



In the face of funding changes, how can organizations use Kansas Medicaid to sustain their Community Health Workers (CHWs)?

Community Health Workers are critical to identifying and creating action plans to address nonmedical needs, such as access to a stable food supply, housing or transportation. Their support in helping patients navigate health, social and community services has shown improvements in health outcomes, quality of life, access to preventive care, as well as reductions in health care cost and utilization. Kansas Medicaid offers our region an opportunity to fund CHWs in the face of reductions in other funding sources.

Effective July 1, 2023, Kansas Medicaid reimburses for services provided by certified Community Health workers in home, clinic or community settings including:

- Screening and assessment for social needs and barriers to care.
- Health promotion and coaching.
- Health system navigation and resource coordination.
- Care planning with the client's care team.

Clinical organizations, such as Federally Qualified Health Centers or individual provider practices, can bill Medicaid for their CHWs' time. CHW services must be supervised by a licensed practitioner type as approved by the Kansas Department of Health and Environment and billed under the individual or individual group member National Provider Identifier.

How does Kansas Medicaid reimbursement work?



- Licensed, supervising practitioner identifies need for CHW support.
- Practitioner refers to CHW or CHW team.
- Referral is documented.
- Standing orders to CHWs are acceptable.

- CHW conducts person-centered assessment to understand individual's history and intersection of nonmedical and health needs.

- Ongoing CHW service delivery.
- CHW creates action plan, provides navigation and resource coordination, health promotion and coaching, and coordinates with clinical care team.
- Services are documented in 30-minute increments using these codes:
 - 98960 (1 client; \$22.20).
 - 98961 (2–4 clients; \$10.78 per client).
 - 98962 (5–8 clients; \$7.77 per client).

- CHW documents services delivered.
- Services limited to 2 hours per day, or 12 hours per every 30 days per client.

- Billing Practitioner bills CHI services, provided by the CHW on a monthly basis, based on aggregate time spent per calendar month.

Want more information?
Contact CHWinfo@marc.org.

Sources:

- KMAP General Bulletin 23175 (June 2023): [General Community Health Workers](#)
- KMAP General Bulletin 23175 Updated (July 2023): [General Community Health Workers Updated](#)
- KMAP General Bulletin 23343 (December 2023): [General Community Health Workers Reminder RHC/FQHC/IHC Providers](#)
- KMAP General Bulletin 24105 (June 2024): [General Community Health Worker Services Rate Increase](#)