

Budgetary Proposal

Mid America Regional Council, Missouri

VESTA 9-1-1 Hardware Refresh

Kansas City Police Department Host A Sub Agencies Hardware Refresh

June 10, 2022

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Section 1

Introduction

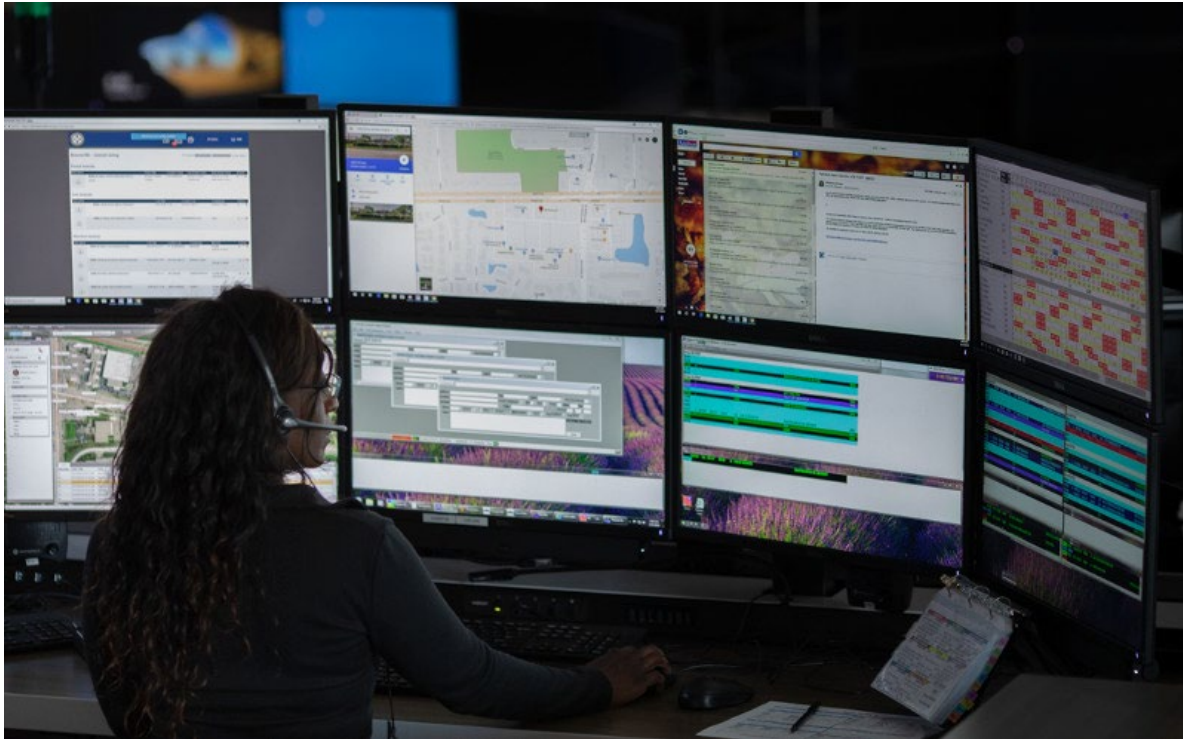
Motorola Solutions is proud to present a VESTA® 9-1-1 call handling hardware refresh in response to Mid America Regional Council's request. The Agencies that will be refresh in this proposal is connected to the Kansas City Police Department Host A system.

Mid America Regional Council will provide the following items to each of the identified Agencies:

- Reuse of all Monitors and connectors
- Reuse of all KVM
- Reuse of all Headsets and cabling
- Provide all Printer
- Reuse of existing equipment rack and peripherals

Today, the VESTA 9-1-1 solution is the industry standard comprehensive NG9-1-1 solution. It offers PSAP's increased product features, operational efficiencies, and reliability along with stable, centralized call handling for individual or multiple PSAP locations.

The VESTA 9-1-1 solutions are designed to meet growing community needs and emerging 9-1-1 technology. Mid America Regional Council is assured the solutions proposed herein will comply and meet both the E9-1-1 requirements of today and the NG9-1-1 requirements of tomorrow. By selecting Motorola Solutions, Mid America Regional Council can be confident they are partnering with the leading provider of Public Safety 9-1-1 solutions and selecting the highest possible level of service to the visitors, citizens, and public safety professionals of their region.



VESTA 9-1-1 is an integral part of Motorola Solutions' end-to-end Public Safety Software Enterprise driving the integration of a complete Command Center suite. From answering thousands of emergency calls and text messages to processing video, disparate evidence and records, Motorola Solutions is helping agencies transform into intelligence-driven command centers, enabling them to make more informed decisions resulting in better outcomes. Learn more about [Motorola Solutions'](#) wide-ranging product portfolio.



Section 2

Solution Description

2.1 Background

Kansas City Police Department Host A currently has four (4) remote PSAP hanging off their system today, which currently has software version R7.2 SP2 HF1, Analytics Standard 3.4.1.

AMR Independence - located at 300 South Main Street, Independence, MO currently operated with four (4) Call Taker Positions

Clay County – located at 12 S water, Liberty, Clay, MO currently operated with four (4) Call Taker Positions

Overland Park PD - located at 8500 Antioch Road, Overland Park, KS currently operated with sixteen (16) Call Taker Positions

Ray County Sheriff – located 102 WN Main, Richmond, MO currently operated with three (3) Call Taker positions

All Agencies also utilizes VESTA Analytics.

2.2 Solution Review

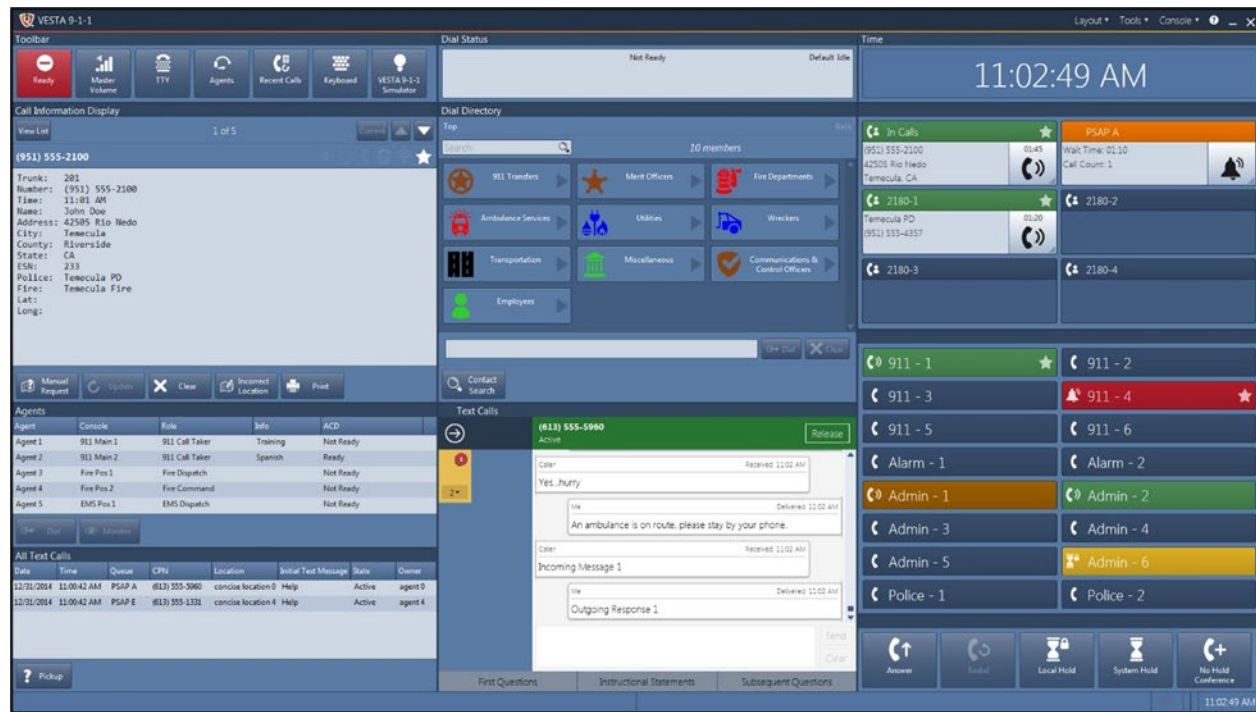
Mid America Regional Council have requested a hardware refresh on their existing VESTA system, which has recently surpassed the 5-year mark. The Hardware refresh will be applicable to the remote agencies only. The new system will include the replacement of all workstations, gateways, and switches.

The new solution will leverage existing investment and licensing where applicable while offering support for both current and future NG9-1-1 and ESInet technologies.

Mid America Regional Council will provide the following items to each of the identified Agencies:

- Reuse of Existing VESTA Licenses
- Reuse of all Monitors and connectors
- Reuse of External Speaker kit
- Reuse of all KVM
- Reuse of all Headsets and cabling
- Provide/Reuse all Printer
- Reuse of existing equipment rack and peripherals

Mid America Regional Council will perform All Installation and configuration service as well as Provide End User Training if required. There is No Project Management Services included in this proposal. Mid America Regional Council will perform project Management Services.



Fully Configurable VESTA 9-1-1 Solution

2.3 Summary of Budgetary Offer

The proposal includes the hardware components that will be refresh for the following Remote PSAP locations

AMR Independence - Remote

- (4) Call Taker position(s) with Customer Provided monitor(s), reuse of VESTA Operation license

At each position:

- 24-key Genovation keypad with 12ft cable
- Sound Arbitration Unit (SAM)
- Handset and Cord
- (8) CAMA Trunks
- (16) FXO ports
- (1) TS-4 Port terminal SVR
- (1) Remote Peripheral Kit

Clay County Sheriff Office – Remote

- (4) Call Taker position(s) with Customer Provided monitor(s), reuse of VESTA Operation license

At each position:

- 24-key Genovation keypad with 12ft cable
- Sound Arbitration Unit (SAM)
- Handset and Cord
- (8) CAMA Trunks
- (8) FXO ports
- (1) TS-4 Port terminal SVR
- (1) Remote Peripheral Kit

Overland Park Police Department – Remote

- (16) Call Taker position(s) with Customer Provided monitor(s), reuse of VESTA Operation license

At each position:

- 24-key Genovation keypad with 12ft cable
- Sound Arbitration Unit (SAM)
- Handset and Cord
- (12) CAMA Trunks
- (28) FXO ports
- (1) TS-4 Port terminal SVR
- (1) Remote Peripheral Kit

Ray County Sheriff Office – Remote

- (3) Call Taker position(s) with Customer Provided monitor(s), reuse of VESTA Operation license

At each position:

- 24-key Genovation keypad with 12ft cable
- Sound Arbitration Unit (SAM)
- Handset and Cord
- (8) CAMA Trunks
- (12) FXO ports
- (1) TS-4 Port terminal SVR
- (1) Remote Peripheral Kit

System-wide

- System and component level monitoring, alarming, diagnostics and reporting services
- All-inclusive software support, updates, and upgrades for the contract term
- 24/7/365 help desk, trouble ticketing and customer support services

Section 3

Preliminary Equipment List

3.1 AMR Independence – Remote

VESTA® 9-1-1

Qty.	Part No.	Description	Price	U/M	Total
		VESTA® 9-1-1 Advanced Enhanced Operations			
4	PS-0AD-VSML-M	VADV MLTP SEAT LIC NFEE	0.00	EA	\$0.00
4	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® 9-1-1 IRR Module			
4	873099-00502U	V911 IRR LIC UPGD	0.00	EA	\$0.00
4	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® Workstation Equipment			
4	61000-409615SFF	WKST Z2 G5 SFF SSD W/O OS	1,484.10	EA	\$5,936.40
4	04000-00441	WINDOWS 10 LTSC LIC	127.80	EA	\$511.20
4	65000-00261	NIC PCIE SNGL ADPTR CARD	160.20	EA	\$640.80
4	64007-50021	KEYPAD 24 KEY USB CBL 12FT	162.00	EA	\$648.00
4	853030-00302	V911 SAM HDWR KIT	1,890.00	EA	\$7,560.00
	833401-00301G-15	CBL INTFC SAM SPKR 15FT	12.38	EA	\$49.50
4	02800-20701	HDST K 4W/MOD BLK CARBON	38.25	EA	\$153.00
4	03044-20000	HDST CORD 12FT 4W MOD BLK	3.38	EA	\$13.50
4	809800-35109	V911 IWS CFG	223.89	EA	\$895.55
4	809800-35108	V911 IWS STG FEE	335.83	EA	\$1,343.30
1	870890-07501	CPR/SYSPREP MEDIA IMAGE	54.00	EA	\$54.00
		<i>Note: Customer to reuse workstation peripherals.</i>			
		VESTA® 9-1-1 Admin Printer			
		<i>Note: Customer to provide printer</i>			
		Network Equipment			
2	04000-29638-X	SWITCH 2960-X+CBL 24-PORT	2,968.20	EA	\$5,936.40
		<i>Note: Available while supplies last.</i>			
2	04000-29680	WARR 2960-X 24P NBD 5YR	1,151.19	EA	\$2,302.38
		Peripherals & Gateways			
2	04000-00129	MED 1000B CHASSIS BNDL	3,049.20	EA	\$6,098.40
1	870890-74901	V911 M1KB FIRMWARE	0.00	EA	\$0.00
4	04000-00116	MED 1000 FXO-LS BNDL	498.60	EA	\$1,994.40
2	04000-00119	MED 1000 FXS-O BNDL	476.10	EA	\$952.20

		ALI/CAD Output			
1	04000-01751	TS-4 PORT TERMINAL SVR	810.00	EA	\$810.00
2	65000-00182	CBL RJ45-10P/DB25M 4FT	39.60	EA	\$79.20
		RS-232 2-PORT SHARING 1U			
1	04000-00220	110/220VAC	1,579.50	EA	\$1,579.50
3	65000-00262	KIT CBL RJ11 ADPTR DB25	16.88	EA	\$50.63
		8-PORT RS-232 DATACAST 1U			
1	04000-00219	110/220VAC	2,173.50	EA	\$2,173.50
1	65000-03039	CBL NULL MODEM DB25M/M 6FT	12.60	EA	\$12.60
		Rack & Peripheral Equipment			
		<i>Note: Customer to re-use existing equipment rack and peripherals.</i>			
1	863014-00201-1	REMOTE PERIPHERAL KIT	1,116.90	EA	\$1,116.90
		Subtotal			\$40,911.35

VESTA® Analytics

Qty.	Part No.	Description	Price	U/M	Total
1	873391-02001U	VESTA® Analytics Hosted V-ANLYT SITE LIC UPGD	0.00	EA	\$0.00
1	873391-00301U	V-ANLYT USER LIC UPGD	0.00	EA	\$0.00
4	PA-MSG-ASSL-M	V-ANLYT STD SEAT LIC MIG	0.00	EA	\$0.00
		Subtotal			\$0.00

Managed Services

Qty.	Part No.	Description	Price	U/M	Total
4	04000-00399	Monitoring, PM & AV Service: Workstations <i>Note: Includes (4) Workstations.</i> M&R WKST AGENT LIC	193.44	EA	\$773.75
4	04000-00400	Monitoring, PM & AV Service: IP Devices <i>Note: Includes (2) Cisco Switches, (2) Gateways.</i> M&R NETWORK/IP AGENT LIC	106.13	EA	\$424.50
		Subtotal			\$1,198.25

Extended Warranties

Qty.	Part No.	Description	Price	U/M	Total
4	04000-01605	Workstation Extended Warranty <i>Note: Includes (4) Workstations.</i> WARR NBD Z240/Z2 WKST 5YR	261.94	EA	\$1,047.75

		<i>Note: Warranty upgrade from 3 yrs warranty 9x5 NBD to 5 yrs 9x5 NBD.</i>			
			Subtotal		\$1,047.75

VESTA® Services

Qty.	Part No.	Description	MSI Price	U/M	Total
		Project Management Services			
		MSI Direct Services <i>Note: MARC to provide all Field Engineering and Project Management Services.</i>			
		Training <i>Note: MARC to provide Agent/Admin Training.</i>			
			Subtotal		\$0.00

3.2 Clay County Sheriff Office – Remote

VESTA® 9-1-1

Qty.	Part No.	Description	Price	U/M	Total
		VESTA® 9-1-1 Advanced Enhanced Operations			
4	PS-0AD-VSML-M	VADV MLTP SEAT LIC NFEE	0.00	EA	\$0.00
4	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® 9-1-1 IRR Module			
4	873099-00502U	V911 IRR LIC UPGD	0.00	EA	\$0.00
4	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® Workstation Equipment			
4	61000-409615SFF	WKST Z2 G5 SFF SSD W/O OS	1,484.10	EA	\$5,936.40
4	04000-00441	WINDOWS 10 LTSC LIC	127.80	EA	\$511.20
4	65000-00261	NIC PCIE SNGL ADPTR CARD	160.20	EA	\$640.80
4	64007-50021	KEYPAD 24 KEY USB CBL 12FT	162.00	EA	\$648.00
4	853030-00302	V911 SAM HDWR KIT	1,890.00	EA	\$7,560.00
4	833401-00301G-15	CBL INTFC SAM SPKR 15FT	12.38	EA	\$49.50
4	02800-20701	HDST K 4W/MOD BLK CARBON	38.25	EA	\$153.00
4	03044-20000	HDST CORD 12FT 4W MOD BLK	3.38	EA	\$13.50
4	809800-35109	V911 IWS CFG	223.89	EA	\$895.55
4	809800-35108	V911 IWS STG FEE	335.83	EA	\$1,343.30

1	870890-07501	CPR/SYSPREP MEDIA IMAGE <i>Note: Customer to reuse workstation peripherals.</i> VESTA® 9-1-1 Admin Printer <i>Note: Customer to provide printer</i> Network Equipment	54.00	EA	\$54.00
2	04000-29638-X	SWITCH 2960-X+CBL 24-PORT <i>Note: Available while supplies last.</i>	2,968.20	EA	\$5,936.40
2	04000-29680	WARR 2960-X 24P NBD 5YR	1,151.19	EA	\$2,302.38
2	04000-00129	Peripherals & Gateways MED 1000B CHASSIS BNDL	3,049.20	EA	\$6,098.40
1	870890-74901	V911 M1KB FIRMWARE	0.00	EA	\$0.00
2	04000-00116	MED 1000 FXO-LS BNDL	498.60	EA	\$997.20
2	04000-00119	MED 1000 FXS-O BNDL	476.10	EA	\$952.20
1	04000-01751	ALI/CAD Output TS-4 PORT TERMINAL SVR	810.00	EA	\$810.00
2	65000-00182	CBL RJ45-10P/DB25M 4FT RS-232 2-PORT SHARING 1U	39.60	EA	\$79.20
1	04000-00220	110/220VAC	1,579.50	EA	\$1,579.50
3	65000-00262	KIT CBL RJ11 ADPTR DB25 8-PORT RS-232 DATACAST 1U	16.88	EA	\$50.63
1	04000-00219	110/220VAC	2,173.50	EA	\$2,173.50
1	65000-03039	CBL NULL MODEM DB25M/M 6FT	12.60	EA	\$12.60
1	863014-00201-1	Rack & Peripheral Equipment <i>Note: Customer to re-use existing equipment rack and peripherals.</i> REMOTE PERIPHERAL KIT	1,116.90	EA	\$1,116.90
			Subtotal		\$39,914.15

VESTA® Analytics

Qty.	Part No.	Description	Price	U/M	Total
1	873391-02001U	VESTA® Analytics Hosted V-ANLYT SITE LIC UPGD	0.00	EA	\$0.00
1	873391-00301U	V-ANLYT USER LIC UPGD	0.00	EA	\$0.00
4	PA-MSG-ASSL-M	V-ANLYT STD SEAT LIC MIG	0.00	EA	\$0.00
			Subtotal		\$0.00

Managed Services

Qty.	Part No.	Description	Price	U/M	Total
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4	04000-00399	Monitoring, PM & AV Service: Workstations <i>Note: Includes (4) Workstations.</i> M&R WKST AGENT LIC	193.44	EA	\$773.75
4	04000-00400	Monitoring, PM & AV Service: IP Devices <i>Note: Includes (2) Cisco Switches, (2) Gateways.</i> M&R NETWORK/IP AGENT LIC	106.13	EA	\$424.50
Subtotal					\$1,198.25

Extended Warranties

Qty.	Part No.	Description	Price	U/M	Total
4	04000-01605	Workstation Extended Warranty <i>Note: Includes (4) Workstations.</i> WARR NBD Z240/Z2 WKST 5YR <i>Note: Warranty upgrade from 3 yrs warranty 9x5 NBD to 5 yrs 9x5 NBD.</i>	261.94	EA	\$1,047.75
Subtotal					\$1,047.75

VESTA® Services

Qty.	Part No.	Description	Price	U/M	Total
		Project Management Services MSI Direct Services <i>Note: MARC to provide all Field Engineering and Project Management Services.</i> Training <i>Note: MARC to provide Agent/Admin Training.</i>			
Subtotal					\$0.00

3.3 Overland Park Police Department – Remote

VESTA® 9-1-1

Qty.	Part No.	Description	Price	U/M	Total
16	PS-0AD-VSML-M	VESTA® 9-1-1 Advanced Enhanced Operations VADV MLTP SEAT LIC NFEE	0.00	EA	\$0.00

16	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
VESTA® 9-1-1 IRR Module					
16	873099-00502U	V911 IRR LIC UPGD	0.00	EA	\$0.00
16	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
VESTA® Workstation Equipment					
16	61000-409615SFF	WKST Z2 G5 SFF SSD W/O OS	1,484.10	EA	\$23,745.60
16	04000-00441	WINDOWS 10 LTSC LIC	127.80	EA	\$2,044.80
16	65000-00261	NIC PCIE SNGL ADPTR CARD	160.20	EA	\$2,563.20
16	64007-50021	KEYPAD 24 KEY USB CBL 12FT	162.00	EA	\$2,592.00
16	853030-00302	V911 SAM HDWR KIT	1,890.00	EA	\$30,240.00
16	833401-00301G-15	CBL INTFC SAM SPKR 15FT	12.38	EA	\$198.00
16	02800-20701	HDST K 4W/MOD BLK CARBON	38.25	EA	\$612.00
16	03044-20000	HDST CORD 12FT 4W MOD BLK	3.38	EA	\$54.00
16	809800-35109	V911 IWS CFG	223.89	EA	\$3,582.20
16	809800-35108	V911 IWS STG FEE	335.83	EA	\$5,373.20
1	870890-07501	CPR/SYSPREP MEDIA IMAGE	54.00	EA	\$54.00
<i>Note: Customer to reuse workstation peripherals.</i>					
VESTA® 9-1-1 Admin Printer					
<i>Note: Customer to provide printer</i>					
Network Equipment					
2	04000-29638-X	SWITCH 2960-X+CBL 24-PORT	2,968.20	EA	\$5,936.40
<i>Note: Available while supplies last.</i>					
2	04000-29680	WARR 2960-X 24P NBD 5YR	1,151.19	EA	\$2,302.38
Peripherals & Gateways					
2	04000-00129	MED 1000B CHASSIS BNDL	3,049.20	EA	\$6,098.40
1	870890-74901	V911 M1KB FIRMWARE	0.00	EA	\$0.00
7	04000-00116	MED 1000 FXO-LS BNDL	498.60	EA	\$3,490.20
3	04000-00119	MED 1000 FXS-O BNDL	476.10	EA	\$1,428.30
ALI/CAD Output					
1	04000-01751	TS-4 PORT TERMINAL SVR	810.00	EA	\$810.00
2	65000-00182	CBL RJ45-10P/DB25M 4FT	39.60	EA	\$79.20
RS-232 2-PORT SHARING 1U					
1	04000-00220	110/220VAC	1,579.50	EA	\$1,579.50
3	65000-00262	KIT CBL RJ11 ADPTR DB25	16.88	EA	\$50.63
8-PORT RS-232 DATACAST 1U					
1	04000-00219	110/220VAC	2,173.50	EA	\$2,173.50
1	65000-03039	CBL NULL MODEM DB25M/M 6FT	12.60	EA	\$12.60
Rack & Peripheral Equipment					
<i>Note: Customer to re-use existing equipment rack and peripherals.</i>					
1	863014-00201-1	REMOTE PERIPHERAL KIT	1,116.90	EA	\$1,116.90

			Subtotal		\$96,137.00
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VESTA® Analytics

Qty.	Part No.	Description	Price	U/M	Total
1	873391-02001U	VESTA® Analytics Hosted V-ANLYT SITE LIC UPGD	0.00	EA	\$0.00
1	873391-00301U	V-ANLYT USER LIC UPGD	0.00	EA	\$0.00
16	PA-MSG-ASSL-M	V-ANLYT STD SEAT LIC MIG	0.00	EA	\$0.00
		Subtotal			\$0.00

Managed Services

Qty.	Part No.	Description	Price	U/M	Total
16	04000-00399	Monitoring, PM & AV Service: Workstations <i>Note: Includes (4) Workstations.</i> M&R WKST AGENT LIC	193.44	EA	\$3,095.00
4	04000-00400	Monitoring, PM & AV Service: IP Devices <i>Note: Includes (2) Cisco Switches, (2) Gateways.</i> M&R NETWORK/IP AGENT LIC	106.13	EA	\$424.50
		Subtotal			\$3,519.50

Extended Warranties

Qty.	Part No.	Description	Price	U/M	Total
16	04000-01605	Workstation Extended Warranty <i>Note: Includes (4) Workstations.</i> WARR NBD Z240/Z2 WKST 5YR <i>Note: Warranty upgrade from 3 yrs warranty 9x5 NBD to 5 yrs 9x5 NBD.</i>	261.94	EA	\$4,191.00
		Subtotal			\$4,191.00

VESTA® Services

Qty.	Part No.	Description	MSI Price	U/M	Total
		Project Management Services			
		MSI Direct Services <i>Note: MARC to provide all Field Engineering and Project Management Services.</i>			
		Training			

		<i>Note: MARC to provide Agent/Admin Training.</i>			
			Subtotal		\$0.00

3.4 Ray County Sheriff Office – Remote

VESTA® 9-1-1

Qty.	Part No.	Description	Price	U/M	Total
		VESTA® 9-1-1 Advanced Enhanced Operations			
3	PS-0AD-VSML-M	VADV MLTP SEAT LIC NFEE	0.00	EA	\$0.00
3	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® 9-1-1 IRR Module			
3	873099-00502U	V911 IRR LIC UPGD	0.00	EA	\$0.00
3	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® Workstation Equipment			
3	61000-409615SFF	WKST Z2 G5 SFF SSD W/O OS	1,484.10	EA	\$4,452.30
3	04000-00441	WINDOWS 10 LTSC LIC	127.80	EA	\$383.40
3	65000-00261	NIC PCIE SNGL ADPTR CARD	160.20	EA	\$480.60
3	64007-50021	KEYPAD 24 KEY USB CBL 12FT	162.00	EA	\$486.00
3	853030-00302	V911 SAM HDWR KIT	1,890.00	EA	\$5,670.00
3	833401-00301G-15	CBL INTFC SAM SPKR 15FT	12.38	EA	\$37.13
3	02800-20701	HDST K 4W/MOD BLK CARBON	38.25	EA	\$114.75
3	03044-20000	HDST CORD 12FT 4W MOD BLK	3.38	EA	\$10.13
3	809800-35109	V911 IWS CFG	223.89	EA	\$671.66
3	809800-35108	V911 IWS STG FEE	335.83	EA	\$1,007.48
1	870890-07501	CPR/SYSPREP MEDIA IMAGE	54.00	EA	\$54.00
		<i>Note: Customer to reuse workstation peripherals.</i>			
		VESTA® 9-1-1 Admin Printer			
		<i>Note: Customer to provide printer</i>			
		Network Equipment			
2	04000-29638-X	SWITCH 2960-X+CBL 24-PORT	2,968.20	EA	\$5,936.40
		<i>Note: Available while supplies last.</i>			
2	04000-29680	WARR 2960-X 24P NBD 5YR	1,151.19	EA	\$2,302.38
		Peripherals & Gateways			
2	04000-00129	MED 1000B CHASSIS BNDL	3,049.20	EA	\$6,098.40
1	870890-74901	V911 M1KB FIRMWARE	0.00	EA	\$0.00
3	04000-00116	MED 1000 FXO-LS BNDL	498.60	EA	\$1,495.80
2	04000-00119	MED 1000 FXS-O BNDL	476.10	EA	\$952.20

		ALI/CAD Output			
1	04000-01751	TS-4 PORT TERMINAL SVR	810.00	EA	\$810.00
2	65000-00182	CBL RJ45-10P/DB25M 4FT	39.60	EA	\$79.20
		RS-232 2-PORT SHARING 1U			
1	04000-00220	110/220VAC	1,579.50	EA	\$1,579.50
3	65000-00262	KIT CBL RJ11 ADPTR DB25	16.88	EA	\$50.63
		8-PORT RS-232 DATACAST 1U			
1	04000-00219	110/220VAC	2,173.50	EA	\$2,173.50
1	65000-03039	CBL NULL MODEM DB25M/M 6FT	12.60	EA	\$12.60
		Rack & Peripheral Equipment			
		<i>Note: Customer to re-use existing equipment rack and peripherals.</i>			
1	863014-00201-1	REMOTE PERIPHERAL KIT	1,116.90	EA	\$1,116.90
		Subtotal			\$35,974.94

VESTA® Analytics

Qty.	Part No.	Description	Price	U/M	Total
1	873391-02001U	VESTA® Analytics Hosted V-ANLYT SITE LIC UPGD	0.00	EA	\$0.00
1	873391-00301U	V-ANLYT USER LIC UPGD	0.00	EA	\$0.00
3	PA-MSG-ASSL-M	V-ANLYT STD SEAT LIC MIG	0.00	EA	\$0.00
		Subtotal			\$0.00

Managed Services

Qty.	Part No.	Description	Price	U/M	Total
3	04000-00399	Monitoring, PM & AV Service: Workstations <i>Note: Includes (4) Workstations.</i> M&R WKST AGENT LIC	193.44	EA	\$580.31
4	04000-00400	Monitoring, PM & AV Service: IP Devices <i>Note: Includes (2) Cisco Switches, (2) Gateways.</i> M&R NETWORK/IP AGENT LIC	106.13	EA	\$424.50
		Subtotal			\$1,004.81

Extended Warranties

Qty.	Part No.	Description	Price	U/M	Total
3	04000-01605	Workstation Extended Warranty <i>Note: Includes (4) Workstations.</i> WARR NBD Z240/Z2 WKST 5YR	261.94	EA	\$785.81

		<i>Note: Warranty upgrade from 3 yrs warranty 9x5 NBD to 5 yrs 9x5 NBD.</i>			
			Subtotal		\$785.81

VESTA® Services

Qty.	Part No.	Description	Price	U/M	Total
		Project Management Services			
		MSI Direct Services <i>Note: MARC to provide all Field Engineering and Project Management Services.</i>			
		Training <i>Note: MARC to provide Agent/Admin Training.</i>			
			Subtotal		\$0.00

Section 4

Budgetary Pricing Summary

Summary		
<u>Remote Sites Hardware Refresh</u>		
Hardware/Software	\$	210,648.75
Software Support - Systems are currently under an Active Maintenance Contract	\$	-
Hardware Warranties	\$	9,209.50
Extended Warranties	\$	7,072.31
VESTA 9-1-1 Quote Total		\$ 226,930.56

* Quote is valid for 90 days from the date of this proposal.

** Motorola Solutions is making no representation, warranties, or commitments with respect to pricing, products, payment terms, credit, or terms and conditions. A firm offer would require more information and further detailed analysis of the requirements.



Budgetary Proposal

Mid America Regional Council, Missouri

VESTA 9-1-1 Hardware Refresh

KCMO South Patrol Host - Remote Sites

June 23, 2022

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PS-000135467

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Section 4

Budgetary Pricing Summary 4-18

Section 1

Introduction

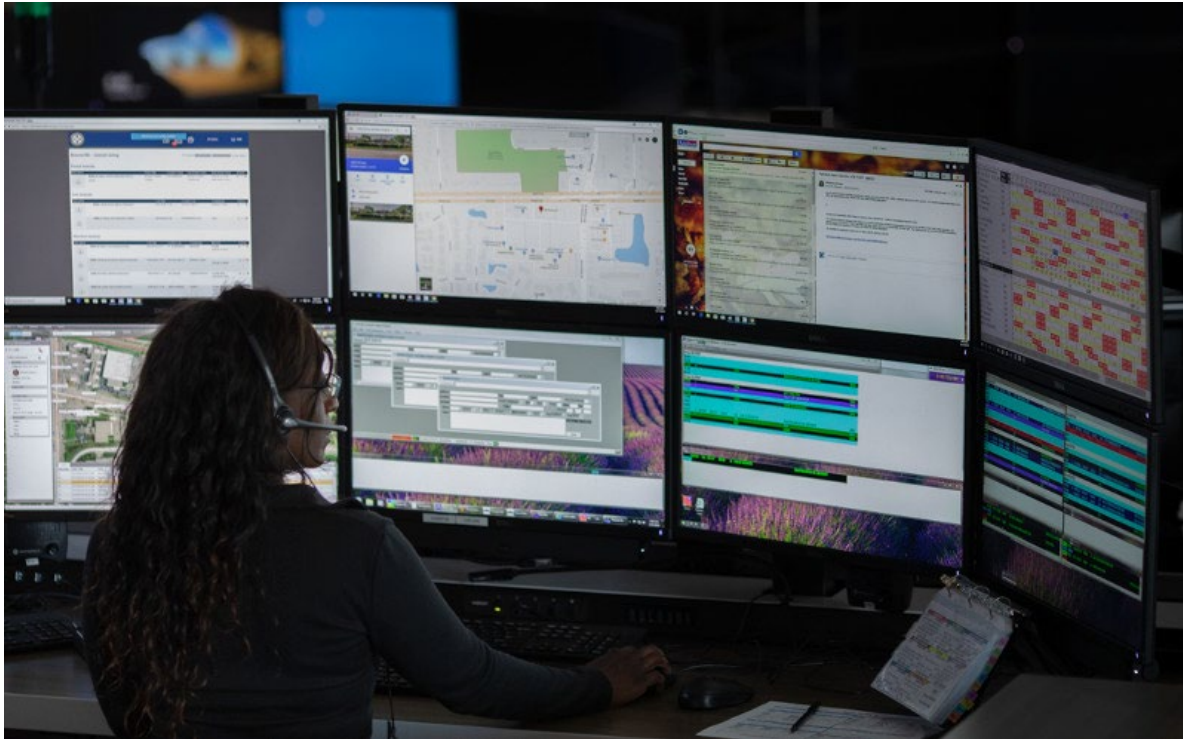
Motorola Solutions is proud to present a VESTA® 9-1-1 call handling hardware refresh in response to Mid America Regional Council's request. The Agencies that will be refresh in this proposal are connected to the Kansas City South Patrol Host.

Mid America Regional Council will provide the following items to each of the identified Agencies:

- Reuse of all Monitors and connectors
- Reuse Genovation Keypads and cables
- Reuse of all KVM
- Reuse of all Headsets and cabling
- Provide external speakers
- Provide all Printer
- Reuse of existing equipment rack and peripherals
- Provide all Network Switches

Today, the VESTA 9-1-1 solution is the industry standard comprehensive NG9-1-1 solution. It offers PSAP's increased product features, operational efficiencies, and reliability along with stable, centralized call handling for individual or multiple PSAP locations.

The VESTA 9-1-1 solutions are designed to meet growing community needs and emerging 9-1-1 technology. Mid America Regional Council is assured the solutions proposed herein will comply and meet both the E9-1-1 requirements of today and the NG9-1-1 requirements of tomorrow. By selecting Motorola Solutions, Mid America Regional Council can be confident they are partnering with the leading provider of Public Safety 9-1-1 solutions and selecting the highest possible level of service to the visitors, citizens, and public safety professionals of their region.



VESTA 9-1-1 is an integral part of Motorola Solutions' end-to-end Public Safety Software Enterprise driving the integration of a complete Command Center suite. From answering thousands of emergency calls and text messages to processing video, disparate evidence and records, Motorola Solutions is helping agencies transform into intelligence-driven command centers, enabling them to make more informed decisions resulting in better outcomes. Learn more about [Motorola Solutions'](#) wide-ranging product portfolio.



Section 2

Solution Description

2.1 Background

Kansas City South Patrol Host currently has four (4) remote PSAP hanging off their system today, which currently has software version R7.2 SP1, Analytics Standard 3.4. The following Agencies are the four (4) Remotes that will be getting refreshed

- Excelsior Springs Police Department - located at 301 S. Main Street, Excelsior Springs, MO currently operated with two (2) Call Taker Positions
- Gladstone Police Department – located at 7010 N. Holmes Street, Gladstone, MO currently operated with three (3) Call Taker Positions
- Kansas City Emergency Communication - located at 6730 Riverview, Kansas City, KS currently operated with seventeen (17) Call Taker Positions
- Liberty Police Department – located 101 E. Kansas, Liberty, MO currently operated with three (3) Call Taker positions

All Agencies also utilizes VESTA Analytics.

2.2 Solution Review

Mid America Regional Council have requested a hardware refresh on their existing VESTA system, which has recently surpassed the 5-year mark. The Hardware refresh will be applicable to the remote agencies only. The new system will include the replacement of all workstations, gateways, and switches.

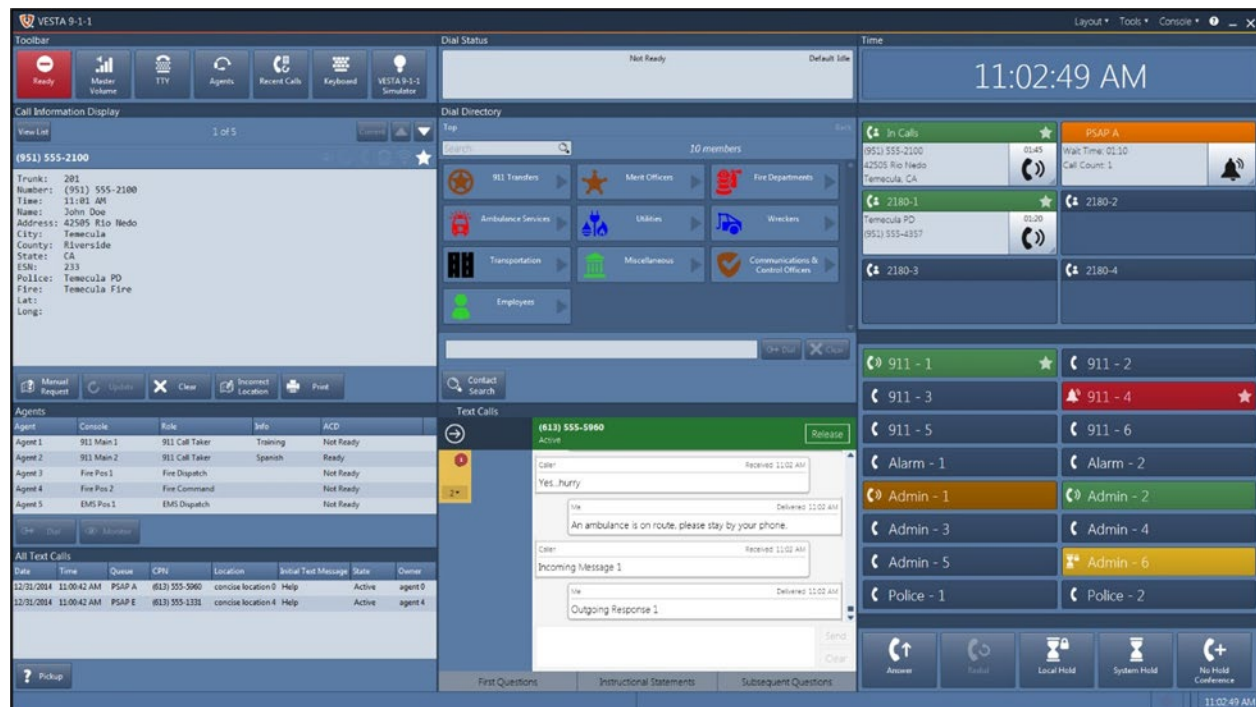
The new solution will leverage existing investment and licensing where applicable while offering support for both current and future NG9-1-1 and ESInet technologies.

Mid America Regional Council will provide the following items to each of the identified Agencies:

- Reuse of Existing VESTA Licenses
- Reuse of all Monitors and connectors
- Reuse Genovation Keypads and cables
- Reuse of External Speaker kit
- Reuse of all KVM
- Reuse of all Headsets and cabling

- Provide/Reuse all Printer
- Provide/Reuse Network Switches
- Reuse of existing equipment rack and peripherals

Mid America Regional Council will perform All Installation and configuration service as well as Provide End User Training if required. There is No Project Management Services included in this proposal. Mid America Regional Council will perform project Management Services.



Fully Configurable VESTA 9-1-1 Solution

2.3 Summary of Budgetary Offer

The proposal includes the hardware components that will be refresh for the following Remote PSAP locations. VESTA software application, gateway firmware support and monitoring service is all covered under the Mid America current Maintenance Contract USC#000331238 expiring January 31, 2026. Extended Hardware Warranty are based on serial numbers of the equipment; therefore, new extended warranty is quoted for the New Workstations

Excelsior Police Department - Remote

- (2) Call Taker position(s) with Customer Provided monitor(s), reuse of VESTA Operation license

At each position:

- Sound Arbitration Unit (SAM) kit
- Handset and Cord

- (8) CAMA Trunks
- (8) FXO ports
- (1) TS-4 Port terminal SVR
- (1) Remote Peripheral Kit

Gladstone Police Department – Remote

- (3) Call Taker position(s) with Customer Provided monitor(s), reuse of VESTA Operation license

At each position:

- Sound Arbitration Unit (SAM) kit
- Handset and Cord
- (8) CAMA Trunks
- (8) FXO ports
- (1) TS-4 Port terminal SVR
- (1) Remote Peripheral Kit

Kansas City Emergency Communications – Remote

This site currently had (2) existing Gateways. Two New gateways have been added to this site, therefore additional support has been added for this site to cover the (2) New gateways

- (17) Call Taker position(s) with Customer Provided monitor(s), reuse of VESTA Operation license

At each position:

- Sound Arbitration Unit (SAM) kit
- Handset and Cord
- (16) CAMA Trunks
- (40) FXO ports
- (1) TS-4 Port terminal SVR
- (1) Remote Peripheral Kit

Liberty Police Department – Remote

- (3) Call Taker position(s) with Customer Provided monitor(s), reuse of VESTA Operation license

At each position:

- Sound Arbitration Unit (SAM) kit
- Handset and Cord
- (8) CAMA Trunks

- (8) FXO ports
- (1) TS-4 Port terminal SVR
- (1) Remote Peripheral Kit

System-wide under an active Maintenance Contract USC#000331238

- System and component level monitoring, alarming, diagnostics and reporting services
- All-inclusive software support, updates, and upgrades for the contract term
- 24/7/365 help desk, trouble ticketing and customer support services

Section 3

Preliminary Equipment List

3.1 Excelsior Police Department PSAP - Remote

VESTA® 9-1-1

Qty.	Part No.	Description	Price	U/M	Total
VESTA® 9-1-1 Basic Operations					
2	PS-0SQ-VSML-M	VS BSC MLTP SEAT LIC NFEE	0.00	EA	\$0.00
2	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
VESTA® 9-1-1 IRR Module					
2	873099-00502U	V911 IRR LIC UPGD	0.00	EA	\$0.00
2	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
VESTA® Workstation Equipment					
2	61000-409615SFF	WKST Z2 G5 SFF SSD W/O OS	1,484.10	EA	\$2,968.20
2	04000-00441	WINDOWS 10 LTSC LIC	127.80	EA	\$255.60
2	853030-00302	V911 SAM HDWR KIT	1,890.00	EA	\$3,780.00
2	02800-20701	HDST K 4W/MOD BLK CARBON	38.25	EA	\$76.50
2	03044-20000	HDST CORD 12FT 4W MOD BLK	3.38	EA	\$6.75
2	809800-35109	V911 IWS CFG	223.89	EA	\$447.78
2	809800-35108	V911 IWS STG FEE	335.83	EA	\$671.65
1	870890-07501	CPR/SYSPREP MEDIA IMAGE	54.00	EA	\$54.00
<i>Note: Customer to reuse workstation peripherals.</i>					
VESTA® 9-1-1 Admin Printer					
<i>Note: Customer to provide printer</i>					
Network Equipment					
<i>Note: Customer to purchase Network Switches at a later date.</i>					
Peripherals & Gateways					
2	04000-00129	MED 1000B CHASSIS BNDL	3,049.20	EA	\$6,098.40
1	870890-74901	V911 M1KB FIRMWARE	0.00	EA	\$0.00
2	04000-00116	MED 1000 FXO-LS BNDL	498.60	EA	\$997.20
2	04000-00119	MED 1000 FXS-O BNDL	476.10	EA	\$952.20
ALI/CAD Output					
1	04000-01751	TS-4 PORT TERMINAL SVR	810.00	EA	\$810.00
2	65000-00182	CBL RJ45-10P/DB25M 4FT	39.60	EA	\$79.20
1	04000-00220	RS-232 2-PORT SHARING 1U 110/220VAC	1,579.50	EA	\$1,579.50
3	65000-00262	KIT CBL RJ11 ADPTR DB25	16.88	EA	\$50.63
1	04000-00219	8-PORT RS-232 DATACAST 1U 110/220VAC	2,173.50	EA	\$2,173.50

1	65000-03039	CBL NULL MODEM DB25M/M 6FT	12.60	EA	\$12.60
		Rack & Peripheral Equipment <i>Note: Customer to re-use existing equipment rack and peripherals.</i>			
1	863014-00201-1	REMOTE PERIPHERAL KIT	1,116.90	EA	\$1,116.90
			Subtotal		\$22,130.60

VESTA® Analytics

Qty.	Part No.	Description	MSI Price	U/M	Total
1	873391-02001U	VESTA® Analytics Hosted V-ANLYT SITE LIC UPGD	0.00	EA	\$0.00
1	873391-00301U	V-ANLYT USER LIC UPGD	0.00	EA	\$0.00
2	PA-MSG-ASSL-M	V-ANLYT STD SEAT LIC MIG	0.00	EA	\$0.00
			Subtotal		\$0.00

Managed Services

Qty.	Part No.	Description	MSI Price	U/M	Total
		<i>Note: M&R Licenses and Support purchased with Contract.</i>			
			Subtotal		\$0.00

Extended Warranties

Qty.	Part No.	Description	MSI Price	U/M	Total
4	04000-01605	Workstation Extended Warranty <i>Note: Includes (4) Workstations.</i> WARR NBD Z240/Z2 WKST 5YR <i>Note: Warranty upgrade from 3 yrs warranty 9x5 NBD to 5 yrs 9x5 NBD.</i>	261.94	EA	\$1,047.75
			Subtotal		\$1,047.75

VESTA® Services

Qty.	Part No.	Description	MSI Price	U/M	Total
		Project Management Services			
		MSI Direct Services <i>Note: Customer to provide all Field Engineering and Project Management Services.</i>			
		Training			

		<i>Note: Customer to provide Agent/Admin Training.</i>			
			Subtotal		\$0.00

3.2 Gladstone Police Department PSAP – Remote

VESTA® 9-1-1

Qty.	Part No.	Description	Price	U/M	Total
		VESTA® 9-1-1 Advanced Enhanced Operations			
3	PS-0AD-VSML-M	VADV MLTP SEAT LIC NFEE	0.00	EA	\$0.00
3	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® 9-1-1 IRR Module			
3	873099-00502U	V911 IRR LIC UPGD	0.00	EA	\$0.00
3	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® Workstation Equipment			
3	61000-409615SFF	WKST Z2 G5 SFF SSD W/O OS	1,484.10	EA	\$4,452.30
3	04000-00441	WINDOWS 10 LTSC LIC	127.80	EA	\$383.40
3	853030-00302	V911 SAM HDWR KIT	1,890.00	EA	\$5,670.00
3	02800-20701	HDST K 4W/MOD BLK CARBON	38.25	EA	\$114.75
3	03044-20000	HDST CORD 12FT 4W MOD BLK	3.38	EA	\$10.13
3	809800-35109	V911 IWS CFG	223.89	EA	\$671.66
3	809800-35108	V911 IWS STG FEE	335.83	EA	\$1,007.48
1	870890-07501	CPR/SYSPREP MEDIA IMAGE	54.00	EA	\$54.00
		<i>Note: Customer to reuse workstation peripherals.</i>			
		VESTA® 9-1-1 Admin Printer			
		<i>Note: Customer to provide printer</i>			
		Network Equipment			
		<i>Note: Customer to purchase Network Switches at a later date.</i>			
		Peripherals & Gateways			
2	04000-00129	MED 1000B CHASSIS BNDL	3,049.20	EA	\$6,098.40
1	870890-74901	V911 M1KB FIRMWARE	0.00	EA	\$0.00
2	04000-00116	MED 1000 FXO-LS BNDL	498.60	EA	\$997.20
2	04000-00119	MED 1000 FXS-O BNDL	476.10	EA	\$952.20
		ALI/CAD Output			
1	04000-01751	TS-4 PORT TERMINAL SVR	810.00	EA	\$810.00

2	65000-00182	CBL RJ45-10P/DB25M 4FT	39.60	EA	\$79.20
1	04000-00220	RS-232 2-PORT SHARING 1U	1,579.50	EA	\$1,579.50
3	65000-00262	110/220VAC	16.88	EA	\$50.63
1	04000-00219	KIT CBL RJ11 ADPTR DB25	2,173.50	EA	\$2,173.50
1	65000-03039	8-PORT RS-232 DATACAST 1U	12.60	EA	\$12.60
		CBL NULL MODEM DB25M/M 6FT			
		Rack & Peripheral Equipment			
		<i>Note: Customer to re-use existing equipment rack and peripherals.</i>			
1	863014-00201-1	REMOTE PERIPHERAL KIT	1,116.90	EA	\$1,116.90
Subtotal					\$26,233.84

VESTA® Analytics

Qty.	Part No.	Description	Price	U/M	Total
1	873391-02001U	VESTA® Analytics Hosted V-ANLYT SITE LIC UPGD	0.00	EA	\$0.00
1	873391-00301U	V-ANLYT USER LIC UPGD	0.00	EA	\$0.00
3	PA-MSG-ASSL-M	V-ANLYT STD SEAT LIC MIG	0.00	EA	\$0.00
Subtotal					\$0.00

Managed Services

Qty.	Part No.	Description	Price	U/M	Total
		<i>Note: M&R Licenses and Support purchased with Contract.</i>			
Subtotal					\$0.00

Extended Warranties

Qty.	Part No.	Description	Price	U/M	Total
3	04000-01605	Workstation Extended Warranty <i>Note: Includes (3) Workstations.</i> WARR NBD Z240/Z2 WKST 5YR <i>Note: Warranty upgrade from 3 yrs warranty 9x5 NBD to 5 yrs 9x5 NBD.</i>	261.94	EA	\$785.81
Subtotal					\$785.81

VESTA® Services

Qty.	Part No.	Description	Price	U/M	Total
		Project Management Services			

		MSI Direct Services <i>Note: Customer to provide all Field Engineering and Project Management Services.</i>			
		Training <i>Note: Customer to provide Agent/Admin Training.</i>			
			Subtotal		\$0.00

3.3 Kansas City Emergency Communications PSAP – Remote

VESTA® 9-1-1

Qty.	Part No.	Description	Price	U/M	Total
		VESTA® 9-1-1 Prime Standard Operations			
17	PS-0PR-VSML-M	VPRIME MLTP SEAT LIC NFEE	0.00	EA	\$0.00
17	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® 9-1-1 IRR Module			
17	873099-00502U	V911 IRR LIC UPGD	0.00	EA	\$0.00
17	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® Workstation Equipment			
17	61000-409615SFF	WKST Z2 G5 SFF SSD W/O OS	1,484.10	EA	\$25,229.70
17	04000-00441	WINDOWS 10 LTSC LIC	127.80	EA	\$2,172.60
17	853030-00302	V911 SAM HDWR KIT	1,890.00	EA	\$32,130.00
17	02800-20701	HDST K 4W/MOD BLK CARBON	38.25	EA	\$650.25
17	03044-20000	HDST CORD 12FT 4W MOD BLK	3.38	EA	\$57.38
17	809800-35109	V911 IWS CFG	223.89	EA	\$3,806.09
17	809800-35108	V911 IWS STG FEE	335.83	EA	\$5,709.03
1	870890-07501	CPR/SYSPREP MEDIA IMAGE	54.00	EA	\$54.00
		<i>Note: Customer to reuse workstation peripherals.</i>			
		VESTA® 9-1-1 Admin Printer			
		<i>Note: Customer to provide printer</i>			
		Network Equipment			
		<i>Note: Customer to purchase Network Switches at a later date.</i>			

Peripherals & Gateways					
4	04000-00129	MED 1000B CHASSIS BNDL	3,049.20	EA	\$12,196.80
1	870890-74901	V911 M1KB FIRMWARE	0.00	EA	\$0.00
2	04000-00190	SW SPT M1000 GATEWAY 5YR	2,014.74	EA	\$4,029.48
10	04000-00116	MED 1000 FXO-LS BNDL	498.60	EA	\$4,986.00
4	04000-00119	MED 1000 FXS-O BNDL	476.10	EA	\$1,904.40
<i>Note: Additional Qty (2) Gateway Support not quoted on Contract Renewal</i>					
ALI/CAD Output					
1	04000-01751	TS-4 PORT TERMINAL SVR	810.00	EA	\$810.00
2	65000-00182	CBL RJ45-10P/DB25M 4FT	39.60	EA	\$79.20
1	04000-00220	RS-232 2-PORT SHARING 1U 110/220VAC	1,579.50	EA	\$1,579.50
3	65000-00262	KIT CBL RJ11 ADPTR DB25	16.88	EA	\$50.63
1	04000-00219	8-PORT RS-232 DATACAST 1U 110/220VAC	2,173.50	EA	\$2,173.50
1	65000-03039	CBL NULL MODEM DB25M/M 6FT	12.60	EA	\$12.60
Rack & Peripheral Equipment					
<i>Note: Customer to re-use existing equipment rack and peripherals.</i>					
1	863014-00201-1	REMOTE PERIPHERAL KIT	1,116.90	EA	\$1,116.90
			Subtotal		\$98,748.04

VESTA® Analytics

Qty.	Part No.	Description	Price	U/M	Total
1	873391-02001U	VESTA® Analytics Hosted V-ANLYT SITE LIC UPGD	0.00	EA	\$0.00
1	873391-00301U	V-ANLYT USER LIC UPGD	0.00	EA	\$0.00
17	PA-MSG-ASSL-M	V-ANLYT STD SEAT LIC MIG	0.00	EA	\$0.00
			Subtotal		\$0.00

Managed Services

Qty.	Part No.	Description	Price	U/M	Total
		<i>Note: M&R Licenses and Support purchased with Contract.</i>			
			Subtotal		\$0.00

Extended Warranties

Qty.	Part No.	Description	Price	U/M	Total
17	04000-01605	Workstation Extended Warranty <i>Note: Includes (17) Workstations.</i> WARR NBD Z240/Z2 WKST 5YR	261.94	EA	\$4,452.94

		<i>Note: Warranty upgrade from 3 yrs warranty 9x5 NBD to 5 yrs 9x5 NBD.</i>			
			Subtotal		\$4,452.94

VESTA® Services

Qty.	Part No.	Description	Price	U/M	Total
		Project Management Services			
		MSI Direct Services <i>Note: Customer to provide all Field Engineering and Project Management Services.</i>			
		Training <i>Note: Customer to provide Agent/Admin Training.</i>			
			Subtotal		\$0.00

3.4 Liberty Police Department PSAP – Remote

VESTA® 9-1-1

Qty.	Part No.	Description	Price	U/M	Total
		VESTA® 9-1-1 Basic Operations			
3	PS-0SQ-VSML-M	VS BSC MLTP SEAT LIC NFEE	0.00	EA	\$0.00
3	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® 9-1-1 IRR Module			
3	873099-00502U	V911 IRR LIC UPGD	0.00	EA	\$0.00
3	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
		VESTA® Workstation Equipment			
3	61000-409615SFF	WKST Z2 G5 SFF SSD W/O OS	1,484.10	EA	\$4,452.30
3	04000-00441	WINDOWS 10 LTSC LIC	127.80	EA	\$383.40
3	853030-00302	V911 SAM HDWR KIT	1,890.00	EA	\$5,670.00
3	02800-20701	HDST K 4W/MOD BLK CARBON	38.25	EA	\$114.75
3	03044-20000	HDST CORD 12FT 4W MOD BLK	3.38	EA	\$10.13
3	809800-35109	V911 IWS CFG	223.89	EA	\$671.66
3	809800-35108	V911 IWS STG FEE	335.83	EA	\$1,007.48
1	870890-07501	CPR/SYSPREP MEDIA IMAGE	54.00	EA	\$54.00
		<i>Note: Customer to reuse workstation peripherals.</i>			
		VESTA® 9-1-1 Admin Printer			

		<i>Note: Customer to provide printer</i>			
		Network Equipment			
		<i>Note: Customer to purchase Network Switches at a later date.</i>			
		Peripherals & Gateways			
2	04000-00129	MED 1000B CHASSIS BNDL	3,049.20	EA	\$6,098.40
1	870890-74901	V911 M1KB FIRMWARE	0.00	EA	\$0.00
2	04000-00116	MED 1000 FXO-LS BNDL	498.60	EA	\$997.20
2	04000-00119	MED 1000 FXS-O BNDL	476.10	EA	\$952.20
		ALI/CAD Output			
1	04000-01751	TS-4 PORT TERMINAL SVR	810.00	EA	\$810.00
2	65000-00182	CBL RJ45-10P/DB25M 4FT	39.60	EA	\$79.20
1	04000-00220	RS-232 2-PORT SHARING 1U 110/220VAC	1,579.50	EA	\$1,579.50
3	65000-00262	KIT CBL RJ11 ADPTR DB25	16.88	EA	\$50.63
1	04000-00219	8-PORT RS-232 DATACAST 1U 110/220VAC	2,173.50	EA	\$2,173.50
1	65000-03039	CBL NULL MODEM DB25M/M 6FT	12.60	EA	\$12.60
		Rack & Peripheral Equipment			
		<i>Note: Customer to re-use existing equipment rack and peripherals.</i>			
1	863014-00201-1	REMOTE PERIPHERAL KIT	1,116.90	EA	\$1,116.90
		Subtotal			\$26,233.84

VESTA® Analytics

Qty.	Part No.	Description	Price	U/M	Total
1	873391-02001U	VESTA® Analytics Hosted V-ANLYT SITE LIC UPGD	0.00	EA	\$0.00
1	873391-00301U	V-ANLYT USER LIC UPGD	0.00	EA	\$0.00
3	PA-MSG-ASSL-M	V-ANLYT STD SEAT LIC MIG	0.00	EA	\$0.00
		Subtotal			\$0.00

Managed Services

Qty.	Part No.	Description	Price	U/M	Total
		<i>Note: M&R Licenses and Support purchased with Contract.</i>			
		Subtotal			\$0.00

Extended Warranties

Qty.	Part No.	Description	Price	U/M	Total
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3	04000-01605	Workstation Extended Warranty <i>Note: Includes (3) Workstations.</i> WARR NBD Z240/Z2 WKST 5YR <i>Note: Warranty upgrade from 3 yrs warranty 9x5 NBD to 5 yrs 9x5 NBD.</i>	261.94	EA	\$785.81
			Subtotal		\$785.81

VESTA® Services

Qty.	Part No.	Description	Price	U/M	Total
		Project Management Services MSI Direct Services <i>Note: Customer to provide all Field Engineering and Project Management Services.</i> Training <i>Note: Customer to provide Agent/Admin Training.</i>			
			Subtotal		\$0.00

Section 4

Budgetary Pricing Summary

Summary		
<u>Remote Sites Hardware Refresh</u>		
Hardware/Software	\$	169,316.84
Software Support (Added M1K)	\$	4,029.48
Extended Warranties	\$	7,072.31
VESTA 9-1-1 Quote Total	\$	180,418.63

* Quote is valid for 90 days from the date of this proposal.

** Motorola Solutions is making no representation, warranties, or commitments with respect to pricing, products, payment terms, credit, or terms and conditions. A firm offer would require more information and further detailed analysis of the requirements.