Propak Manufacturing has ceased operations earlier this year, can MARCER identify any preferred replacement manufacturer(s) or product(s) that would be considered equivalent for evaluation purposes?
- A. We do not have a specific replacement for the product. Bidders may bid a comparative alternate.
- Q. Clarification of Alternate Product Policy - Section 2.1.4 states that bidders may not quote the specified item and also provide an alternate, and that alternates may be offered when the bidder does not have the specified item available. Please confirm whether a bidder may submit an alternate product when the bidder can supply the specified item but believes a comparable product offers better value, availability, or overall benefit to MARCER participants. Alternatively, are alternates limited strictly to situations where the bidder does not carry or cannot obtain the specified item?
- A. Bidders may choose to quote either the specified product on Tab A-1 or offer an alternate product on Tab A-2 but cannot quote on both.
- Q. Evaluation of Alternates for Discontinued or Obsolete Products - For line items where the specified manufacturer has discontinued the product or is no longer in business, should bidders submit only the replacement/equivalent item on Tab A-2, or would MARCER prefer bidders to identify the discontinued item on Tab A-1 and provide the replacement product on Tab A-2 for evaluation?
- A. Bidders may make a note on Tab A-1 if an item is discontinued or manufacturer has ceased operations and quote a replacement on Tab A-2.
- Q. What criteria will be used to evaluate such replacements?
- A. Evaluation of replacements – per paragraph 3.1.2 Evaluation “Ability to provide desired range of products. Are brands appropriate. Pricing reasonable/comparable? Including overall responsiveness to bid”, maximum score -30 points.

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Receipt of addendum to an invitation by a bidder must be acknowledged by signing and returning the addendum. Such acknowledgment must be received prior to the hour and date specified for receipt of bids or returned with the bid and received prior to closing time and date.

Bidder's (Company) Name

Date

By: _____

Signature of Authorized Agent