



# Board of Directors BUDGET & PERSONNEL

Mid-America Regional Council • 600 Broadway, Suite 200 • Kansas City, Missouri 64105 • 816/474-4240

December 20, 2022  
10:45 a.m.

In-person attendees in MARC's Heartland room with a remote option via Zoom

- Members of the public who wish to participate in this meeting: please email McKenzie Neds at [mned@marc.org](mailto:mned@marc.org) by 9:00 a.m. on Tuesday, December 20, 2022 for instructions to join the teleconference.

## AGENDA

### 1. Approve Contracts, Grants, and Other Major Expenditures

#### SAFE AND SECURE COMMUNITIES

- a. VOTE: Authorize grant agreements with the Health Forward Foundation and REACH Healthcare Foundation for local match for the U.S. Department of Health Human Services Substance Abuse and Mental Health Services Administration (SAMHSA) federal award project to enhance mental health mobile crisis response

#### EFFECTIVE LOCAL GOVERNMENT

- b. VOTE: Approve contract with Emphasys for regional expansion of the City of Kansas City, MO housing locator tool for the Regional Housing Partnership
- c. VOTE: Authorize a professional services agreement with Erin Cardwell for data analytics and project management services for 988 mobile crisis response and the Regional Housing Partnership

#### EFFICIENT TRANSPORTATION AND QUALITY PLACES

- d. VOTE: Authorize Federal Rebuilding American Infrastructure with Sustainability and Equity (RAISE) Grant and Local Matching Funds for the Bi-State Sustainable Reinvestment Corridor
- e. VOTE: Authorize consultant agreements for two Bike/Ped Highway Barrier Removal Plan projects in Kansas City, Mo and the Berkley Riverfront Connectivity Study for Port KC.

#### THRIVING OLDER ADULTS AND COMMUNITIES

- f. VOTE: Authorize contract amendment with Vireo LLC to support regional digital equity planning and with Assel Grant Services for grant preparation support

#### CORE CAPACITIE

- g. VOTE: Overview of the Revised 2022 and Proposed 2023 Budget

### 2. VOTE: Approve Consent Agenda (Administrative Matters and Minor Expenditures)

- a. Approve the Minutes of the November 22, 2022 Meeting

### 3. Other Business

### 4. Adjournment

# AGENDA REPORT

## Budget and Personnel Committee

December 2022  
Item No. 1a  
Safe and Secure Communities

### ISSUE:

VOTE: Authorize grant agreements with the Health Forward Foundation and REACH Healthcare Foundation for local match for the U.S. Department of Health Human Services Substance Abuse and Mental Health Services Administration (SAMHSA) federal award project to enhance mental health mobile crisis response.

### BACKGROUND:

The Mid-America Regional Council (MARC) partnered with six certified community behavioral health organizations (CCBHOs) in Missouri and CommCARE (hotline operator) to develop a strategic plan to prepare for implementation of the 988 suicide and crisis lifeline. The strategic plan was completed in July 2022 concurrent with the launch of 988. Five of the project partners worked together to submit a successful SAMHSA grant application through MARC for funds to implement the strategic plan through a shared approach to enhancing mobile crisis response.

Two regional philanthropic partners approved grants to MARC for local match funding to support this initiative, in the following amounts:

- Health Forward Foundation - \$170,000 - The award includes local match support of \$35,000 per each year of the four-year grant and \$20,000 of “bridge” funding for year one to support ongoing work until drawdowns can begin on the federal award.
- REACH Healthcare Foundation - \$35,000 - Local match funding for year one, with the opportunity to apply for additional funding in years two to four.

### BUDGET CONSIDERATIONS:

The projected expenses are estimates only and subject to change through the annual budgeting process.

REVENUES	
Amount	\$205,000
Source	Health Forward Foundation and REACH Healthcare Foundation
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	\$55,000
Contractual	\$120,000
Other (supplies, printing, etc.)	\$30,000

### COMMITTEE ACTION:

On August 23, 2022, the MARC Board of Directors authorized the SAMHSA grant application pursuant to the July administrative memorandum. On November 22, 2022, the MARC Board authorized federal subrecipient grant agreements with the project partners.

### RELATED JURISDICTIONS:

The project area includes Jackson, Clay, Platte and Ray Counties in Missouri. Every effort will be made to share information and coordinate where feasible with other mental health providers including those in Kansas.

### EXHIBITS:

None.

## **AGENDA REPORT**

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### Budget and Personnel Committee

**RECOMMENDATION:**

Authorize grant agreements with the Health Forward Foundation and REACH Healthcare Foundation for local match for the U.S. Department of Health Human Services Substance Abuse and Mental Health Services Administration (SAMHSA) federal award project to enhance mental health mobile crisis response.

**STAFF CONTACT:**

Lauren Palmer

Katie Killen

# AGENDA REPORT

## Budget and Personnel Committee

December 2022  
Item No. 1b  
Effective Local Government

### ISSUE:

VOTE: Approve contract with Emphasys for regional expansion of the City of Kansas City, MO housing locator tool for the Regional Housing Partnership.

### BACKGROUND:

The RHP is an initiative convened and coordinated by the Mid-America Regional Council (MARC) and LISC Greater Kansas City. The RHP seeks to mobilize individuals and organizations to enact systems-level change to grow the supply of affordable housing for cost-burdened households. This work is organized into a framework around seven elements of an effective housing system: (1) data and analysis; (2) networked leadership; (3) financing tools; (4) production capacity; (5) rental & homeowner resources; (6) policy; and (7) education. Staff presented about the Regional Housing Partnership (RHP) as a discussion item at the August Board of Directors meeting. A report giving an update on the RHP's continued progress will be presented at the Board meeting and will cover:

- Update on the housing data hub and data story telling
- Update on convening around federal and state funding opportunities
- Update on shared equity work
- Update on convening RHP Strategy Committee and 2023 Work Plan development
- Update on action item regarding housing locator tool from Emphasys Software

The City of Kansas City Missouri selected Emphasys Software as its provider for a housing locator tool. This resource is meant to support those looking for affordable housing or those assisting individuals looking for affordable housing. The site allows landlords and housing providers to post available units and provide information regarding services at the property. As part of that procurement process, the City of Kansas City, Missouri, requested proposers to price out the cost of a locator for regional expansion. MARC staff assisted in the selection of the provider and has worked over 2022 to gauge the interest in the region and find initial funding. The regional housing locator fits within the framework of the RHP under its rental & homeowners resource element.

### BUDGET CONSIDERATIONS:

The MARC Board of Directors approved the application and acceptance (if awarded) of the Marion and Henry Bloch Family Foundation grant that included two years of funding to expand the locator for the region with additional dollars for assisting with coordination of promoting the tool, not to exceed \$65,000. Staff was notified that the grant was approved and awarded on December 8, 2022.

REVENUES	
Amount	\$65,000
Source	Marion and Henry Bloch Family Foundation
PROJECTED EXPENSES	
Contractual	\$65,000

### RELATED JURISDICTIONS:

This item impacts all counties in the MARC region.

## **AGENDA REPORT**

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### Budget and Personnel Committee

**RECOMMENDATION:**

Approve contract with Emphasys for regional expansion of the City of Kansas City, MO housing locator tool for the Regional Housing Partnership.

The general update regarding the RHP is for information purposed only, although board members may provide an update on work in their jurisdictions.

**STAFF CONTACT:**

Katie Killen

## AGENDA REPORT

### Budget and Personnel Committee

December 2022  
Item No. 1c  
Effective Local Governments

**ISSUE:**

VOTE: Authorize a professional services agreement with Erin Cardwell for data analytics and project management services for 988 mobile crisis response and the Regional Housing Partnership.

**BACKGROUND:**

The Mid-America Regional Council (MARC) partnered with five certified community behavioral health organizations (CCBHOs) in Missouri on a successful grant application to the U.S. Substance Abuse and Mental Health Services Administration (SAMHSA). The grant is supporting collaborative work to implement a strategic plan for a shared approach to enhancing mobile crisis response for 988 suicide hotline calls.

The SAMHSA grant requires a dedicated project evaluator at a minimum 25% full-time equivalent to oversee the extensive data collection and analysis for key performance metrics (KPIs) associated with grant deliverables. Staff recommends contracting with Erin Cardwell for this role as a continuation of her prior experience leading the data analysis for the 988 strategic plan. She has familiarity with the performance metrics and the CCBHO partner organizations.

In addition, Ms. Cardwell has been project managing the development of the Regional Housing Partnership (RHP) housing data hub in partnership with MARC’s Research Services team. This agreement includes funding to continue her services to maintain and develop this resource in 2023. Her work is estimated to exceed the minimum time requirements of the grant.

Ms. Cardwell has a Master of Science in Health Informatics from the University of Michigan, School of Information, School of Public Health. She has successfully completed other projects for MARC as an independent contractor including creating a workflow to collect, synthesize and disseminate regional COVID-19 data through the Kansas City Region COVID-19 Data Hub. The agreement authorizes an hourly fee of \$75 for up to 1,560 hours (total for both projects) not to exceed \$123,446 and funding for project-related travel expenses including a mandatory joint grantee meeting with SAMHSA.

**BUDGET CONSIDERATIONS:**

REVENUES	
Amount	\$123,446
Source	SAMHSA grant for mobile crisis response project and Regional Housing Partnership (foundation grants)
PROJECTED EXPENSES	
Contractual	\$123,446

**RELATED JURISDICTIONS:**

The mobile crisis response project area includes Jackson, Clay, Platte and Ray Counties in Missouri. The RHP and housing data hub services the entire region.

**EXHIBITS:**

None.

## **AGENDA REPORT**

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### Budget and Personnel Committee

**RECOMMENDATION:**

Authorize a professional services agreement with Erin Cardwell for data analytics and project management services for 988 mobile crisis response and the Regional Housing Partnership.

**STAFF CONTACT:**

Katie Killen

Lauren Palmer

## AGENDA REPORT

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### Budget and Personnel Committee

December 2022

Item No. 1d

Efficient Transportation and Healthy Environment

#### **ISSUE:**

VOTE: Authorize Federal Rebuilding American Infrastructure with Sustainability and Equity (RAISE) Grant and Local Matching Funds for the Bi-State Sustainable Corridor

#### **BACKGROUND:**

Passage of the federal the Infrastructure Investment and Jobs Act (“Bipartisan Infrastructure Law”) created new opportunities for federal investment in a wide range of infrastructure needs in communities across the nation. In February of 2022, the US Department of Transportation issued a notice of funding opportunity for National Infrastructure Investments (i.e., the Rebuilding American Infrastructure with Sustainability and Equity Grant Program). This program supports transportation planning and capital investments through grants between \$5 to \$25 million. Applications were due April 14, 2022.

Under the leadership of Congressman Emanuel Cleaver, II and Congresswoman Sharice Davids, MARC has supported efforts among the cities of Independence, Kansas City, MO and the Unified Government of Wyandotte County/Kansas City, KS to coordinate development of a bistate corridor connecting key activity centers and promising neighborhoods in need of reinvestment and mobility services along State and Independence Avenues from Village West in Wyandotte County to Truman Square in Independence.

New Federal infrastructure funding provides a generational opportunity to invest in coordinated, comprehensive transportation, housing, workforce, broadband, green infrastructure, public safety, and economic development strategies to support equitable growth and redevelopment of promising but disadvantaged neighborhoods along the corridor. Focused investment along and connected to this corridor will enhance its capacity to catalyze growth and opportunity throughout the Kansas City area using sustainable strategies.

MARC worked with the Kansas City Area Transportation Authority and local government partners along the corridor to apply for planning funds to position the corridor for future federal Small Starts, MEGA or RAISE capital grants for zero-emission transportation investments such as electric bus rapid transit, mobility hubs, pedestrian and bicycle facilities and electric charging stations. The proposed project would include robust community engagement to complete corridor planning, environmental clearances, and preliminary engineering to 30% design for the transportation elements of the corridor.

MARC was notified in August of 2022 that this grant application had been selected for funding and is currently negotiating funding agreements with the Federal Transit Administration and local partners to support this work.

#### **BUDGET CONSIDERATIONS:**

Current estimates for this work total \$7 million, of which at least 80% would be eligible for federal reimbursement through the RAISE program and up to 20% would be provided as cash match by local partners. These funds will be used to pay for consultant services for project planning and community engagement and MARC staff support for coalition building, convening, and project planning support.

#### **COMMITTEE ACTION:**

The Board of Directors authorized application for these funds in March of 2022.



## **AGENDA REPORT**

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### Budget and Personnel Committee

**RELATED JURISDICTIONS:**

Wyandotte County, KS and Jackson County MO

**EXHIBITS:**

None.

**RECOMMENDATION:**

Authorization to Receive Federal Rebuilding American Infrastructure with Sustainability and Equity (RAISE) Grant and Local Matching Funds for the Bi-State Sustainable Corridor.

**STAFF CONTACT:**

Ron Achelpohl

# AGENDA REPORT

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## Budget and Personnel Committee

December 2022

Item No. 1e

Efficient Transportation and Quality Places

### ISSUE:

VOTE: Authorize consultant agreements for two Bike/Ped Highway Barrier Removal Plan projects in Kansas City, Mo and the Berkley Riverfront Connectivity Study for Port KC.

### BACKGROUND:

For projects funded through Planning Sustainable Places (PSP), MARC will hold the contracts on individual projects, although the project leads and local match will be provided by the local sponsors. Details for two projects sponsored by the City of Kansas City and one for Port KC, all in Missouri, are provided below. A qualifications-based competitive selection process was used in the selection of all consulting teams.

1: Cities of Kansas City, North Kansas City, and Riverside, Mo. - Multi-County Regional Bike/Ped Highway Barrier Removal Plan. This study will assess how to remove barriers, connect the trail/bikeway systems, and connect to multi-modal facilities in southern Platte and Clay Counties. Key components of the plan include:

- Connectivity to existing multi-modal facilities
- Elimination of highway and railroad barriers that disconnect the three municipalities
- Reasonable five-year capital phasing plan
- Access to large employment destinations in the Horizons Business Park, Oracle, Briarcliff, Northpoint, North Kansas City Hospital, and the Armour Road business district
- Optimization of access to the proposed multi-modal system from parks such as EH Young, Waterwell, and Macken Parks to utilize as trailheads or destinations

Using a competitive, qualifications-based selection process, the team of WSP USA, Vireo, Hg Consult and Wilson and Company, was selected for this project.

2. Port KC - Berkley Riverfront Connectivity Study. The study will identify strategies to create high-quality connections between the Riverfront and its adjacent neighborhoods: Columbus Park, the River Market, East Bottoms, and Pendleton Heights. Key components of the plan include:

- Develop location and conceptual plans for grade-separated crossings of railroad tracks from Berkley Riverfront to Columbus Park for people walking or using active transportation
- Identify scenarios for future active transportation strategies against current and future conditions
- Robust engagement of stakeholders to build consensus and achieve the priorities above

Using a competitive, qualifications-based selection process, the team of Burns & McDonnell and Hoxie Collective was selected for this project.

## AGENDA REPORT

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### Budget and Personnel Committee

#### **BUDGET CONSIDERATIONS:**

The projects will use Planning Sustainable Places (Federal STP) funding with a required local match at follows:

1. Cities of Kansas City, North Kansas City and Riverside: Planning Sustainable Places (Federal STP) funding (\$100,500) with the required local match of \$110,000 provided by the Cities of Kansas City (\$60,000), North Kansas City (\$25,000), and Riverside (\$25,000).
2. Port KC: Planning Sustainable Places (Federal STP) funding (\$135,000) with the required local match of \$50,000 provided by Port KC.

#### **COMMITTEE ACTION:**

The MARC Board authorized the award of the PSP funds to the three projects and the receipt of their local match on September 27, 2022.

#### **RELATED JURISDICTIONS:**

The consultant contracts involve the entity of Port KC, and the jurisdictions of Kansas City, Mo., North Kansas City, Mo. and Riverside, Mo.

#### **EXHIBITS:**

None.

#### **RECOMMENDATION:**

Authorize the Executive Director to enter into agreement for the following:

1. Cities of Kansas City, North Kansas City and Riverside, Mo.: Agreement with the team of WSP USA, Vireo, Hg Consult, and Wilson and Company for the Multi-County Regional Bike/Ped Highway Barrier Removal Plan project for an amount not to exceed \$210,500.
2. Port KC: Agreement with the team of Burns & McDonnell and Hoxie Collective for the Berkley Riverfront Connectivity Study project for an amount not to exceed \$184,917.06.

#### **STAFF CONTACT:**

Beth Dawson  
Martin Rivarola  
Ron Achelpohl

# AGENDA REPORT

## Budget and Personnel Committee

December 2022

Item No. 1f

Thriving Older Adults and Communities

**ISSUE:**

VOTE: Authorize contract amendment with Vireo LLC to support regional digital equity planning and with Assel Grant Services for grant preparation support.

**BACKGROUND:**

The Mid-America Regional Council (MARC) selected contractors in 2021 to support the broadband and digital equity planning work using COVID-19 KC Regional Response and Recovery Fund and Civic Council dollars. Vireo LLC was selected to assist with community engagement. The initial contract was for \$79,928. Additional services to prepare the digital equity plan were identified, and \$35,000 would be added to the agreement for a total of \$114,928.

MARC received grant funds from the Kresge Foundation and the Marion and Henry Bloch Charitable Foundation in 2021 to support efforts by MARC and partners to seek special federal grants. Through a RFQ process, Assel Grant Services was selected and the initial grant was for \$40,000. The firm has been helpful in preparing grant applications, including a recently awarded \$3.5 million SAMHSA (mobile behavioral health crisis system project). Funds from the Bloch Foundation would enable MARC to continue to receive support from the firm. The total of \$110,000 (addition of \$70,000) would allow MARC to receive grant services through 2023.

**BUDGET CONSIDERATIONS:**

REVENUES	
Amount	\$114,928
Source	COVID-19 KC Regional Response and Recovery Fund
PROJECTED EXPENSES	
Contractual	\$114,928

REVENUES	
Amount	\$110,000
Source	Kresge Foundation and the Marion and Henry Bloch Charitable Foundation
PROJECTED EXPENSES	
Contractual	\$110,000

**RELATED JURISDICTIONS:**

This item impacts all counties in the MARC region.

**EXHIBITS:**

None.

**RECOMMENDATION:**

Authorize contract amendment with Vireo LLC to support regional digital equity planning and with Assel Grant Services for grant preparation support.

**STAFF CONTACT**

Marlene Nagel

# AGENDA REPORT

## Budget and Personnel Committee

December 2022  
Item No. 1g  
Core Capacities

**ISSUE:**

VOTE: Approve Revised 2022 and Proposed 2023 Budget

**BACKGROUND:**

An overview of the draft proposed 2023 MARC Budget and Work Plan was presented at the B&P Committee in November and the 2022 Policy Goal Area work plans were reviewed with the Board. At the December B&P meeting staff will review revenues and expenditures by fund and provide a summary report of key financial highlights to the Board.

The 2023 Budget includes a significant increase in revenues and expenditures. Revenues grew from \$84,732,438 in 2022, to \$110,847,411 in 2023; and expenditures grew from \$85,087,893 to \$109,520,234. These increases are the results of new federal, state, and private grants to the region to support expansion of work. Of the revenues received in 2023, 74% are dollars that are passed through to counties, cities and other partner agencies for projects and work across the region. Staffing increased slightly in the 2023 Budget to help support the expansion of work. The 2023 Work Plans describe the priorities for 2023 and the budget illustrates the linkages between revenue, expenditures, policy goals and work programs.

During any budget year, new programs and funding sources that support our Policy Goals may become available. In addition to developing the budget for the upcoming year, it is our practice to revise the budget late in the year to capture changes to the initial revenue and expenditure projections. The Revised 2022 Budget is contained within this budget document.

The 2022 Revised budget grew from \$85M to \$89M primarily due to an increase in contributed services. Because of the federal waiver, we didn't budget contributed services in Early Learning, but we did track what we received, so it is included in our financials. In Aging, we anticipated a slower return to normal with our senior centers; and, we had increased activity in some other service types that resulted in more in-kind contributions. Other substantial changes from the approved 2022 Budget and the Revised Budget are noted in the Notable Changes section of the document.

**BUDGET CONSIDERATIONS:**

Following are total budget numbers for the Revised 2022 and Proposed 2023 Budgets. Annual revenues and expenses differ in budget years due to fluctuations in fund balances.

	Revised 2022	Proposed 2023
Revenues	\$88,963,602	\$110,847,409
Expenditures	\$89,146,837	\$109,520,234

**RELATED JURISDICTIONS:**

This item impacts all counties in the MARC region.

**EXHIBITS:**

[Annual Budget and Work Plan](#) (doc will be live Wednesday)

**RECOMMENDATION:**

Approve Revised 2022 and Proposed 2023 Budget

## AGENDA REPORT

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### Budget and Personnel Committee

**STAFF CONTACT:**

Carol Gonzales  
Joanne Bussinger  
Darlene Pickett  
Amanda Rehani

## **AGENDA REPORT**

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### Budget and Personnel Committee

December 2022  
Item No. 2a

**ISSUE:**

VOTE: Approve minutes of the November 22, 2022 Board meeting

**BACKGROUND:**

The minutes of the November 22, 2022 meeting are enclosed.

**RECOMMENDATION:**

Approve the minutes of the November 22, 2022 meeting.

**STAFF CONTACT:**

David Warm  
McKenzie Neds



MID-AMERICA REGIONAL COUNCIL

BUDGET AND PERSONNEL COMMITTEE

Meeting

Summary

November 22, 2022

10:45 a.m.

COMMITTEE MEMBERS PRESENT

Mayor Carson Ross, Blue Springs, Mo. - MARC Board 1<sup>st</sup> Vice Chair

Commissioner Janeé Hanzlick, Johnson County, Kan. - MARC Board 2<sup>nd</sup> Vice Chair

Councilmember Daniel Hobart, Independence, Mo.

Commissioner Rob Roberts, Miami County, Mo.

STAFF PRESENT

David Warm, Executive Director

Carol Gonzales, Director of Finance and Administration

Lauren Palmer, Director of Local Government Services

Ron Achelpohl, Director of Transportation and Environment

Marlene Nagel, Director of Community Development

James Stowe, Director of Aging and Adult Services

Eric Winebrenner, Public Safety Program Director

Katie Killen, Housing Program Manager

OTHERS

CALL TO ORDER

Mayor Carson Ross called the meeting to order at 10:47 a.m.

Due to the meeting being conducted remotely, Mayor Ross provided instructions for participation. He reported that staff would present on all the agenda items, provide an opportunity for comments and questions after each item, and ask for approval of all agenda items with one vote at the end of the meeting. Members would have an opportunity to abstain or object to any items necessary during the final vote.

VOTE: Overview of the Revised 2022 and Proposed 2023 Budget

The draft 2023 Budget is being prepared for review by the Budget and Personnel Committee. The 2023 Budget and Work Plan document models the GFOA Distinguished Budget Award format, with the overarching goal of clearly communicating our financial condition and operations to the public. As is our practice, we use this budget process as an opportunity to ensure we are directing resources toward the policy goal areas that support our vision, as well as toward organizational goals of increasing technical capacities, integrating systems and strategies, having responsive processes and nimble structures and equity at the core of everything that we do. Ms. Gonzales gave an overview of the MARC structure, the breakdown of the funds, the budget structure, and then the individualized grants and programs throughout 2022 and 2023. She highlighted staffing changes that occurred in



2022 and incoming changes for 2023 including new positions for various departments. Finally, she shared the indirect cost rate from 2019 all the way to 2023 and stated that the 2023 rate is still pending approval by HHS.

Janee Hanzlick commented: The presentation was very well organized. You mentioned 6 new staffing positions, can you tell me how many FTPs are supported by the 2023 budget?

Carol stated that the breakdown is in the draft plan but she believes that number is 171.

VOTE: Authorize federal subrecipient grant agreements for U.S. Department of Health Human Services Substance Abuse and Mental Health Services Administration (SAMHSA) grant to enhance mental health mobile crisis response

Lauren Palmer, Director of Local Government Services, shared that MARC partnered with six certified community behavioral health organizations (CCBHOs) in Missouri and CommCARE (hotline operator) to develop a strategic plan to prepare for implementation of the 988 suicide and crisis lifeline. The strategic plan was completed in July 2022 concurrent with the launch of 988. Five of the project partners worked together to submit a successful SAMHSA grant application through MARC for funds to implement the strategic plan through a shared approach to enhancing mobile crisis response.

Staff seeks authorization to negotiate and execute federal subrecipient grants with the project partners to execute the grant deliverables. Staff seeks authorization to execute agreements in the not-to-exceed amounts listed below, pending final approval from SAMHSA of the post-award budget submission. This action is required now to meet the grant deadline to begin project implementation by December 31, 2022. In general, funds will be used by the agencies for staffing and equipment to enhance mobile crisis response capabilities to better address 988 calls.

VOTE: Approve an agreement with Motorola Solutions to purchase VESTA 911 Backroom server to upgrade Kansas City South Patrol host site.

Eric Winebrenner, Public Safety Program Director presented information regarding the MARC 911 system of 4 VESTA® call processing hosts, each host supports mapping intelligence several regional Public Safety Answering Points (PSAPs). Due to the critical nature of the system, the VESTA 9-1-1 hosts are refreshed on a four-year cycle, with one of the four hosts being upgraded every year. The South Patrol VESTA 9-1-1 host is due for replacement in 2022. This upgrade includes two redundant call processing servers, an analytics/log collection server and ancillary equipment.

The Public Safety program's contract with Motorola recognizes MARC as a direct customer, which allows purchasing direct from the manufacturer, for a cost savings. This distinction was the result of the Public Safety Communications Board's approval to move to MARC maintenance instead of contracted maintenance. The Motorola quote estimates a cost of \$123,362.57. Funding for the replacement of the VESTA host equipment for the South Patrol location, is contained in the 2022 911 Allocation Budget/Capital Projects.

VOTE: Approve the agreement with Motorola Solutions to purchase VESTA Next Generation 911 Routers Version 2.

Eric Winebrenner, Public Safety Program Director presented that Motorola has indicated the need for the regional 911 system to upgrade to VESTA Router version 2 towards the end of 2023 because the support for version 1 platforms will no longer be available. Due to the critical nature of this equipment, upgrading the selective routers is essential. Motorola VESTA Router version 2 is a part of the Next Generation Core Services (NGCS) suite which meets Next Generation 911 (NG911) requirements such as geospatial routing, future support for multimedia, and aligns with long-term regional plans. The total cost of the five-year agreement is \$7,080,287.44, which includes one-time equipment costs of \$1,745,664.04. Entering into a five-year agreement allows us to lock in pricing

and not be subject to fluctuations year to year which would negatively impact our ability to predict our yearly budget. Included in this cost are new hardware, software, and licenses.

VOTE: Authorize an application for a grant from the Marion and Henry Bloch Family Foundation for the Regional Housing Partnership (RHP).

Katie Killen, Housing Program Manager, presented that the Marion and Henry Bloch Family Foundation was the initial funder for the Regional Housing Partnership with \$560,000 awarded to fund projects for a portion of 2021 and through 2022. This grant application is for an additional \$560,000 and will continue to fund projects and positions for 2023.

VOTE: Authorize acceptance of additional funds from the Kansas Department of Health and Environment (KDHE) for regional Community Health Worker (CHW) projects

Marlene Nagel, Director of Community Development, advised that MARC received \$228,000 from KDHE to support training, convening, communications outreach, and evaluation around increasing use of Community Health Workers in Kansas for the period from April 1, 2022, through December 31, 2022. In July, the board authorized the acceptance of an additional \$159,774 to support a 4-state CHW conference held in Overland Park in September. KDHE invited MARC to apply for annual funding beginning January 1, 2023.

The work over the past year has focused on advocacy to encourage agencies to consider adding CHWs to their workforce; supervisory, CEU and other training and enrollment in a state credential for CHWs in both Missouri and Kansas to increase professionalism of those in the workforce; and preparation of a toolkit to help agencies understand how to use billing codes for reimbursement of CHW services as well as encouraging state agencies and private health payers to reimburse agencies for CHW services related to improving patient health outcomes.

VOTE: Authorize amendments to selected Aging Services SFY 2023 agreements.

James Stowe, Director of Aging and Adult Services, presented amendments to existing contracts for two providers, Kansas City Shepherd's Center (KCSC) and Jewish Family Services (JFS) are providing more services than anticipated and require amendments to their contract ceilings to continue providing services during SFY 2023. The root cause of higher-than-anticipated service delivery is that these two organizations are among the few who have staff capacity to receive referrals. Also, the KCSC and the Cass County Council on Aging (CCCOA) also hold an agreement for Community Center Services and Home-Delivered Meals. Under that agreement, KCSC is overperforming under the Assessment service (determining initial and renewal client eligibility and priority) and require an increase to their contract ceiling, and CCCOA desires to begin this service for clients who reside in Harrisonville.

VOTE: Authorize MARC to contract with Habitat for Humanity of Kansas City for home repair and modifications.

James Stowe, Director of Aging and Adult Services, explained that MARC accepts responses to its Integrated Care Network Partner Services RFP on a rolling basis. MARC received responses from the Habitat for Humanity of Kansas City for the home repair and modifications service line. Reimbursement is provided on a per project basis and is usually capped at \$5,000. Providers usually braided additional resources to contribute to individual projects. Total contract amount is \$125,000.

VOTE: Authorize contract with Custom Lighting dba Black and McDonald for the Operation Green Light Traffic Signal Enhancement construction project in Kansas.

Ron Achelpohl, Director of Transportation and Environment, explained the work under this contract shall consist of installation of fiber optic cable and traffic signal controllers in the five municipal jurisdictions. The contract includes listed items and peripherals needed to support the above-mentioned equipment. All equipment and materials are necessary for the Mid-America Regional

Council (MARC) OGL system to add to or maintain operations that will enhance the existing system operations including repair, restoration, and replacement of existing areas or features that are disturbed during the construction activities. On October 19, 2022, Kansas Department of Transportation (KDOT) handled the bidding services and opened bids from: Custom Lighting Services dba Black and McDonald \$764,026, Capital Electric \$804,715, and Phillips Southern Electric \$823,290.

VOTE: Authorize contract with Custom Lighting dba Black and McDonald for the Operation Green Light Traffic Signal Enhancement construction project in Missouri.

Ron Achelpohl, Director of Transportation and Environment, explained the work under this contract shall consist of installation of traffic signal controllers, CCTV's and vehicle detection. The contract includes listed items and peripherals needed to support the above-mentioned equipment. All equipment and materials are necessary for the Mid-America Regional Council (MARC) OGL system to add to or maintain operations that will enhance the existing system operations including repair, restoration, and replacement of existing areas or features that are disturbed during the construction activities. The bids were advertised via Drexel Technologies and on October 20, 2022, MARC opened bids for construction services and were read as Custom Lighting Services dba Black and McDonald \$776,915.58, Gerstner \$787,285.00, Ewing Signal \$856,163.50, and Capital Electric \$869,326.00.

VOTE: Approve proposed 2023 Unified Transportation Planning Work Program

Ron Achelpohl, Director of Transportation and Environment, explained that the Unified Planning Work Program (UPWP) 1) describes the transportation planning activities MARC and other agencies will undertake during the year; 2) documents the proposed expenditures of federal, state, and local funds in support of applications for various planning grants; and 3) provides a management tool for MARC and the funding agencies in scheduling major transportation planning activities, milestones, and products. MARC's Public Involvement Plan requires that the proposed 2023 UPWP be released for public review and comment prior to adoption. Two comments were received. The comments received and proposed responses from MARC are attached for your review.

VOTE: Approve Consent Agenda (Administrative Matters and Minor Expenditures)

Approve the Minutes of the October 25, 2022 Meeting

Commissioner Rob Roberts moved for approval of all agenda items and Commissioner Janee Hanzlick seconded the motion. The motioned passed.

Other Business

Adjournment

Mayor Carson Ross adjourned the meeting at 11:20am.

MINUTES APPROVED:

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Mayor Pro Tem Beto Lopez, Chair

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Date