Greater Kansas City Chamber Economic Forecast December 9, 2021



The Path of Economic Recovery From the COVID-19 Pandemic:

Current trends and a 2022 Economic Forecast

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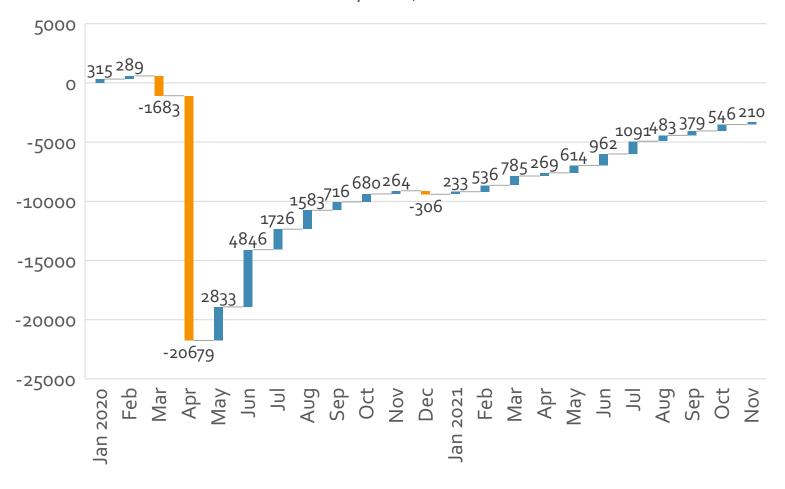


U.S. Economic Situation and Forecast



November's jobs report disappointed, though earlier months were revised upward which partially compensated. U.S. nonfarm payroll employment has now clawed back 83% of the jobs lost during the recession. Employment is still 3.9 million below its pre-pandemic peak.

Monthly Change in U.S. Non-Farm Payroll Employment since January 2020, in thousands



Source: BLS

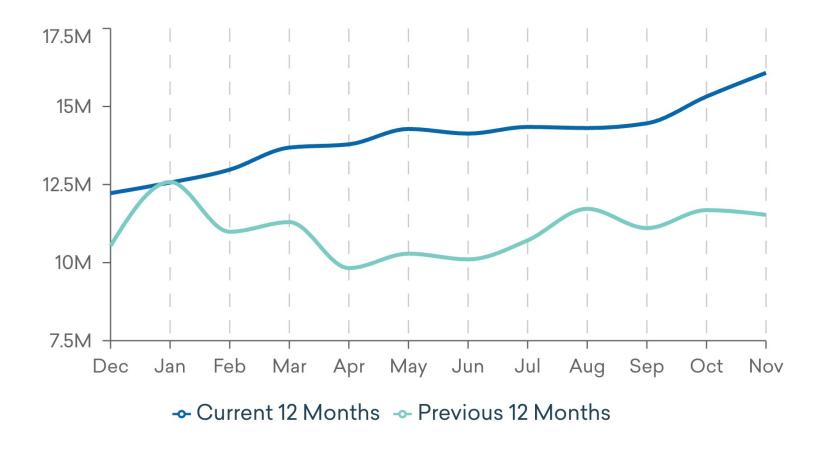
Other indicators showed a more robust recovery continuing. For example, there has been a burst of entrepreneurial activity since the pandemic began.

U.S. Business Applications



Job postings have reached record levels, indicating high demand for workers from businesses.

U.S. Job Postings, Current vs. Previous 12 Months



Source: EMSI

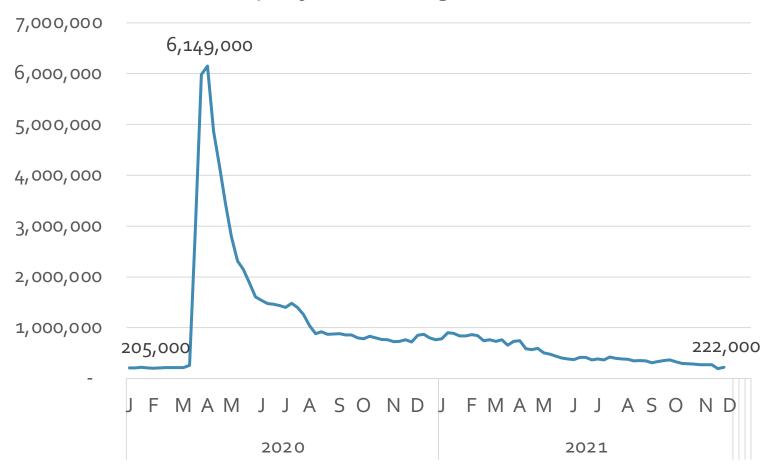
The growing gap between openings and hires has induced a record number of workers to quit their jobs – quit rates are now much higher than at the peak of recent recoveries.



Source: FRED, U.S. Bureau of Labor Statistics

After dipping sharply the week of November 20th to levels that were below their pre-pandemic levels, initial unemployment claims ticked back up the following week to a level about 8 percent higher. Achieving anything near pre-pandemic levels roughly 18 months after the peak represents remarkable progress.

U.S. Initial Unemployment Insurance Claims (Weekly) Seasonally Adjusted (through Nov. 27, 2021)

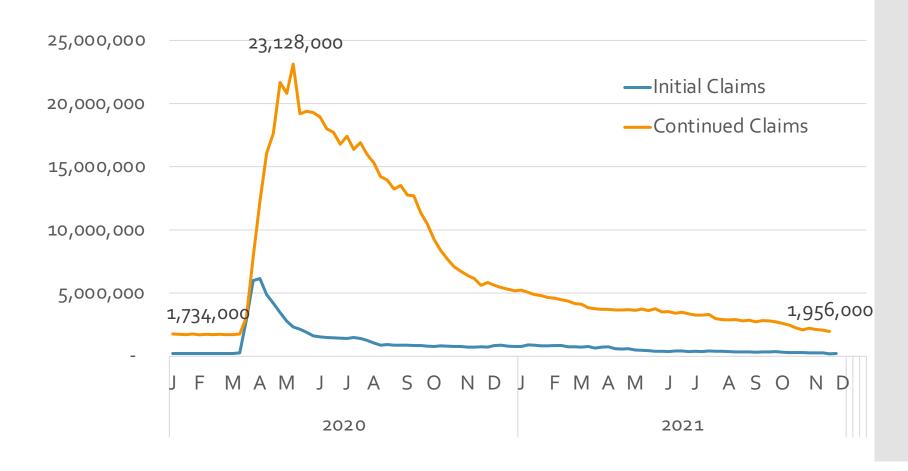


Source: FRED, U.S. Department of Labor

Despite improvement, there is still some slack in the labor market.

Continued claims have declined to roughly 2.0 million, a figure that is about 220,000 (15%) higher than prepandemic levels.

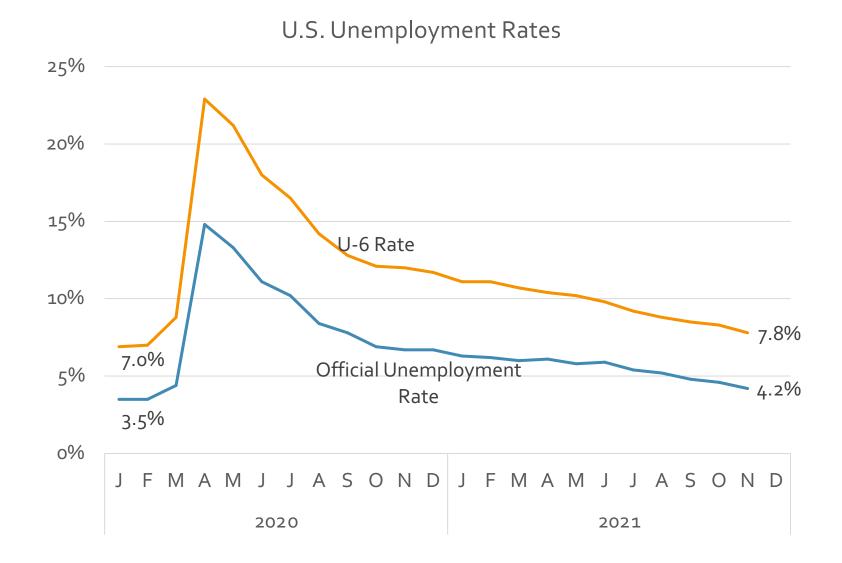
U.S. Continued Unemployment Insurance Claims (Weekly) Seasonally Adjusted (through Nov. 20, 2021)



Source: FRED, U.S. Department of Labor

Despite slowing job growth, the official unemployment rate dropped to 4.2% in November, very close to the 4.0% traditionally assumed to represent full employment

A broader measure of labor force underutilization that includes discouraged workers and those seeking full-time work, the U6 rate, declined to 7.8%, close to a full percentage point above prepandemic levels, suggesting some slack still exists.



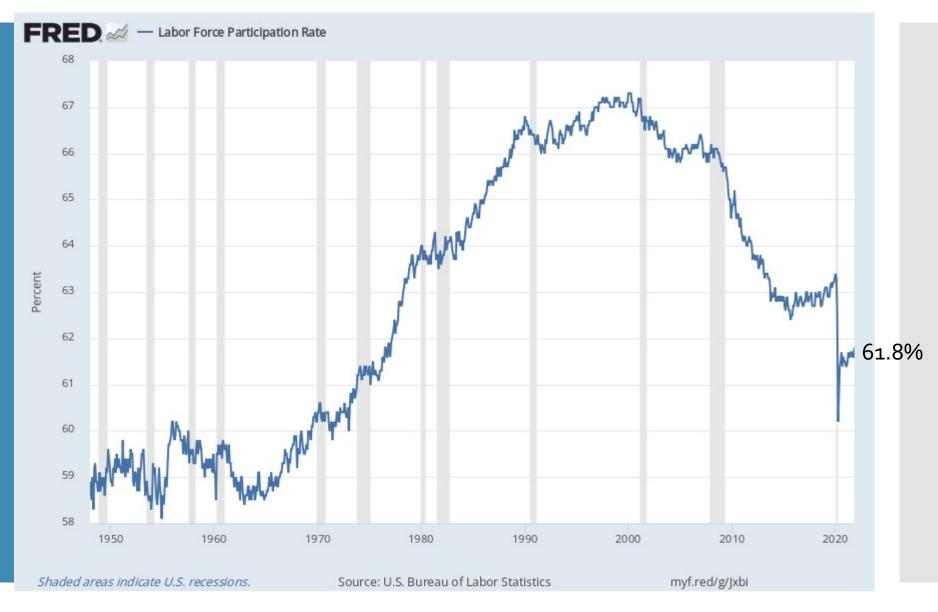
Source: FRED, U.S. Department of Labor

Unemployment rates continue to fall for most racial groups, though at varying speeds, creating significant disparities. Unemployment rates for Latino and Black workers remain 50% to 80% higher than White workers, respectively. The Asian unemployment rate of 3.8% essentially matches that of White workers.

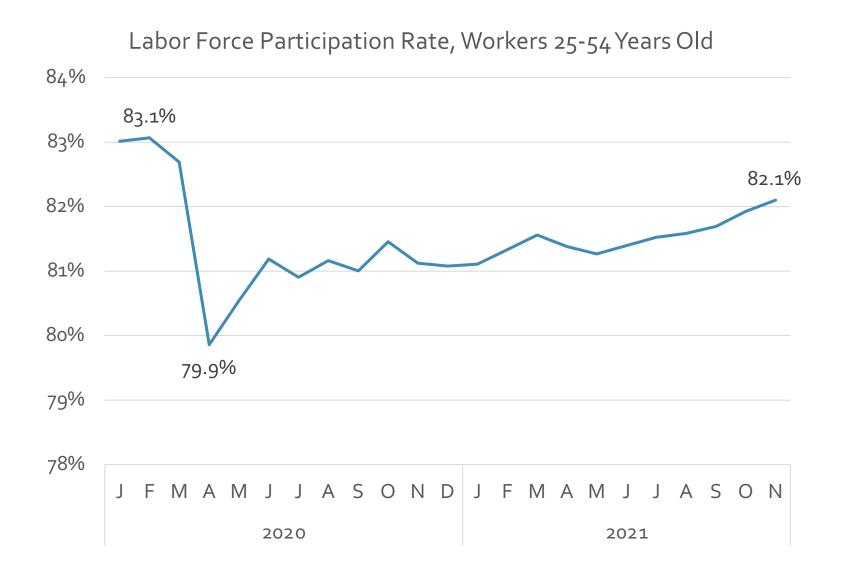
Monthly U.S. Unemployment Rates by Race, Ethnicity



Though participation in the labor force ticked up by 0.2% in November, it remains at rates not seen since the mid-1970s. This translates to roughly 3.6M fewer workers in the labor force if participation rates had remained at the pre-pandemic levels.

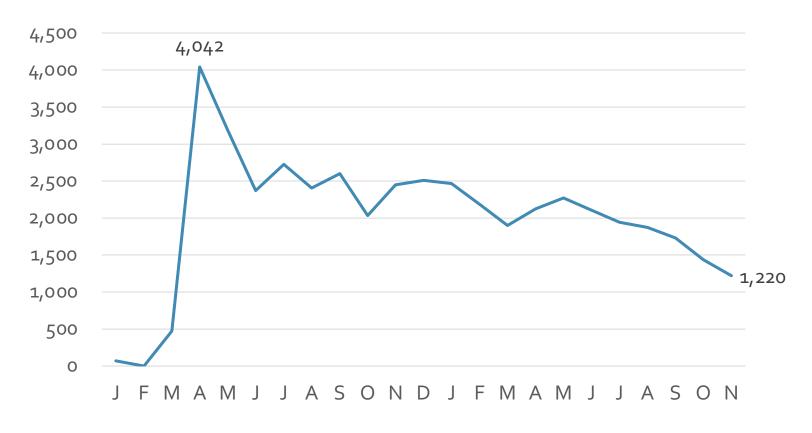


A large portion of the decline is due to a retiring Baby-Boom generation. But even for those in their prime working years, labor force participation rates have regained only 70% of the loss caused by the pandemic.



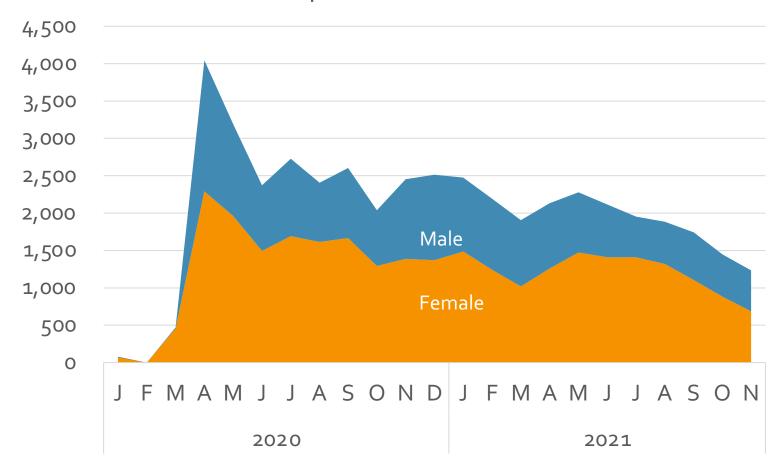
As a result, about 1.2 million workers in their prime working ages are still missing from the labor force, a figure that is 30% of the peak loss during the pandemic.

"Missing" Workers 25-54 Due to Lower Labor Force Participation (in thousands)



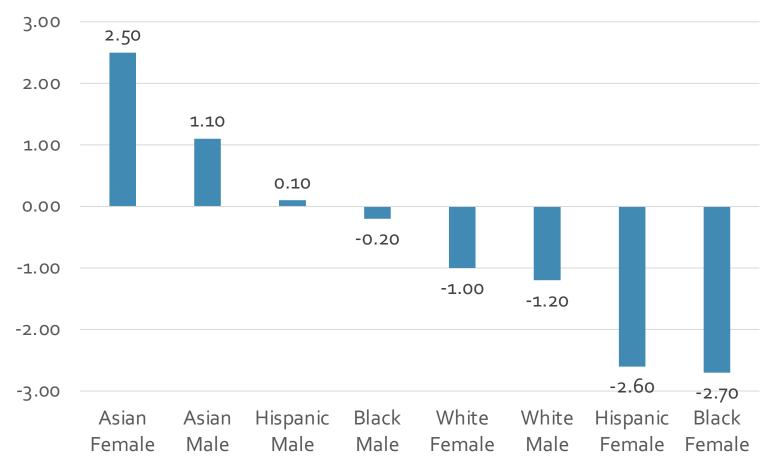
Women currently account for the majority (56%) of the missing primeage workers. This suggests there is still some conflict between caregiving responsibilities and work.

"Missing" Workers 25-54 Due to Lower Labor Force Participation (in thousands)

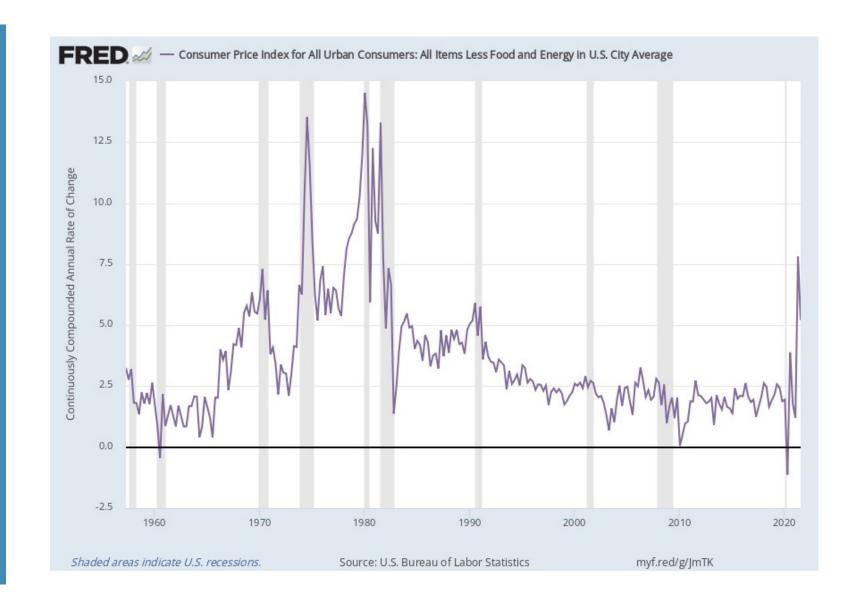


This is mainly because the Black and Hispanic female recovery in labor force participation has significantly lagged that of other groups. The gap for females of color is about 2 ½ times that of White females.



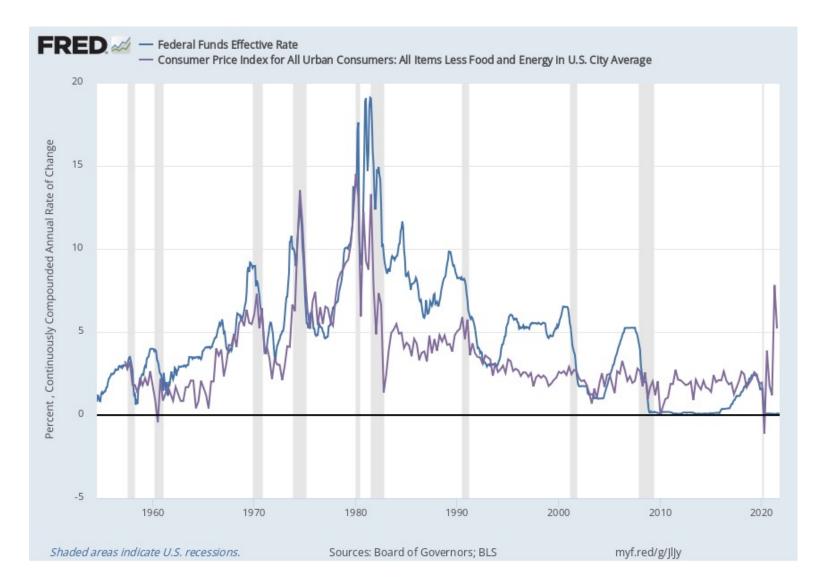


Despite missing about a million prime age workers, the U.S. economy is experiencing the highest core inflation since the 1980s. Are we entering a new period of "stagflation" - high underemployment with high inflation?



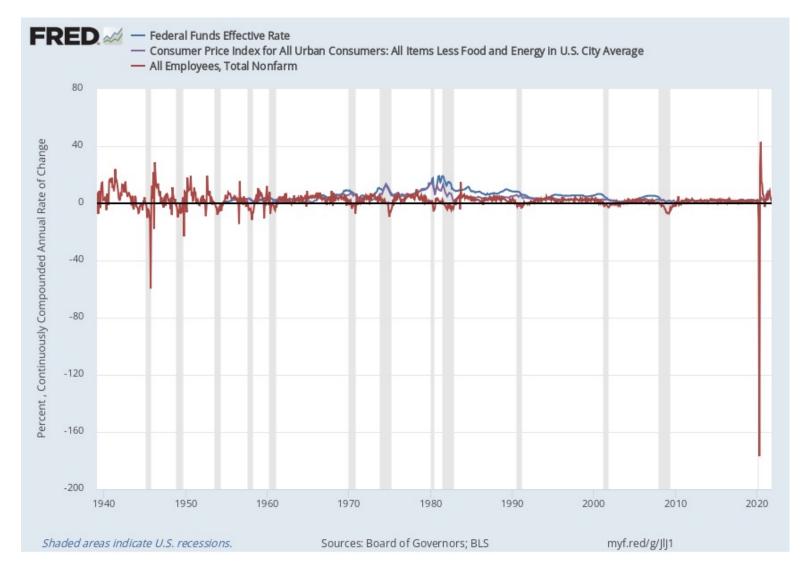
Prior to the 1980s, the Fed raised interest rates concurrently with inflation. After that it began raising it preemptively.

But the experience after the Great Recession suggested pre-emptive increases left too many jobs on the table.



Source: Bureau of Labor Statistics , U.S. Federal Open Market Committee

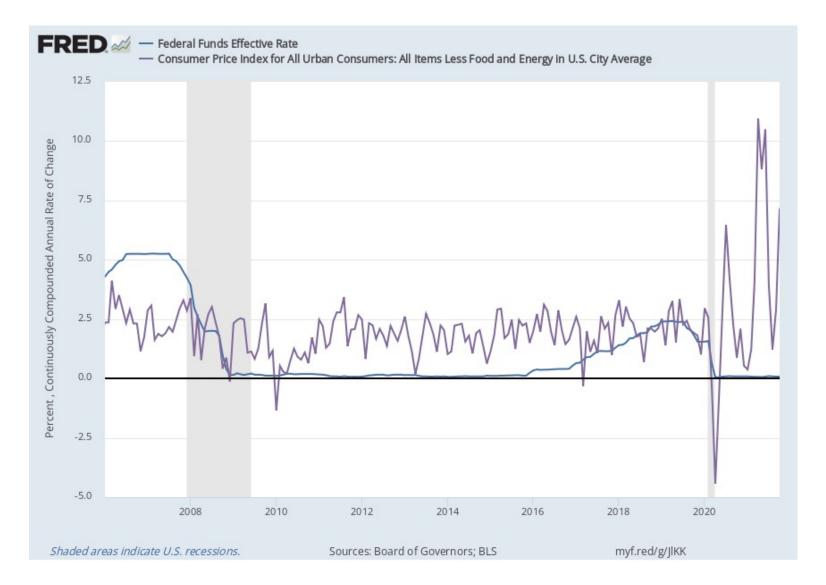
The COVID-19 recession was more of a natural disaster than typical recession.



Source: Bureau of Labor Statistics , U.S. Federal Open Market Committee

Inflation is rising and, as yet, there is no strong policy response from the Fed.

This is the dilemma created by a dual mandate, combined with a change in policy that lets inflation run above 2% for a period if it ran below 2% prior to that.

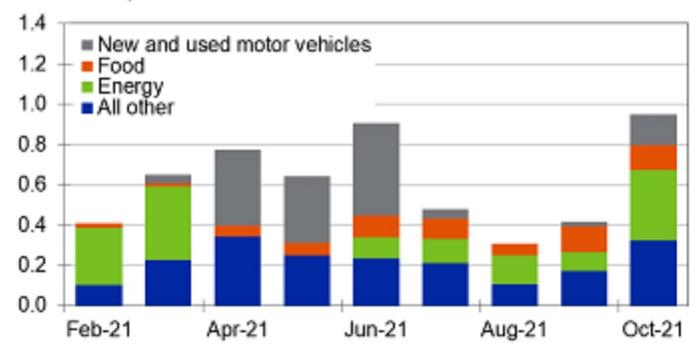


Source: Bureau of Labor Statistics , U.S. Federal Open Market Committee

The latest inflation breakdown by major category from Moody's (October) shows energy now at the forefront of increases. But the recent decline in oil prices should mean this is less of a contributor moving forward.

Dissecting Inflation

Consumer price index, %

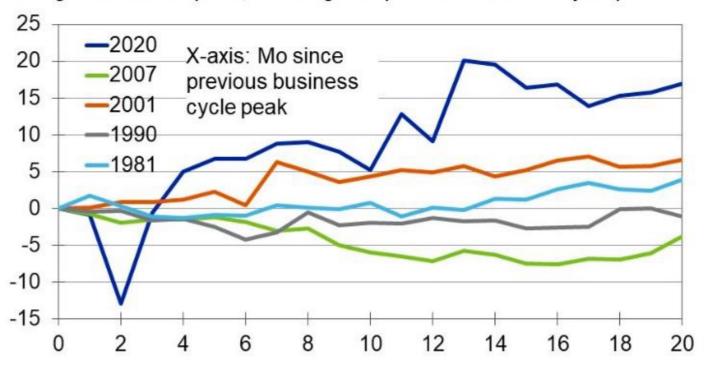


Sources: BLS, Moody's Analytics

We are buying more goods than in 2019. We are having them shipped directly to our homes, increasing the demand for truck drivers.

Fast Recovery Finds Factories Flat-Footed

Real goods consumption, % change vs. previous business cycle peak

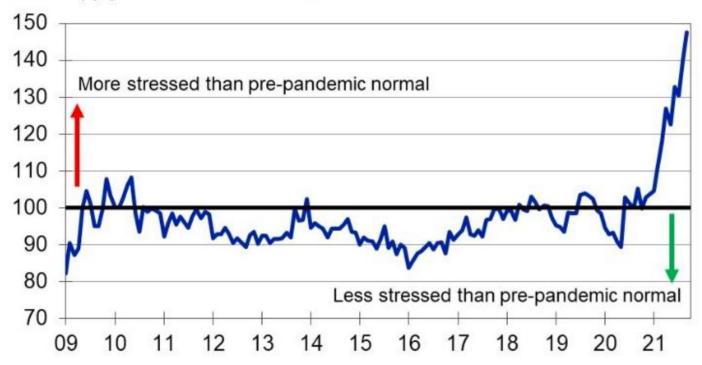


Sources: BEA, Moody's Analytics

Though the supply of goods is increasing, it is still not able to keep up with how fast demand snapped back, creating bottlenecks.

Bottlenecks Keep Tightening

U.S. Supply Chain Stress Index, 2019Q4=100



Sources: Multiple sources, Moody's Analytics

Moody's Analytics:

November Assumptions for Baseline Forecast

- The worst of the Delta-variant wave is behind us. Future waves will be less severe due to vaccine eligibility expanding to other age groups.
- The reconciliation package that funds a range of social investments will be passed and valued at \$1.75 trillion.
- Debt ceiling is raised and a partial government shutdown is avoided.
- The acceleration in consumer prices is expected to ease by Spring 2022, as are labor-supply constraints
- The Federal Reserve keeps the target range for the fed funds rate at 0% to 0.25% until late 2022 and will taper its \$120 billion in monthly asset purchases at a rate of \$15B per month until mid-2022.
- Full employment is reached by the end of 2022, defined by when the prime-age employment-to-population ratio reaches 80%.
- The 10-year U.S. Treasury yield is expected to steadily increase to 3.75% by mid-decade.

Moody's Analytics:

Key Risks for Baseline Forecast

The future is uncertain, however, so we also look at alternative scenarios to put bounds on the uncertainty and allow a more clear-eyed assessment of risks.

Downside:

- Omicron variant may cause a significant pullback in demand if vaccines are shown to be significantly less effective in preventing serious illness. (Note: Moody's forecast was published before the variant became known)
- Supply-chain issues worsen, bolstering U.S. inflation
- Financial market conditions tighten due to the Fed tapering monthly asset purchases, a debt-ceiling battle, and profit taking ahead of a potential capital gains tax increase next year
- The social spending in reconciliation bill is substantially reduced
- Labor-supply constraints are more binding, slowing job growth, boosting wages and inflation

Upside:

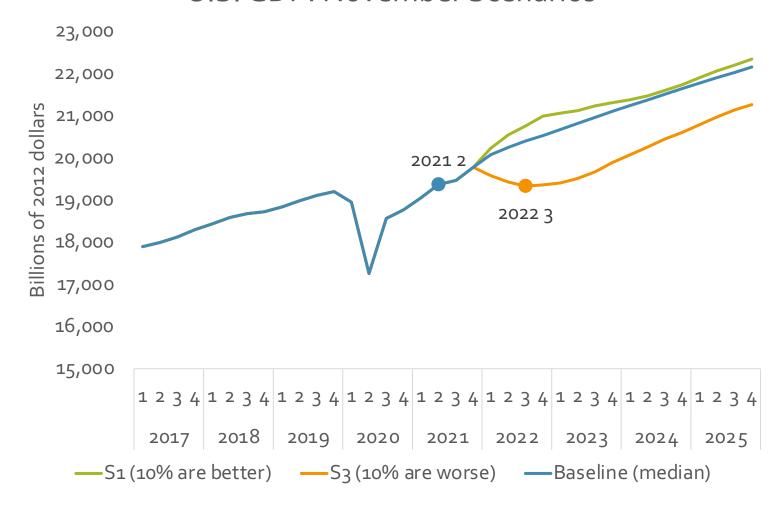
- Millennials start buying homes commensurate with their ages and incomes
- The existing large savings cushion is tapped to boost consumer spending even in the absence of as much stimulus

Basically, in terms of GDP, the recovery period ended 2Q 2021, beginning the expansion phase of the cycle. It appears GDP is back on its pre-pandemic trend line.

In the worst case, a resurging virus and a vaccine hesitant public causes widespread increases in infections, resulting in a pull-back of demand creating a new recession.

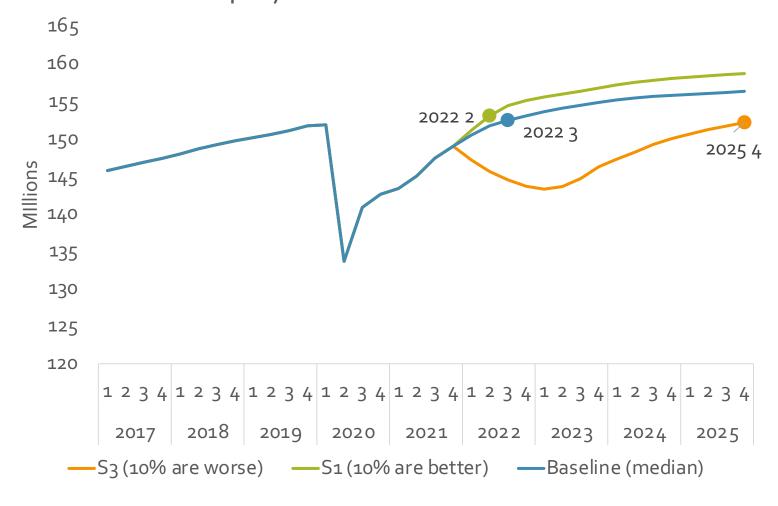
Source: Moody's Analytics

U.S. GDP: November Scenarios



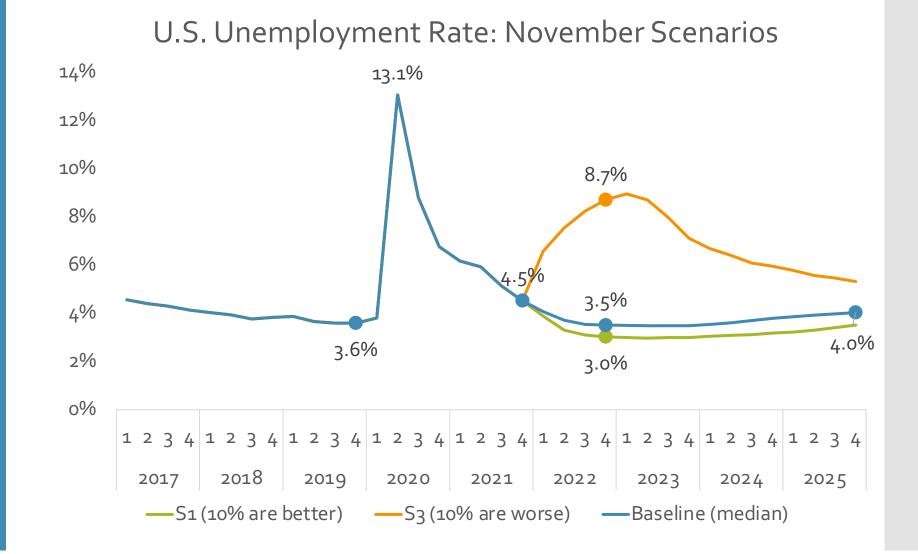
The recovery of U.S. employment, though, lags by a year in the best case and by 1 1/4 years in the baseline. The worst case pushes an employment recovery to the end of 2025.

U.S. Employment: November Scenarios



Source: Moody's Analytics

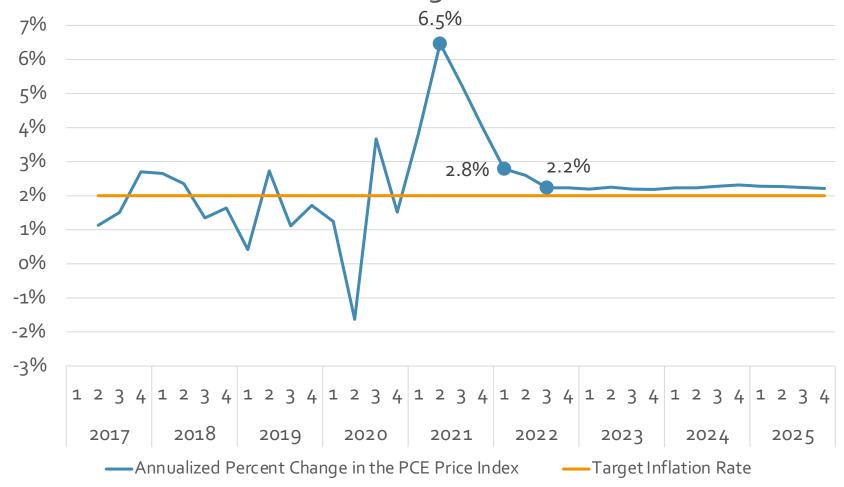
The baseline forecast calls for the nation's unemployment rate to fall 3.5 percent over the next year to pre-pandemic levels. Under the best-case scenario it drops ½ percentage point below that. Given Moody's estimates the long-run equilibrium unemployment rate is about 4 percent, this indicates an overheating economy.



Source: Moody's Analytics

Moody's forecasts that supply-chain and labor supply constraints in the face of rapidly increasing demand gradually resolve themselves. As a result, core PCE inflation is expected to be significantly lower in first-quarter 2022 and to be near the Fed's target by the end of 2022.

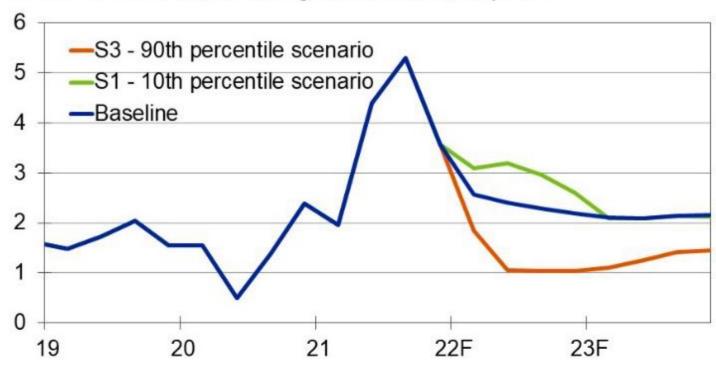




Even under the most rapid growth assumptions, Moody's does not foresee an extended period of core inflation much above 3%.

Range of Forecast Outcomes

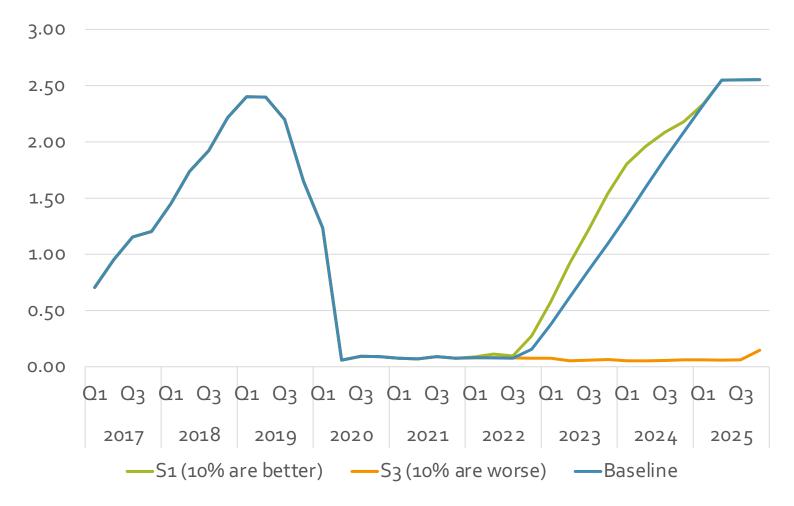
Core PCE deflator, % change annualized, 2-qtr MA



Sources: BEA, Moody's Analytics

This is both because they believe bottlenecks will resolve themselves and that the Fed will successfully demonstrate its ability to rein in inflationary expectations if it should prove necessary. This is shown by their forecast of a more aggressive rate of increase in the Fed Funds rate in the high growth scenario.

Fed Funds Rate: November Scenarios



KC Economy – Current Situation

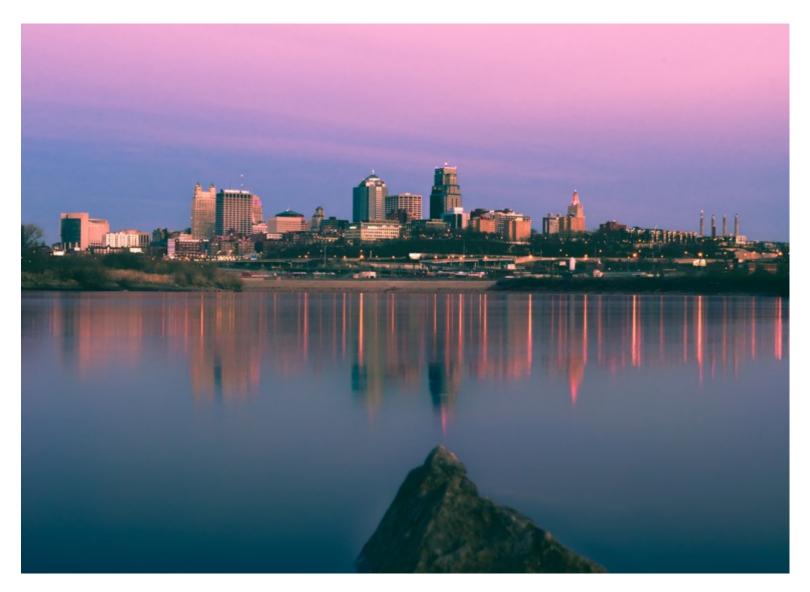


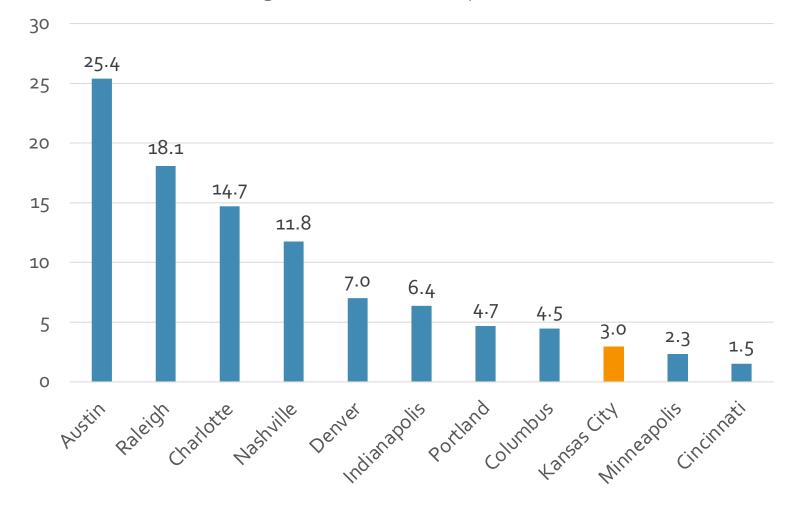
Photo by <u>Jake Fagan</u> on <u>Unsplash</u>



Net Migration Rate

KC ranks 9th

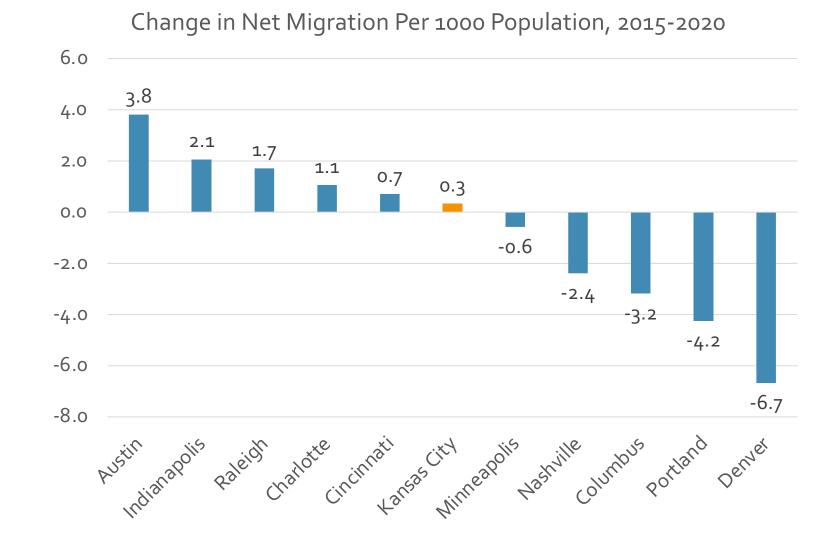
Net Migration Per 1000 Population, 2020





<u>Change</u> in Net Migration Rate, 2015-2020

KC ranks 6th





GDP per Job

KC ranks 9th

GDP Per Job, 2019 (3-yr Moving Average, Thousands of 2012 dollars)

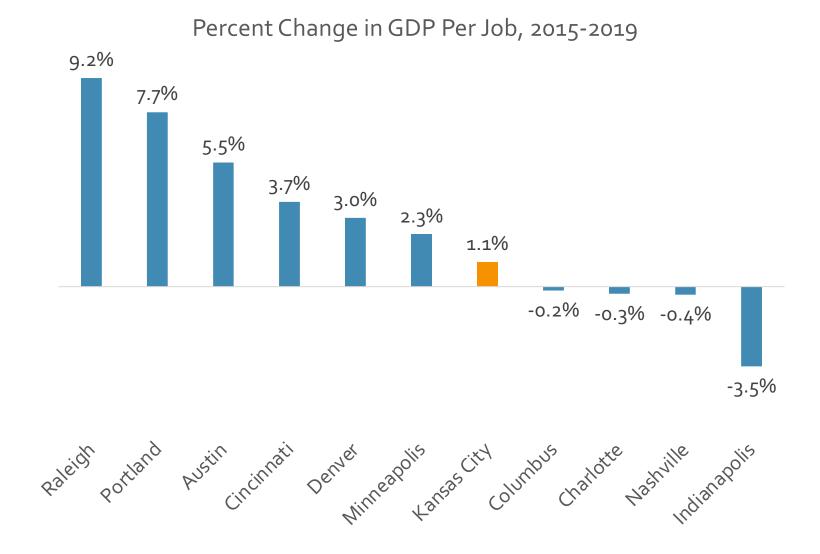


Source: Bureau of Economic Analysis



Percent change in GDP per Job

KC ranks 7th



Source: Bureau of Economic Analysis

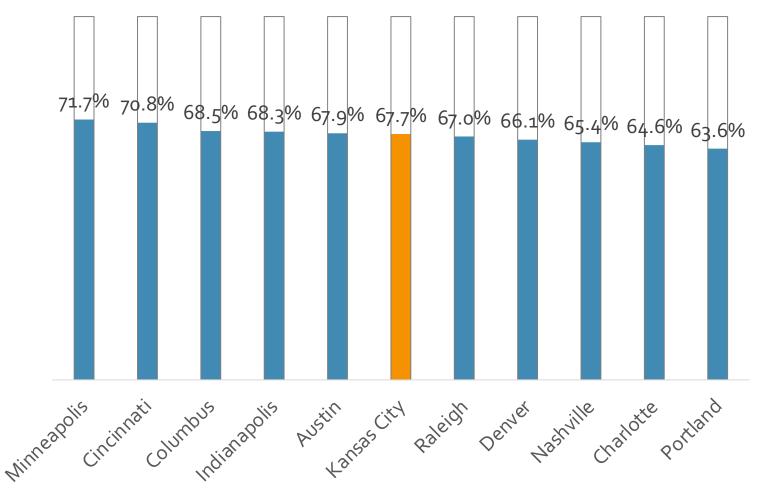


For Everyone

Percent of Workers in Self-Sufficient Households

KC ranks 6th

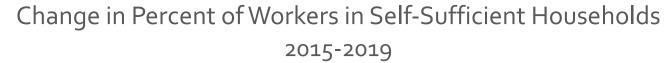


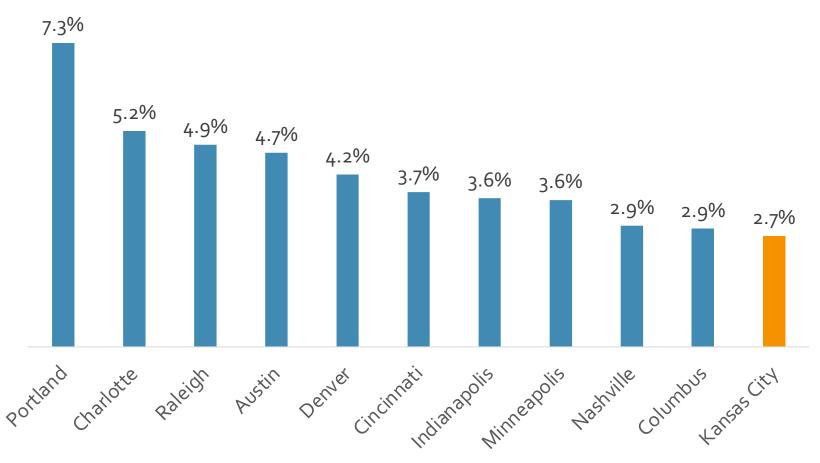




Change in the Percent of Workers in Self-Sufficient Households

KC ranks 11th





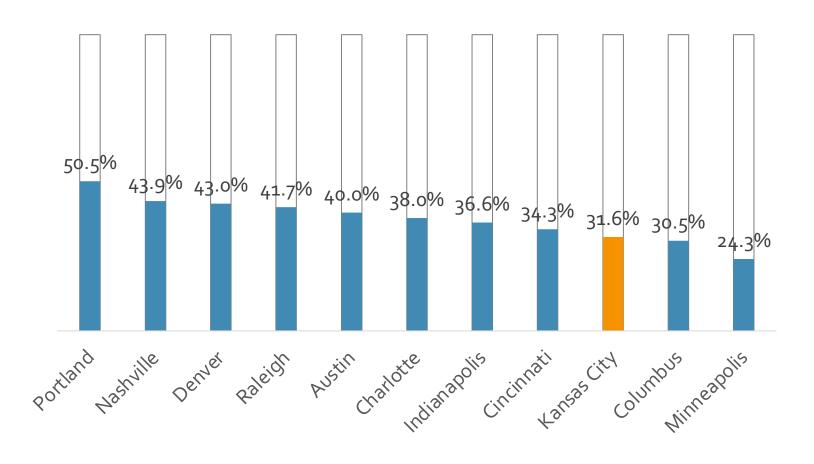


For Everyone

Black Percent of White Housing Wealth

KC ranks 9th

Black Percent of White Housing Wealth, 2019

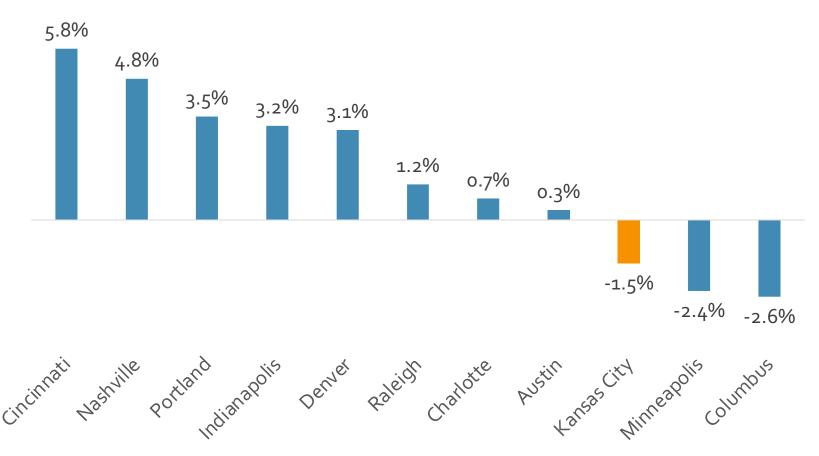




Change in the Black Percent of White Housing Wealth

KC ranks 9th





Source: American Community Survey PUMS

KC's employment recovered more quickly than the nation at first but was flat in recent months until July's burst of 17,000 jobs. Since then, growth has been modest. Overall, the region has regained 127,900 of the 142,000 jobs lost during the first few months of the pandemic, or 90%.

KC Total Non-Farm Payroll Employment

Monthly Change Since January 2020



Source: BLS CES series

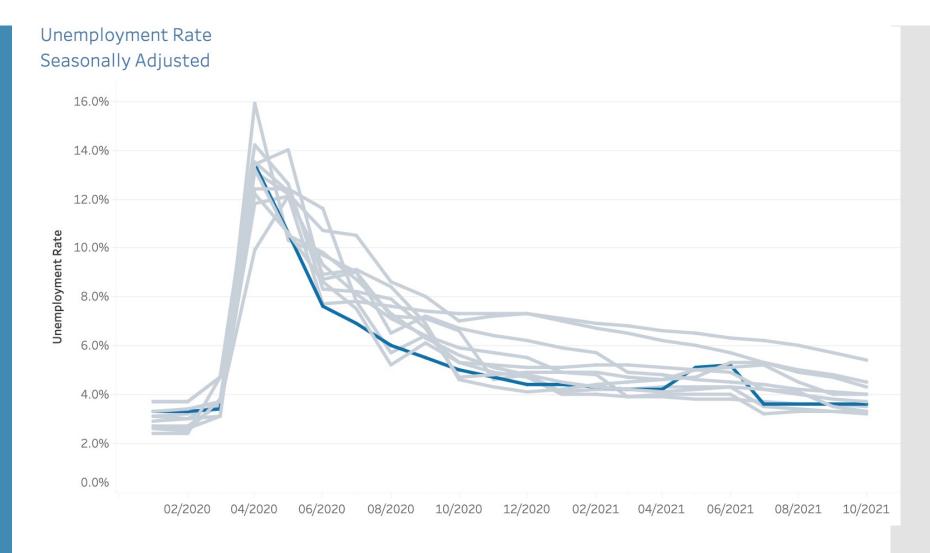
That spurt of job growth had a large impact on the region's seasonally adjusted unemployment rate, lowering it to 3.6 percent, where it has remained ever since. This is very near the pre-pandemic low of 3.2 percent in late 2019 and more than 1/2 percentage point below the nation.

KC Unemployment Rate Monthly Since January 2020, Seasonally Adjusted



Source: BLS LAUS series

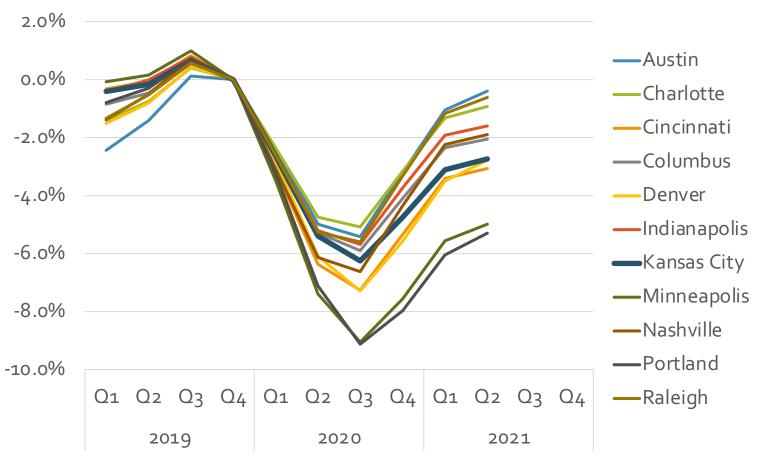
When compared against the 10 benchmark metros with which it generally competes, KC's unemployment rate is ranked 4th, about 0.4 percentage points above the leader, Nashville.



Source: BLS LAUS series

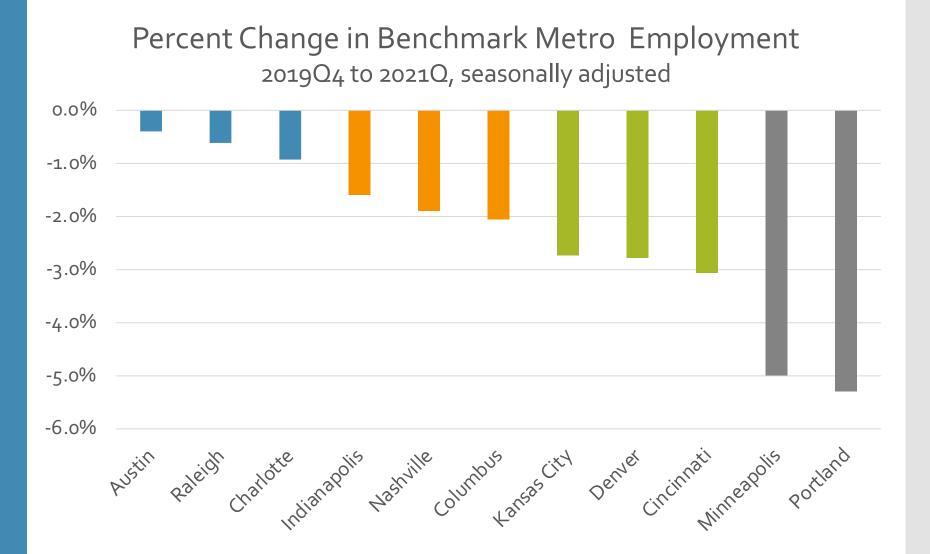
On the other hand, KC's employment recovery is near the middle of its benchmark peer metros, but it still ranks in the lower half (7th out of 11). Typical of many recessions, KC did not bust as low, but neither has its recovery been as rapid.

Total Employment in Benchmark Metros Percent change since 2019Q4 (seasonally adjusted)



Source: JobsEQ, based on BLS QCEW series

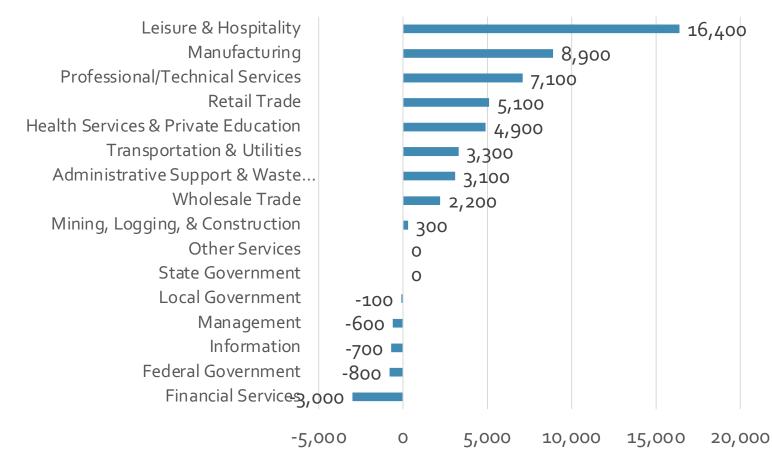
KC's employment recovery puts it in the third group among the benchmark metros, performing similarly to Denver and Cincinnati but behind Indianapolis, Nashville and Columbus.



Source: JobsEQ, based on BLS QCEW series

The rebound from from depths of the pandemic-induced recession has been strong. Many of the industries showing the greatest net growth over the last 12 months were those hurt most in the beginning.

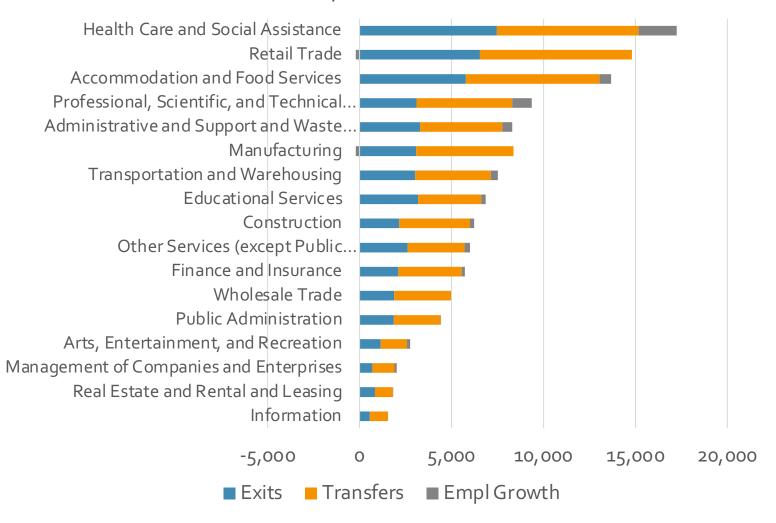
KC Employment Growth by Industry 12 months ending October 2021, not seasonally adjusted



Source: BLS CES series

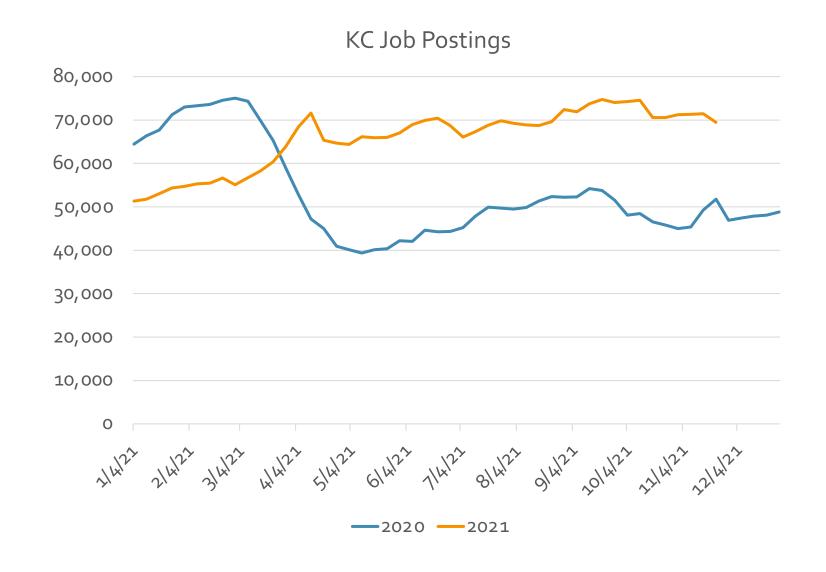
Net growth is only one part of overall hiring demand, however, and typically the smallest part

Sources of Hiring Demand 1-year forecast



Source: JobsEQ

Job postings in KC, like those nationwide, are near record highs because of all the exits and transfers in addition to the rapid rebound from the trough of the recession.



Source: JobsEQ

KC Economy – Forecast

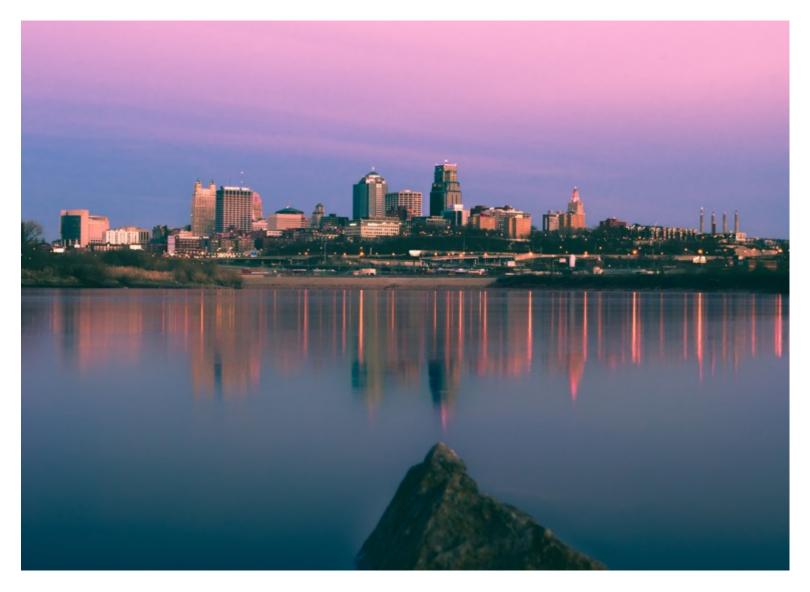
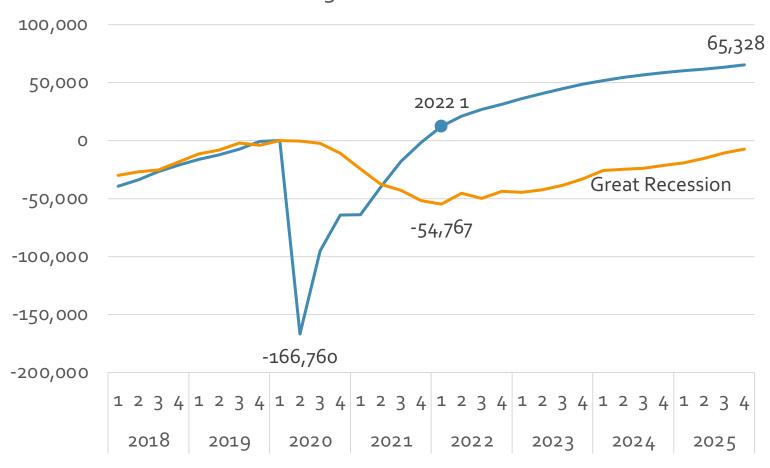


Photo by <u>Jake Fagan</u> on <u>Unsplash</u>

While much deeper job losses occurred than during the Great Recession, the recovery time for this pandemicinduced recession is expected to be nearly 3 times faster, thanks largely to the more aggressive federal policy response. As a result, regional employment recovers to pre-pandemic levels by 1Q 2022.

KC Total Employment, November Baseline Change Since 2020 Q1

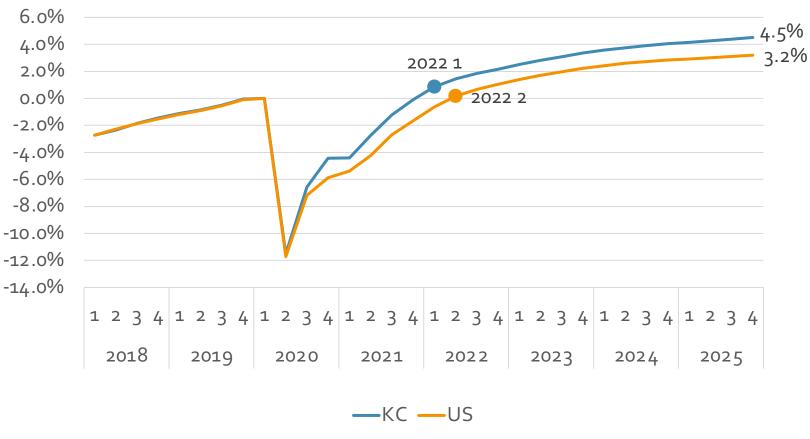


Source: MARC, using REMI model and Moody's

national forecast

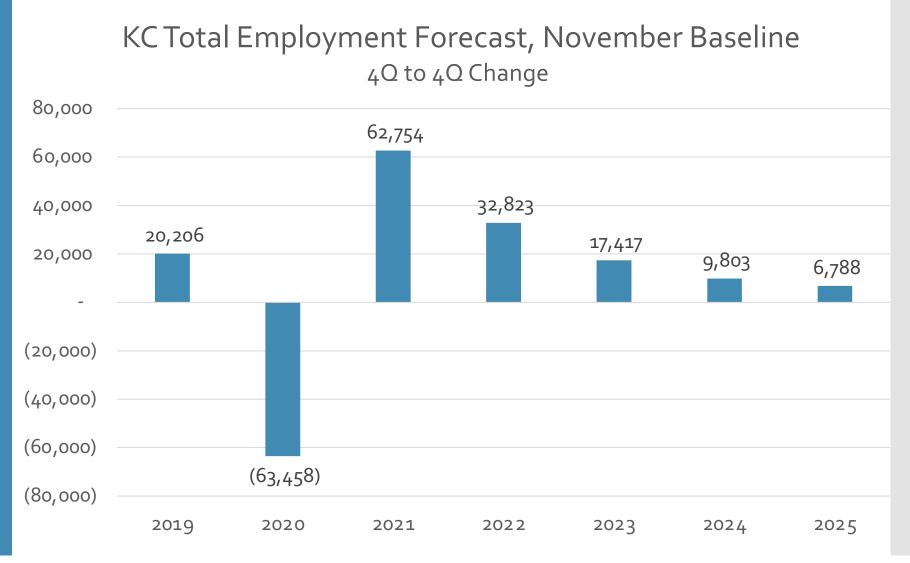
Under the baseline forecast, KC employment grows somewhat faster than the U.S., especially in the initial rebound. This leads to KC recovering to its pre-recession peak about one quarter sooner than the U.S. By the end of 2025, this advantage leads to KC employment growing a little more than 1% faster than the U.S.

KC vs. U.S. Total Employment, November Baseline Percent Change Since 2020 Q1



Source: MARC, using REMI model and Moody's national forecast

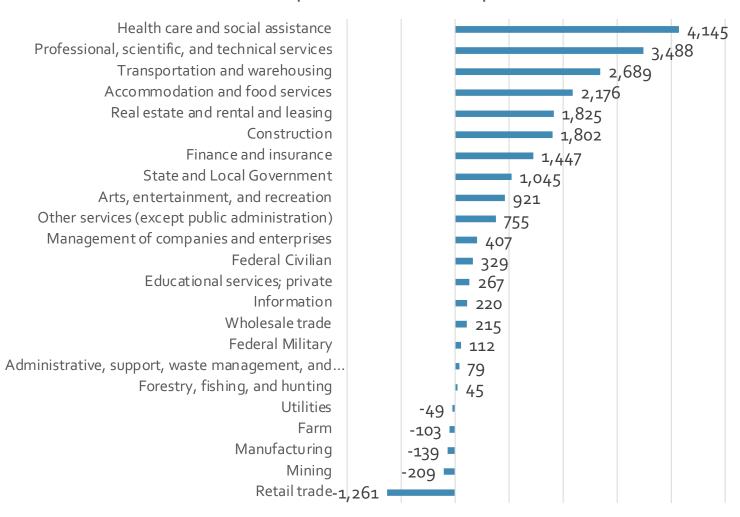
After having grown by 20,600 during 2019, the region is expected to have lost a net of 63,000 jobs in 2020, viewed on a fourthquarter to fourth-quarter basis. Nearly all of that loss is recovered this year, in part reflecting the burst of entrepreneurship. Employment growth then slows to the expected pace of working-age population growth.



Source: MARC, using REMI model and Moody's national forecast

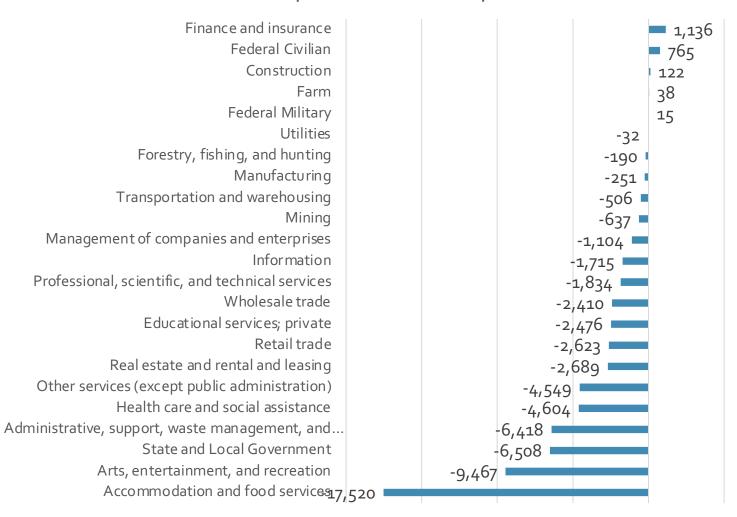
Pre-pandemic, health care, professional services, transportation and warehousing, as well as accommodation and food service, were the industries adding the most jobs.

KC Employment Change, 2018-19 Fourth-quarter to fourth-quarter



As COVID-19 caused people to stay home, those industries catering to the public were hurt worst.

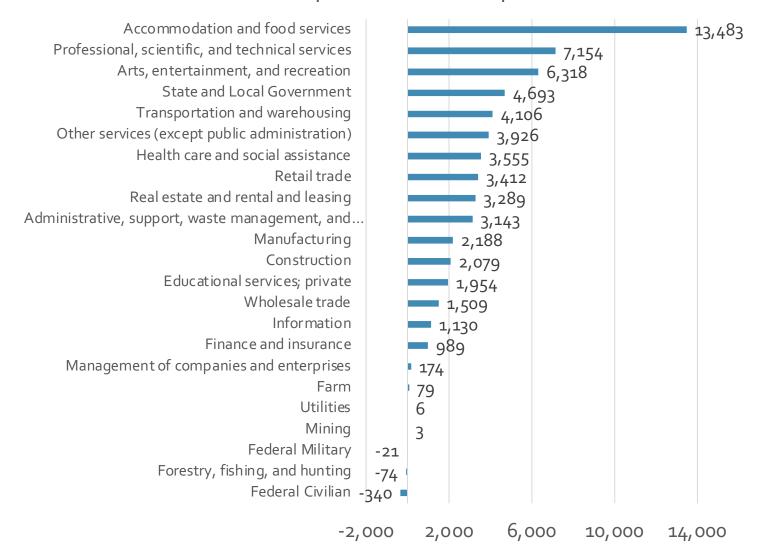
KC Employment Change, 2019-20 Fourth-quarter to fourth-quarter



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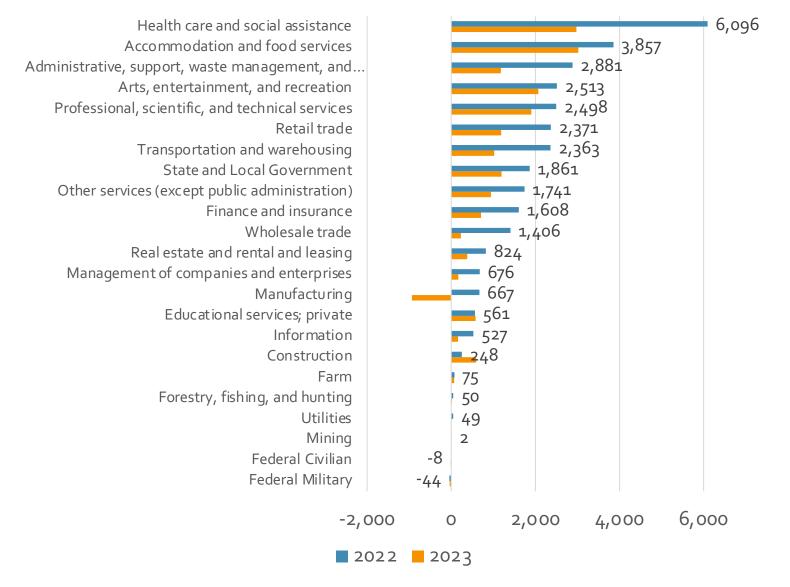
But those same industries also seemed to bounce back the strongest. Additionally, transportation and warehousing, as well as professional services also grew strongly.

KC Employment Change, 2020-21 Fourth-quarter to fourth-quarter



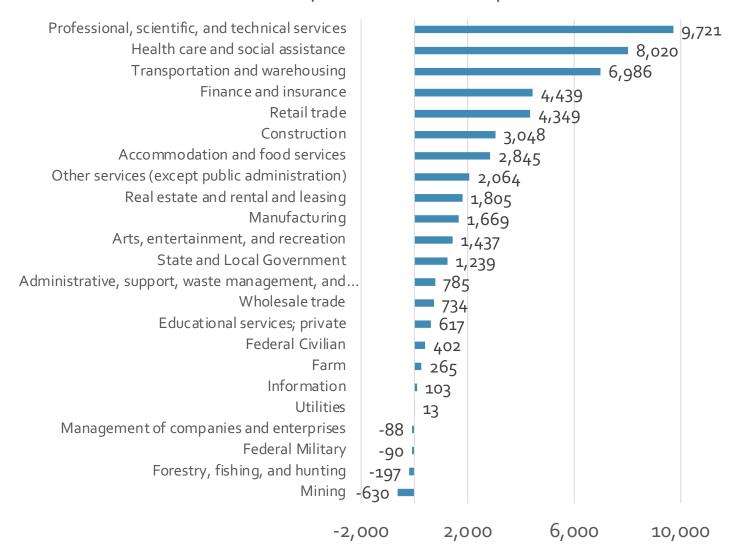
Moving forward, health care again rises to the top as staff shortages are assumed to alleviate. Customerfacing industries also do well, as do professional services and transportation and warehousing.

KC Employment Change, 2021-22 and 2022-23 Fourth-quarter to fourth-quarter



Comparing industries at the end of 2023 relative to their prepandemic levels takes out the volatility in the numbers. Professional services, health care and transportation are forecast to be the most resilient industries over the course of the pandemic.

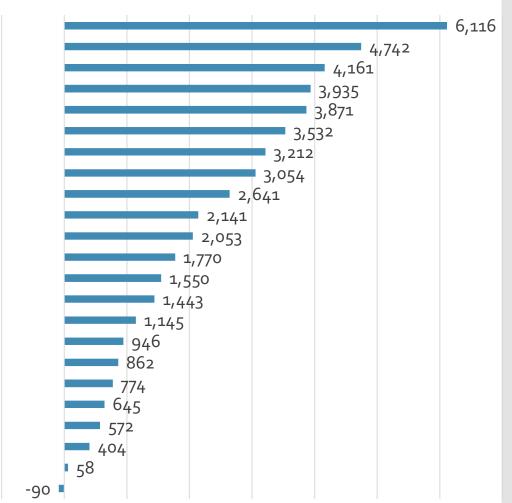
KC Employment Change, 2019-23 Fourth-quarter to fourth-quarter



Converting industry demands into occupational demands reveals the largest needs over the next few years are for workers in transportation and material moving, business and finance, sales, computer, management and health care.

Employment Change by Major Occupation, 2019-2023 Fourth-quarter to fourth-quarter





Summary

- Given the depth of the recession, the recovery has exceeded expectations and is now moving into the expansion phase. Demand has snapped back faster than supply, however, creating upward price pressures. These should lessen over the next few months to a year.
- Nationally, there is still some slack in the labor market, with a million fewer prime-age workers in the labor force than would be expected. Still the labor market is tightening and most employers report difficulties finding workers.
- This apparent paradox is partly caused by the pandemic continuing to create hardships for caregivers. But also, there is an enormous amount of quitting going on.
- Quits naturally occur when demand for labor is high. But also, there appears to be a shift in worker attitudes what kind of job they want to come back to and how much it will take to lure them back.
- With an aging population and limited immigration, even achieving historically normal growth rates will become difficult in later years.
- This makes unlocking the untapped potential of the existing workingage population a key strategy to increase the future growth, competitiveness and inclusiveness of the region's economy.

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