December 19, 2023
11:15 a.m.

In-person attendees in MARC’s Heartland room with a remote option via Zoom

- Members of the public who wish to participate in this meeting: please email McKenzie Neds at mneds@marc.org by 9:00 a.m. on Tuesday, December 19, 2023, for instructions to join the teleconference.

AGENDA

1. Approve Contracts, Grants, and Other Major Expenditures

EXEMPLARY CORE CAPACITIES
a. VOTE: Approve Revised 2023 and Proposed 2024 Budget
b. VOTE: Authorize entering into agreements with local governments participants in the 2024 Aerial Imagery Project.

EFFECTIVE LOCAL GOVERNMENT
c. VOTE: Authorize amendment No. 3 with Social Impact Advising Group for project management services for 988 and mobile crisis response.

THRIVING OLDER ADULTS AND COMMUNITIES
d. VOTE: Authorize increase in funding for Liberty Silver Center Transportation Services.
e. VOTE: Authorize approval to purchase property at 3707 East 14th Street, Kansas City, MO 64127 for a meal repack facility.
f. VOTE: Approve amendment increase with Hays Food Town, Inc for Double Up Food Bucks incentives at two store locations.

SAFE AND SECURE COMMUNITIES
g. VOTE: Authorize federal subrecipient agreements with Burrell Behavioral Health and ReDiscover for the FY2023 Connect and Protect: Law Enforcement Behavioral Health Response Program grant for the Eastern Jackson County Co-Responder Program
h. VOTE: Approve an agreement with Motorola Solutions to purchase VESTA 911 upgrades for 11 regional Public Safety Answering Points.
i. VOTE: Approve payment for the fifth year of cybersecurity monitoring and risk assessment for the MARC 911 Regional system with Seculore Solutions.
j. VOTE: Approve an agreement with TUSA Consulting Services to conduct the Jackson County Collaborative Dispatch Feasibility Study.
k. VOTE: Authorize a grant application to the Kansas Highway Patrol for Kansas State Homeland Security Grant funding to support agencies’ cooperative efforts to address regional threats.
l. VOTE: Authorize a memorandum of agreement between the MO State Emergency Management Agency and the Mid-America Regional Council for professional planning services to update the Multi-Regional Hazard Mitigation Plan.
HEALTHY ENVIRONMENT
   m. VOTE: Authorize an agreement for consultant services for the Kansas City Regional Electric Vehicle Readiness Plan.

2. VOTE: Approve Consent Agenda (Administrative Matters and Minor Expenditures)
   a. Approve the Minutes of the November 28, 2023, Meeting

3. Other Business

4. Adjournment
ISSUE:
VOTE: Approve Revised 2023 and Proposed 2024 Budget

BACKGROUND:
An overview of the draft 2023 Revised and proposed 2024 Mid-America Regional Council (MARC) Budget and Work Plan was presented at the B&P Committee in November and the 2024 Policy Goal Area work plans were reviewed with the Board. Since that time, staff has reviewed and finalized numbers and made final edits to content. At the December B&P meeting staff will review revenues and expenditures by fund and provide a summary report of key financial highlights to the Board.

The 2024 Budget includes a significant increase in revenues and expenditures. Projected revenues grew from $110,847,411 in 2023, to $133,154,868 in 2024; and expenditures grew from $109,520,234 to $133,015,121. These increases are the results of new federal, state, and private grants to the region to support expansion of work. Additionally, waivers of contributed services during COVID are being reinstated and consequently, are budgeted to increase total revenues and total expenses. Of the revenues projected in 2024, 76% are dollars that are passed through to counties, cities and other partner agencies for projects and work across the region. Staffing increased from 179 to 191 full and part-time positions in the 2023 Revised and 2024 Budget to help support the expansion of work. The 2024 Work Plans describe the priorities for 2024 and the budget illustrates the linkages between revenue, expenditures, policy goals and work programs.

During the course of any budget year, new programs and funding sources that support our Policy Goals may become available. In addition to developing the budget for the upcoming year, it is our practice to revise the budget late in the year to capture changes to the initial revenue and expenditure projections. The Revised 2023 Budget is contained within this budget document. Total revenues in the 2023 Revised budget decreased from $110,847,409 in the 2023 approved budget to $101,138,474 primarily due to several large projects that were slower to start than anticipated. These timing impacts and other substantial changes from the approved 2023 Budget are noted in the Notable Changes section of the document and are reflected in future projections.

Members of the MARC Board are asked to approve the Revised 2023 and the Proposed 2024 Workplan and Budget. The complete document draft is available online after 5 p.m. on Friday at the following link: Financial Information | MARC

BUDGET CONSIDERATIONS:
Following are total budget numbers for the Revised 2023 and Proposed 2024 Budgets. Annual revenues and expenses differ in budget years due to fluctuations in fund balances.

<table>
<thead>
<tr>
<th></th>
<th>Revised 2023</th>
<th>Proposed 2024</th>
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</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>$101,138,474</td>
<td>$133,154,868</td>
</tr>
<tr>
<td>Expenditures</td>
<td>$100,312,598</td>
<td>$133,015,121</td>
</tr>
</tbody>
</table>
RECOMMENDATION:
Approve Revised 2023 and Proposed 2024 Budget

STAFF CONTACT:
Carol Gonzales, Director of Finance and Administration
Andrew Molloy, Finance Director
Joanne Bussinger, Grant Manager
Darlene Pickett, Accountant III
ISSUE:
VOTE: Authorize entering into agreements with local governments participants in the the 2024 Aerial Imagery Project.

BACKGROUND:
In October, the Mid-America Regional Council (MARC) Board approved entering into an agreement with Surdex, Inc. for photogrametric services related to a Spring 2024 capture and processing of aerial imagery on behalf of local governments. This aerial project is funded by the local governments participating, with MARC acting as their fiscal agent. Project costs are apportioned according to the square mileage of the participating jurisdictions. Some communities are successful in bringing other public entities, such as water districts and road districts, into their project. Where boundaries overlap, project costs are shared among the the overlapping jurisdictions.

The following jurisdictions had decided to participate in October:
Atchison County
City of Basehor
City of Blue Springs
City of Grain Valley
City of Grandview
Kansas City Water Services
City of Kansas City MO
City of Kearney
Leavenworth County
City of Lee's Summit
City of North Kansas City
Platte Special Roads District
Platte Water Supply District #4
City of Raytown
City of Riverside
Unified Government of Wyandotte County / Kansas City, KS

Recently, the Cities of Excelsior Springs and Oak Grove also agreed to participate, boosting the project area size and the project cost by $3,680.

MARC seeks authorization to enter into agreements with each of the participating jurisdictions beginning in January. Precise project costs for each jurisdiction will be determined as part of that process.

BUDGET CONSIDERATIONS:
The addition of Excelsior Springs and Oak Grove, plus the potential for additional smaller jurisdictions to decide to participate, increases the project cost to an amount not to exceed $120,000, rather than $114,820 as in the October report. MARC charges a 2.5% administrative fee for acting as the fiscal agent.
AGENDA REPORT
Budget and Personnel Committee

REVENUES
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<tr>
<th>Amount</th>
<th>$120,000 + 2.5% = $123,000</th>
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<tbody>
<tr>
<td>Source</td>
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PROJECTED EXPENSES
| Personnel (salaries, fringe, rent) | $3000 |
| Contractual                     | $120,000 |
| Pass-Through                     |       |
| Other (supplies, printing, etc.) |       |

COMMITTEE ACTION:
The Aerials Working Group, a subcommittee of the KC MetroGIS committee that advises the Board on issues related to geographic data, selected Surdex in October.

EXHIBITS:
None.

RECOMMENDATION:
Authorize entering into agreements with local governments participating in the 2024 Aerial Imagery Project to apportion the costs based on the square mileage of each jurisdiction.

STAFF CONTACT:
Jakob Goldman, GIS Specialist II
Jay Heerman, Data Services Manager
Frank Lenk, Director of Research Services
ISSUE:
VOTE: Authorize amendment No. 3 with Social Impact Advising Group for project management services for 988 and mobile crisis response.

BACKGROUND:
The Mid-America Regional Council (MARC) partnered with five certified community behavioral health organizations (CCBHOs) in Missouri on a successful grant application to the U.S. Substance Abuse and Mental Health Services Administration (SAMHSA). The grant is supporting collaborative work to implement a strategic plan for a shared approach to enhancing mobile crisis response for 988 suicide hotline calls. Now in its second year, this collaborative has expanded its focus to include researching best practices around 911 call diversion, convening local law enforcement partners and identifying opportunities to pilot 911 call diversion programs.

Social Impact Advising Group (SIAG) is an approved vendor for MARC. The agency was selected in accordance with Section 8.3 of the MARC Purchasing Policy, effective September 1, 2021. SIAG was on the facilitation team for a collaborative strategic planning process among Kansas City regional community mental health centers to determine how the area could effectively adapt to the new 988 system. SIAG was selected due to the founder and CEO’s (Jacqueline Erickson Russell) expertise in new program design. SIAG provides custom-designed solutions and consulting services that help businesses, philanthropic organizations, and nonprofits align their purpose, community investments, stakeholders, and strategy.

Ms. Russell served as interim project director for the SAMHSA grant awarded in September 2022 until Julie Phillips was hired and onboarded and has continued to provide support and capacity by conducting research of 911 diversion best practices and convening law enforcement partners. Staff recommends extending the contract for the services of SIAG for the purpose of support and implementation of 911 diversion programs for 2024.

BUDGET CONSIDERATIONS:
The original contract award was $38,776. Amendment No. 1 in the amount of $1,994 extended SIAG’s services for the first year of the grant. Amendment No. 2 in the amount of $2,800 increased SIAG’s hours for the last four months of this year. This Amendment No. 3 in the amount of $37,500 will bring the total contract amount to $81,070.

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<thead>
<tr>
<th>REVENUES</th>
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<tbody>
<tr>
<td>Source</td>
<td>Health Forward Foundation cash-match grant</td>
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<th>PROJECTED EXPENSES</th>
<th>Amount</th>
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<tr>
<td>Personnel (salaries, fringe, rent)</td>
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<tr>
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<td>$81,070</td>
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<tr>
<td>Pass-Through</td>
<td></td>
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<tr>
<td>Other (supplies, printing, etc.)</td>
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RELATED JURISDICTIONS:
The mobile crisis response project area includes Jackson, Clay, Platte and Ray Counties in Missouri.
EXHIBITS:
None

RECOMMENDATION:
Authorize Amendment No. 3 to the professional services agreement with Social Impact Advising Group in an amount not to exceed $37,500 for project management services for 988 mobile crisis response.

STAFF CONTACT:
Julie Phillips, Shared Services Program Director
ISSUE:
VOTE: Authorize increase in funding for Liberty Silver Center Transportation Services.

BACKGROUND:
The Liberty Silver Center is experiencing growing participation and corresponding demand for transportation to the community senior center. Based on an increase in the number of trips provided, the remaining balance of the original contract is insufficient to support ongoing Liberty Access transportation service for participants to and from the center. To accommodate the increased demand, additional funding is needed through the end of June 2024.

BUDGET CONSIDERATIONS:

<table>
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<tr>
<th>Community Senior Center</th>
<th>Current</th>
<th>Increase</th>
<th>Total</th>
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<tr>
<td>City of Liberty, MO</td>
<td>$125,826</td>
<td>$10,000</td>
<td>$135,826</td>
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REVENUES

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<thead>
<tr>
<th>Amount</th>
<th>Source</th>
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<td>$135,826</td>
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PROJECTED EXPENSES

<table>
<thead>
<tr>
<th>Personnel (salaries, fringe, rent)</th>
<th>Contractual</th>
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<tbody>
<tr>
<td></td>
<td>$135,826</td>
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COMMITTEE ACTION:
The Commission on Aging considered this at its December meeting and recommended Board approval.

RELATED JURISDICTIONS:
City of Liberty, MO

EXHIBITS:
None

RECOMMENDATION:
Authorize increased funding to support growing transportation needs for seniors in Liberty, MO.

STAFF CONTACT:
Kristi Bohling-DaMetz, Director of Aging and Adult Services
ISSUE:
Authorize approval to purchase property at 3707 East 14th Street, Kansas City, MO 64127 for a meal repack facility.

BACKGROUND:
Under the Meal Production Capacity and Infrastructure Expansion contract between the State of Missouri, Department of Health and Senior Services (DHSS) and the Mid-America Regional Council (MARC), funding is available to purchase and renovate a meal repack facility. Benefits of a MARC-owned facility include increased availability of frozen home delivered meals and infrastructure to adapt in the event of another public health emergency. Additionally, an owned facility provides better options to incorporate fresh foods and cultural considerations.

An available property operating with a similar use case has been identified with the support of a competitively selected vendor. Because it is currently functioning as a vending packaging business, there are many advantages including the likelihood it is already appropriately zoned, design that lends to the function we are looking for including appropriate square footage and layout, and property condition in current operations.

The remaining budget will be used to purchase equipment and secure design, requirements, and owner’s representation to manage contracting, permitting, and construction.

While the owner is requesting a lease-back period the length has been negotiated to end in September 2024 at a rental rate of $7,000/month. Contract negotiations include closing on or before March 1, 2024, with 60 days to complete full due diligence.

BUDGET CONSIDERATIONS:

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<th>REVENUES</th>
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<tr>
<td>Total Contract Amount</td>
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<tr>
<th>PROJECTED EXPENSES</th>
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<tbody>
<tr>
<td>Purchase of Commercial Property</td>
</tr>
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</table>

COMMITTEE ACTION:
The Commission on Aging considered this at its December meeting and recommended Board approval.

RELATED JURISDICTIONS:
Jackson, Platte, Clay, Cass, and Ray counties in Missouri.

RECOMMENDATION:
Recommend authorization to execute contract for property purchase of MARC meal repack facility.

STAFF CONTACT:
Kristi Bohling-DaMetz, Director of Aging and Adult Services
AGENDA REPORT
Budget and Personnel Committee

December 2023
Item No. 1f
Thriving Older Adults and Communities

ISSUE:
VOTE: Approve amendment increase with Hays Food Town, Inc for Double Up Food Bucks incentives at two store locations.

BACKGROUND:
Mid-America Regional Council (MARC) received a USDA Gus Schumacher Nutrition Incentive Program (GusNIP) COVID Relief and Response (CRR) grant in the fall of 2021. This grant allowed the Double Up Food Bucks program to significantly expand to new locations, particularly in Missouri. Since April 2022, two Hays Food Town Inc. store locations in Caruthersville, MO and Hayti, MO have been offering the Double Up Food Bucks incentive program to their customers who receive food assistance. The original budget for these stores was $100,000. Program usage at the stores has grown nearly every month since the stores started offering the program. Their budget for incentives redeemed is expected to be depleted in the near future. The overall Double Up Food Bucks GusNIP CRR budget, which MARC monitors, has funds available to extend the ability for the Hays stores to be able to continue offering the incentive to their customers.

BUDGET CONSIDERATIONS:
The budget for the Gus Schumacher Nutrition Incentive COVID Relief and Response grant totals $4.35 million and can accommodate an increase to the budget for the Hays Food Town, Inc Stores to implement the program.

<table>
<thead>
<tr>
<th>REVENUES</th>
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<tbody>
<tr>
<td>Amount</td>
<td>$70,000 additional budget</td>
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<tr>
<td>Source</td>
<td>Gus Schumacher Nutrition Incentive grant</td>
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<th>PROJECTED EXPENSES</th>
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<tr>
<td>Personnel (salaries, fringe, rent)</td>
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<td>Pass-Through</td>
<td>$70,000 additional budget</td>
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<tr>
<td>Other (supplies, printing, etc.)</td>
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RELATED JURISDICTIONS:
The cities of Caruthersville and Hayti in Missouri.

RECOMMENDATION:
Authorize the executive director to sign a contract amendment with Hays Food Town, Inc. to allow them to continue implementing the Double Up Food Bucks program supported by a grant from the USDA’s Gus Schumacher Nutrition Incentive Program (COVID Relief and Response).

STAFF CONTACT:
Donna Martin, Public Health Senior Planner
Kristi Bohling-DaMetz, Director of Aging and Adult Services
ISSUE:
REPORT/VOTE: Authorize federal subrecipient agreements with Burrell Behavioral Health and ReDiscover for the FY2023 Connect and Protect: Law Enforcement Behavioral Health Response Program grant for the Eastern Jackson County Co-Responder Program.

BACKGROUND:
The Eastern Jackson County Shared Services Initiative includes Blue Springs, Grandview, Independence, Lee’s Summit and Raytown. In 2020, the original participants of Blue Springs, Independence and Lee’s Summit partnered with Certified Community Behavioral Health Organizations (CCBHOs) Burrell Behavioral Health d/b/a Comprehensive Mental Health Services and ReDiscover to expand a program to embed mental health clinicians within the three police departments to respond with law enforcement on calls for service.

The Mid-America Regional Council (MARC) administers a grant through the Bureau of Justice Assistance (BJA) Justice and Mental Health Collaboration Program (JMHCP) to support this work. The current grant was extended through September 2024. The partners applied for and received a new grant through the Connect and Protect program to sustain funding for the mental health co-responder partnership among all five police departments. The CCBHOs will expand their staff, cover some annual training costs and work with the police departments to improve program data collection and analysis.

BUDGET CONSIDERATIONS:
The grant award is $550,000 for three years.

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<th>REVENUES</th>
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<td>Source</td>
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<tr>
<td>Amount</td>
<td>$231,250</td>
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<tr>
<td>Source</td>
<td>In-Kind Local Match (CCBHOs and Law Enforcement)</td>
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<td>$231,250</td>
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COMMITTEE ACTION:
On April 25, 2023, the MARC Board of Directors authorized an application to the U.S. Department of Justice Bureau of Justice Assistance for the FY2023 Connect and Protect: Law Enforcement Behavioral Health Response Program in the amount of $550,000 plus local match to expand the Eastern Jackson County Mental Health Co-Responder Program. The grant was awarded in September 2023 for three-year period ending September 30, 2026.

RELATED JURISDICTIONS:
This grant involves communities in suburban Jackson County, MO and primarily reaches Blue Springs, Grandview, Independence, Lee’s Summit and Raytown. The grant includes funds for a “floater” co-responder position with Burrell Behavioral Health to serve smaller communities including Grain Valley and Oak Grove.
RECOMMENDATION:
Authorize two federal subrecipient agreements for the U.S. Department of Justice Bureau of Justice Assistance FY2023 Connect and Protect: Law Enforcement Behavioral Health Response Program, as follows:

- ReDiscover in the amount of $414,455, including $268,841 of federal grant funds and $145,614 of non-federal local match; and
- Burrell Behavioral Health in the amount of $253,432, including $179,228 of federal grant funds and $74,204 of non-federal local match.

STAFF CONTACT:
Lauren Palmer, Director of Local Government Services
Julie Phillips, Shared Services Program Director
ISSUE:
VOTE: Approve an agreement with Motorola Solutions to purchase VESTA 911 upgrades for 11 regional Public Safety Answering Points.

BACKGROUND:
The Mid-America Regional Council (MARC) 911 system is comprised of four VESTA® call processing hosts, each host supports several regional PSAPs. Due to the critical nature of the system, the VESTA 911 equipment is refreshed on a four-year cycle. This contract will support refreshing equipment at 11 PSAPs approved by the Public Safety Communications Board.

The Public Safety Communications program’s contract with Motorola recognizes MARC as a direct customer, which allows purchasing direct from the manufacturer, for cost savings. This distinction was the result of the Public Safety Communications Board’s approval to move to MARC maintenance instead of contracted maintenance.

BUDGET CONSIDERATIONS:
The Motorola quote estimates a cost of $507,956.07. Due to the complex design of the 911 network, Motorola is the sole source vendor for consistency and compatibility with existing infrastructure, maintenance, and support.

Funding for the replacement of the VESTA equipment for the 11 PSAPs, is contained in the 2024 911 Allocation Budget/Capital Projects.

<table>
<thead>
<tr>
<th>REVENUES</th>
<th>$507,956.07</th>
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<tbody>
<tr>
<td>Source</td>
<td>911 Allocation Budget (Capital Projects)</td>
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PROJECTED EXPENSES

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<tbody>
<tr>
<td>Contractual</td>
<td>$507,956.07</td>
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<td>Pass-Through</td>
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<td>Other (supplies, printing, etc.)</td>
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COMMITTEE ACTION:
This work is a typical expense anticipated in the 911 system capital projects budget, which was approved by the Public Safety Communication Board on October 25, 2023.

RELATED JURISDICTIONS:
This request supports the 11-county MARC regional 911 network and will specifically serve the following PSAPs:
- Belton Police Department
- Cass County Sheriff's Office
- Kansas City Police Department
- Kansas City South Patrol
- Leawood Police Department
- Lenexa Police Department
RELATED JURISDICTIONS cont’d:
- MARC Technical Services
- Prairie Village Police Department
- Raymore Police Department
- Raytown Police Department
- Riverside Police Department

EXHIBITS:
None

RECOMMENDATION:
Approve the agreement with Motorola Solutions to purchase VESTA 911 equipment in the amount of $507,956.07 to replace existing PSAP equipment scheduled for refresh.

STAFF CONTACT:
Eric Winebrenner, Public Safety Program Director
Nikki Thomas, Public Safety Manager
ISSUE:
VOTE: Approve payment for the fifth year of cybersecurity monitoring and risk assessment for the Mid-America Regional Council 911 Regional system with Seculore Solutions.

BACKGROUND:
Seculore offers customized, public safety focused cybersecurity monitoring solutions. Seculore’s Overwatch product includes a dedicated cyber analyst, daily network checks, weekly cybersecurity reports and automated cybersecurity alerts. Seculore Cyberbenchmark is the only cybersecurity risk assessment built specifically for public safety and based upon best practices of the Federal Communications Commission (FCC), Association of Public Safety Communications Officials (APCO), Department of Homeland Security (DHS) and National Institute of Standards and Technology (NIST).

BUDGET CONSIDERATIONS:
The Seculore service agreement for 2024 did not increase and will remain, $138,000.

Funding for the Seculore Overwatch service is contained in the 2024 911 Allocation Budget/Cybersecurity Budget. The discounts on this service are provided using the HGACBuy Cooperative purchasing contract.

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<thead>
<tr>
<th>REVENUES</th>
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<tr>
<td>Source</td>
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<th>PROJECTED EXPENSES</th>
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<tr>
<td>Personnel (salaries, fringe, rent)</td>
<td>$138,000</td>
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<td>Contractual</td>
<td>$138,000</td>
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<td>Other (supplies, printing, etc.)</td>
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COMMITTEE ACTION:
The Public Safety Communications Board approved the use of these funds with the 2024 Regional 911 Budget, at the October 25, 2023 meeting.

RELATED JURISDICTIONS:
This request supports the 11 county MARC regional 911 network.

EXHIBITS:
None

RECOMMENDATION:
Approve payment for the fifth year of cybersecurity monitoring and risk assessment in the amount of $138,000.00 for Seculore Solutions.

STAFF CONTACT:
Eric Winebrenner, Public Safety Program Director
Nikki Thomas, Public Safety Manager
ISSUE:
VOTE: Approve an agreement with TUSA Consulting Services to conduct the Jackson County Collaborative Dispatch Feasibility Study.

BACKGROUND:
At the May Board of Directors meeting an update was given on the work underway in response to the staff shortages and 911 hold times in the Kansas City region. A steering committee, represented by Jackson County administration, Jackson County Sheriff’s Office, Kansas City Police Department, Grandview Police Department, Independence Police Department, Lee’s Summit Police Department, and Raytown Police Department was formed to review the issue. The steering committee agreed to conduct a study to evaluate collaborative solutions to workforce shortages including, but not limited to, consideration of consolidated dispatching. On June 27, the MARC Board approved an agreement with Jackson County for up to $200,000 to fund the study.

A Request for Proposals was issued for a consultant to lead the study. The steering committee reviewed four submissions and TUSA Consulting was recommended for the contract. TUSA received the highest scores in the categories of technical competency, understanding of the nature of the project, and cost.

BUDGET CONSIDERATIONS:
Jackson County provided funding, not to exceed $200,000, to engage the vendor once awarded. The project is expected to conclude in late spring 2024.

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<td>$189,850</td>
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<td>Other (supplies, printing, etc.)</td>
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COMMITTEE ACTION:
The Public Safety Communications Board was made aware of the feasibility study at the July 13, 2023 meeting. Each of the participating agencies has signed a Memorandum of Understanding (MOU) with the Mid-America Regional Council (MARC), agreeing to support requests to ensure project success. This work includes attending meetings, providing information requested by the consultant to provide the best study possible.
AGENDA REPORT
Budget and Personnel Committee

RELATED JURISDICTIONS:
This request supports primary PSAPs in the Jackson County region:

- Jackson County Sheriff’s Office
- Grandview Police Department
- Independence Police Department
- Kansas City Police Department
- Lee’s Summit Police Department
- Raytown Police Department

EXHIBITS:
None

RECOMMENDATION:
Approve the professional services agreement with TUSA Consulting Services for the Jackson County Regional Dispatch Feasibility Study in the amount of $189,850.00.

STAFF CONTACT:
Eric Winebrenner, Public Safety Program Director
Nikki Thomas, Public Safety Manager
ISSUE:
VOTE: Authorize a grant application to the Kansas Highway Patrol for Kansas State Homeland Security Grant funding to support agencies’ cooperative efforts to address regional threats.

BACKGROUND:
The Mid-America Regional Council’s (MARC) Emergency Services programs help ensure the region’s ability to prepare, respond, and recover with coordinated plans and high-quality training, technology, and equipment. Since 2012, the Kansas City region has been eligible to apply to Kansas for a portion of its annual State Homeland Security Grant funding to support Kansas agencies. Due to the unique threats that the nation faces, DHS/FEMA identified six priority areas with a minimum percentage of funds that each recipient is required to allocate as part of their application.

1) Enhancing the protection of soft targets/crowded places - 3 percent
2) Enhancing information and intelligence sharing and analysis - 3 percent
3) Combating domestic violent extremism - 3 percent
4) Enhancing cybersecurity - no minimum percentage at the national level; the state of KS requires a minimum of 18 percent
5) Enhancing community preparedness and resilience - 3 percent
6) Enhancing election security - 3 percent

In addition, 35 percent must be allocated to Law Enforcement Terrorist Prevention Activities.

MARC’s grant application to the Kansas Highway Patrol’s State Homeland Security Grant program will provide $464,820 of FY24 funds to support needed training; exercises; collaborative, strategic, and operational planning; community resilience programming, cybersecurity; a portion of KC Regional Fusion Center operations; and essential equipment replacement, sustainment for the Kansas side specialty teams (hazmat, tactical, explosive ordnance disposal, and technical rescue).

<table>
<thead>
<tr>
<th>Project</th>
<th>KS FY23</th>
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<tbody>
<tr>
<td>Regional Cybersecurity - state priority of 18% directed to cybersecurity</td>
<td>$83,668</td>
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<tr>
<td>Preserving Multi-Discipline Regional Training Capacity</td>
<td>$150,146</td>
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<td>Community Resilience Capacity Building through Exercise and Training</td>
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<td>Increasing Soft Target Preparedness through Exercises</td>
<td>$18,335</td>
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<td>Sustain Regional Technical Rescue Capability</td>
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<tr>
<td>Sustain Regional Hazmat Response Capability</td>
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<td>Regional Operational Coordination Enhancement - IST Sustainment</td>
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<td>Improving Multi-Jurisdiction Information Sharing Capability - WebEOC</td>
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<td>Regional Fusion Center Sustainment - Combatting Domestic Violent Extremism (CDVE)</td>
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<td>Regional Fusion Center Sustainment - Intel and Info Sharing</td>
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<tr>
<td>Sustaining Regional Law Enforcement Capabilities Through Training and Equipment Replacement</td>
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<tr>
<td>Management &amp; Administration</td>
<td>$23,241</td>
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<td>Increasing Election Security</td>
<td>$13,945</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$464,820</td>
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</table>
AGENDA REPORT
Budget and Personnel Committee

The application is prepared based on FY23 funding. The Notice of Funding Opportunity (NOFO) is not released until appropriations are made after the first of the year. The State of Kansas requires the project proposals to be submitted in October of each year. The application will be adjusted, as needed, once the NOFO is released.

COMMITTEE ACTION:
The Regional Homeland Security Coordinating Committee (RHSCC) reviewed and approved the application projects and amounts on October 13, 2023.

RELATED JURISDICTIONS:
The grant application is submitted on behalf of Leavenworth, Wyandotte, and Johnson Counties in Kansas.

EXHIBITS:
None

RECOMMENDATION
Authorize application and acceptance, if awarded, of $464,820 in FY24 Kansas State Homeland Security Grant funding.

STAFF CONTACT
Erin Lynch, Emergency Services and Homeland Security Program Director
John Davis, Fiscal Administrator
ISSUE:
VOTE: Authorize a memorandum of agreement with the MO State Emergency Management Agency for professional planning services to update the Multi-Regional Hazard Mitigation Plan.

BACKGROUND:
Mid-America Regional Council’s (MARC) Emergency Services programs help ensure the region’s ability to prepare, respond and recover with coordinated plans and high-quality training, technology, and equipment. The following agreement will support the planning and update of the Hazard Mitigation Plan for Cass, Clay, Jackson, Platte and Ray counties and jurisdictions within those counties.

Local governments, school districts, and other public organizations are required to develop and adopt a Hazard Mitigation Plan every five years to be eligible to apply for certain FEMA funds. MARC has assisted local communities and agencies in the five Missouri counties to prepare a plan every five years over the past 20 years. The Missouri State Emergency Management Agency (SEMA) has offered MARC a grant of $98,527 to support the update of the plan - the first draft of the plan is due no later than January 23, 2025. The grant requires a local match ($32,842.33), which will come from staff time charged into local government resources and in-kind match from the time that local officials spend in the plan’s development.

COMMITTEE ACTION:
None

RELATED JURISDICTIONS:
The grant application is submitted on behalf the following Missouri counties and entities:

**Cass County**
Cass County, City of Archie, Village of Baldwin Park, City of Belton, City of Cleveland, City of Creighton, City of Drexel, City of East Lynne, City of Freeman, City of Garden City, Village of Gunn City, City of Harrisonville, City of Lake Annette, City of Lake Winnebago, City of Peculiar, City of Pleasant Hill, City of Raymore, City of Strasburg, Village of West Line

**Clay County**
Clay County, City of Avondale, Village of Birmingham, Village of Claycomo, City of Excelsior Estates, City of Excelsior Springs, City of Gladstone, City of Glenaire, City of Holt, City of Kearney, City of Liberty, City of Missouri City, City of Mosby, City of North Kansas City, Village of Oaks, Village of Oakview, Village of Oakwood, Village of Oakwood Park, Pleasant Valley, City of Pleasant Valley, Village of Prathersville, City of Randolph, City of Smithville.

**Jackson County**
Jackson County, City of Blue Springs, City of Buckner, City of Grain Valley, City of Grandview, City of Greenwood, City of Independence, City of Kansas City, City of Lake Lotawana, City of Lake Tapawingo, City of Lee’s Summit, City of Levasy, City of Lone Jack, City of Oak Grove, City of Raytown, Village of River Bend, Village of Sibley, City of Sugar Creek, Village of Unity Village.
Platte County
Platte County, City of Camden Point, City of Dearborn, City of Edgerton, Village of Farley, Village of Ferrelview, City of Houston Lake, Village of Iatan, City of Lake Waukomis, City of Northmoor, City of Parkville, City of Platte City, City of Platte Woods, Village of Ridgely, City of Riverside, City of Tracy, City of Weatherby Lake, City of Weston.

Ray County
Ray County, City of Camden, City of Crystal Lakes, Village of Elmira, City of Fleming, City of Hardin, City of Henrietta, Village of Homestead, City of Lawson, City of Orrick, Village of Rayville, City of Richmond, City of Wood Heights.

Other applicable Special Districts

EXHIBITS:
None

RECOMMENDATION
Authorize the acceptance of $98,527 in SEMA funds through the State of Missouri to support preparation and update of the 5-county Hazard Mitigation Plan.

CONTACT
Erin Lynch, Emergency Services and Homeland Security Program Director
John Davis, Fiscal Administrator
ISSUE:
REPORT/VOTE: Authorize an agreement for consultant services for the Kansas City Regional Electric Vehicle Readiness Plan.

BACKGROUND:
The Mid-America Regional Council (MARC) is seeking qualified consultants to develop a Kansas City Regional Electrical Vehicle (EV) Readiness Plan that will prepare the community for electric vehicle market growth and support their use as a mode of clean transportation. The plan supports vehicle electrification strategies outlined in Connected KC 2050, the Clean Air Action Plan, and the Kansas City Regional Climate Action Plan.

The development of a regional EV Readiness Plan is intended to complement strategies aimed at decreasing Greenhouse Gas (GHG) emissions emanating from the transportation sector. In 2015 MARC established a baseline GHG inventory for the Kansas City Region. The inventory includes emissions estimates associated with surface transportation, among others, and represents the best estimate of regional CO₂ emissions for the 10-county planning area. The net change in emissions resulting from EV readiness strategies will complement a planned update to the GHG inventory and will be used as an input into future projections.

MARC received five proposals by the October 13, 2023 deadline. A review by MARC staff confirmed that four of the proposals met eligibility requirements. Interviews for the shortlisted consultant teams (WSP, ICF and Black and Veatch) will be held on December 14, 2023 and staff will share the selected team in the brief report to the Board.

BUDGET CONSIDERATIONS:
Funds in the amount of $200,000 were budgeted for consultant services associated with the Kansas City Regional EV Readiness project. This project is funded by regional transportation planning funds, transportation project fees, and other local match funds. The final level of contractor funding and contract price will be negotiated between MARC and the contractor.

<table>
<thead>
<tr>
<th>REVENUES</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Source</td>
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<table>
<thead>
<tr>
<th>PROJECTED EXPENSES</th>
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</thead>
<tbody>
<tr>
<td>Personnel (salaries, fringe, rent)</td>
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<tr>
<td>Contractual</td>
<td>$200,000</td>
</tr>
<tr>
<td>Pass-Through</td>
<td></td>
</tr>
<tr>
<td>Other (supplies, printing, etc.)</td>
<td></td>
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</tbody>
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RELATED JURISDICTIONS:
This item impacts all counties in the MARC region.

EXHIBITS:
None.
RECOMMENDATION:
Authorize the executive director to enter into an agreement for consultant services in an amount not to exceed $200,000 for technical analysis and public engagement services for the Kansas City Regional EV Readiness Plan.

STAFF CONTACT:
Karen Clawson, Principal Planner/Air Quality Program Manager
Ron Achelpohl, Director of Transportation & Environment
BUDGET AND PERSONNEL COMMITTEE
Meeting
Summary
November 28, 2022
11:15 a.m.

COMMITTEE MEMBERS PRESENT
Mayor Damien Boley, Smithville, MO - Budget and Personnel Chair
Commissioner Scott Fricker, Platte County, MO
Councilmember Holly Grummert, Overland Park, KS
Commissioner Janeé Hanzlick, Johnson County, KS
Mayor Pro Tem Dan Hobart, Independence, MO
Auditor Victor Hurlbert, Clay County, MO
Commissioner Jerry Nolte, Clay County, MO
Mayor Carson Ross, Blue Springs, MO
Commissioner Doug Smith, Leavenworth County, KS

STAFF PRESENT
David Warm, Executive Director
McKenzie Neds, Executive Assistant
Carol Gonzales, Director of Finance and Administration
Lauren Palmer, Director of Local Government Services
Ron Achelpohl, Director of Transportation and Environment
Marlene Nagel, Director of Community Development
Kristi Bohling-DaMetz, Director of Aging and Adult Services
Toni Sturdivant, Director of Early Learning and Head Start
Sasan Baharaeen, Information Technology Director
Andrew Molloy, Finance Director
Katie Killen, Housing Program Manager
Kyle Matchell, Early Learning Manager
Eric Winebrenner, Public Safety Program Director
Tom Jacobs, Chief Resilience Officer and Environmental Programs Director
Julie Phillips, Shared Services Program Director
Darlene Pickett, Accountant III
Joanne Bussinger, Grant Accountant
Jonathan Feverston, Transportation Planner
Lukas Parrish, Intern
Kiley Meierarend, Intern

OTHERS
Sylvia Stevenson, Chief Administrative Officer, Jackson County, MO

CALL TO ORDER
Mayor Damien Boley called the meeting to order at 11:18 a.m.

Due to the meeting being conducted remotely and in-person, Mayor Boley provided instructions for participation. He reported that staff would present on all the agenda items, provide an opportunity for comments and questions after each item, and ask for approval of all agenda items with one vote at the
end of the meeting. Members would have an opportunity to abstain or object to any items necessary during the final vote.

**Approve Contracts, Grants, and Other Major Expenditures**

**REPORT: Overview of the Revised 2023 and Proposed 2024 Budget**

Carol Gonzales, Director of Finance and Administration, gave an overview of the proposed 2024 budget beginning with the three priority and focus areas: fostering and managing new initiatives, supporting and leading key civic partnerships, and strengthening our organizational capacity. Each year, the budget document is outlined to provide transparency and clarity for the MARC programs. The document begins with a letter from David Warm and shows the regional vision, committee structure, and departmental breakout of the organization. The general budget structure can be defined as revenues from multiple sources are organized into five funds to pay for expenses that support work to achieve our policy goals at MARC.

Total projected revenues for the year 2024 is estimated to be $133,154,868 broken into 9 categories: Federal and State funds, other local funds, indirect allocation to clearing fund, contributed services, private funds, fees for services, local dues and fees, transfers from other funds, and investment income and other financing sources. Total project expenditures for the year 2024 is estimated to be $133,015,121 broken into 5 categories: contractual services, direct program expenses, personnel, contributed services, and transfers to other funds.

Ms. Gonzales showed the revised 2023 budget and projected 2024 dollar amounts by policy goal area and noted that the last two to three years, there are noticeable increased activities and funds that are flowing through the region our to our communities and partners. She also noted that some of the funding cycles stop and start at different times or span over the course of years instead of a 12-month period which can make estimating difficult. For example, the CRSSA funding we thought would be spent in 2023, has been moved to 2024 making the difference in efficient transportation and quality places’ 2024 budget increase dramatically over the revised 2023 budget.

Ms. Gonzales then showed new grants and programs in 2023 and 2024 by policy goal areas with dollar amounts noting shifts in programming. She also touched on the local dues and fee structure, budgeted amounts, and totals for the 2024 year. Noting changes in MARC staffing, Ms. Gonzales explained that salary increases are budgeted for a 4% increase and health insurance at a 7% increase. There was no increase in the cost of healthcare for MARC staff last year, which was very fortunate. There were eleven programmatic positions that were created and three new core capacity positions to support the work of the region. And finally, Ms. Gonzales presented the targeted agencywide expenditures that are planned for the 2024 year that are providing three key areas of support: improving technical capacity, creating integrated systems and strategies, and providing professional development and leadership to staff.

A draft of the budget plan can be found at this link: [2024 Budget and Work Plan - DRAFT (marc.org)](http://marc.org)

**VOTE: Authorize an agreement with FORVIS to develop a Software Assessment and Acquisition Plan at a cost not to exceed $80,000.**

Carol Gonzales, Director of Finance and Administration, explained that MARC issued an RFP for a vendor that will look at our internal processes like financial and human resource processes and help us identify a platform that would best suit our needs to streamline these processes within the organization. The initial phase of the project is estimated to cost $80,000 that will mostly come from indirect funds. Five proposals were received and three were interviewed. FORVIS was selected as the vendor and will be working upon approval.

**VOTE: Authorize grant request submittals to foundations for a U.S. Department of Energy conservation program assisting non-profit organizations.**

Marlene Nagel, Director of Community Development, requested authorization to submit applications to and accept funds from four foundations to assist us in providing the match for a new federal grant. Back in August, the board authorized MARC to apply to the Department of Energy for a grant, Renewing Americas Nonprofits Energy Grant program that is part of the Bipartisan Infrastructure Law that was passed by Congress. This grant will allow MARC to work with approximately 25 nonprofit organizations...
that own buildings that would benefit from energy conservation measures, like heating and cooling system replacement or LED lighting to reduce their energy expenses. This will allow those non-profits to put more of their money into direct services for disadvantaged people and communities. The federal grant is a little over $4.7 million and we have a 20% match requirement. Four foundations have indicated a willingness to support this three-year grant: Hall Family Foundation, Sunderland Foundation, Marion and Henry Bloch Foundation, and Ewing Marion Kauffman Foundation. We also expect a modest amount of in-kind match from some of the nonprofits that will participate in the program. Part of the action today before the board today is approving contracts with five organizations that went through a limited RFP process to provide contractual services. MARC expects in the early part of next year that outreach will begin to local governments and communities for buildings that might qualify.

Commissioner Janeé Hanzlick asked if there was a way for MARC to estimate the ROI on these investments and if we can determine the amount these improvements can save the nonprofits? Ms. Nagel indicated that the limit of the project is $200,000 per building and we are estimating a total savings of about 15% annually on building maintenance and costs, which is the second highest expenditure after personnel costs.

Commissioner Hanzlick also asked if there were provisions in the contracts that protect the investment in the event that the nonprofit sells the building after the improvements are made. Ms. Nagel said that the Community Advisory Board will be helping in the selection of nonprofits and part of the criteria will be how long have they owned the building and what is there intent on staying in that location.

VOTE: Authorize renewal of a contract with Rita Parker for cooperative purchasing coordination services for the Kansas City Regional Purchasing Cooperative.

Julie Phillips, Shared Services Program Director, requested to authorize renewal of a contract with Rita Parker for cooperative purchasing coordination services for the Kansas City Regional Purchasing Cooperative. Ms. Parker has managed the Kansas City Regional Purchase Purchasing Cooperative for 18 years and has been a certified professional public buyer for over 25 years. We continue to be very satisfied with the level of service she has provided. The request before the board reflects the 2.87% inflationary fee increase and the terms and scope of service remain the same as prior years.

VOTE: Authorize application to the Health Forward Foundation to continue funding for the Regional Housing Partnership.

Katie Killen, Housing Program Manager, requested authorization for the application and acceptance of funds if awarded to the Health Forward Foundation for continued funding for the Regional Housing Partnership. The board will also see that the Health Forward Foundation approached MARC about administering $250,000 of this for the Kansas City Community Land Trust, which will be implementing the work being done to create a consortium for a Community Land Trust. We're moving into the next phase of our work with the Regional Housing Partnership building out our networks and education and implementing work outlined in the planning efforts over the first two years of the RHP.

VOTE: Authorize agreement with Kansas City Community Land Trust to establish the Regional CLT Consortium.

Katie Killen, Housing Program Manager, asked for authorization to execute the contract with Kansas City Community Land Trust to administer $250,000 to seed the Regional CLT Consortium. This will be for a two-year period and will help build capacity, put together the necessary documentation, continue education, and build on the efforts from four different communities around the region. $50,000 will be added to this total from the RHP for a total of $300,000 over the two-year period.

VOTE: Authorize application to the Marion and Henry Bloch Family Foundation to continue funding for the Regional Housing Partnership.

Kiley Meierarend, Housing Program Intern, requested authorization of the application for Marion and Henry Bloch Family Foundation and acceptance of dollars to continue the funding of the Regional Housing Partnership. This is our third application to the foundation and will continue the work that The
Regional Housing partnership is doing in the community. The application is for $560,000 that will fund projects over the 2024 year to build the work being done in engagement, strategy, and to develop projects.

VOTE: Authorize construction contracts for Regional Preventive Maintenance Program.
Ron Achelpohl, Director of Transportation and Environment, requested authorization to enter into construction contracts for our regional preventive maintenance program. Congress passed coronavirus recovery funding packages and the region received funding on both the Kansas and Missouri side that were very flexible. The Missouri Service Transportation Programming committee and Total Transportation Policy Committee recommended using those for a resurfacing program to address deferred maintenance needs. The construction bids came in lower than anticipated so STBG funds will not be necessary for these projects. Links that provide detailed project instructions can be found in the board packet.

VOTE: Authorize a memorandum of understanding with the Kansas City Area Transportation Authority for the Section 5310 Program.
Ron Achelpohl, Director of Transportation and Environment, requested authorization of a MOU with the Kansas City Area Transportation Authority. MARC supports their work as the designated recipient for 5310 program funds through the Federal Transit Administration to support capital and operating costs for services that serve older adults and persons with disabilities in the region. MARC will receive $143,044 from the KCATA to support the competitive selection process and work to maintain the coordinated plan.

Commissioner Jerry Nolte noted for the record that Platte and Clay counties are still without their due representation on the KCATA board of directors and it is a continuing sore point for the Northland.

VOTE: Authorize agreement for phase one of the Kansas City Regional Transportation Resiliency Study to mitigate potential hazards to transportation systems.
This item was tabled until the December meeting.

VOTE: Approve contract with Sustainable Solutions Group to provide climate planning technical assistance and consulting services for an amount not to exceed $110,000.
Tom Jacobs, Chief Resilience Officer and Environmental Programs Director, requested approval for a $110,000 contract with the Sustainable Solutions Group to provide climate planning, technical assistance, and consulting support for the development of our climate pollution reduction planning and grants. The EPA’s requirements under the Climate Pollution Reduction Planning Grant are that MARC develops a new greenhouse gas inventory and conduct a very detailed cost-benefit analysis of different strategies to reduce emissions. This consulting firm can do that work on our behalf and was selected through a competitive interview and procurement process.

VOTE: Authorize grant requests to the Kansas Department of Health and Environment to support the update to regional stormwater engineering standards.
Tom Jacobs, Chief Resilience Officer and Environmental Programs Director, reminded the board that MARC began an effort to update the regional engineering standards for stormwater management along with the American Public Works Association Manual of Best Management Practices to Protect Water Quality. MARC engaged with Burns and McDonald to work together with the support from 22 local government funding partners. MARC is nearing the end of phase one of that work and we anticipate that we’re going to need more resources than we originally raised. To support that, KDHE requested us to submit a grant of $150,000 to provide the needed support. There is a second approval item for $50,000 that will support phase two of this project as the stormwater engineering standards are updated.

VOTE: Authorize contract with United 4 Children to develop a statewide implementation of the Early Learning Landscape tool.
Kyle Matchell, Early Learning Manager, requested authorization for a new contract between United for Children and MARC for $76,000 to develop a statewide implementation of the early learning landscape mapping tool. This mapping tool was developed several years ago in collaboration between MARC
departments of Early Learning and Research Services, with funding from the Kauffman Foundation. It provides child related data sets updated annually along with community assets, childcare data at the ZIP code, City, County and School district levels. The tool can be used for community planning and help funders better target resources to support early learning and the children and families they serve. United for Children is Missouri’s new childcare resource and referral agency and they have received a contract with the Department of Elementary and Secondary Education to subcontract with MARC to develop and implement the Early Learning Landscape Tool statewide.

REPORT: Emergency purchase for service order with LightEdge for datacenter space in Kansas for 911 network equipment.
Eric Winebrenner, Public Safety Program Director, reported an emergency purchase that was made between the October and November board meetings. The MARC Public Safety technical team identified a deficiency at a data center that houses 911 equipment. If the deficiency occurred, it would have taken about 1/3 of the regional 911 system offline. We brought this information to the Public Safety Communication Board at the October 25th meeting and after discussion the board and voted to move that equipment out of that data center into a Light Edge data center. What made this an emergency was that the space that we needed was already built out, but they would not hold it until the MARC Board met in November to vote. If we had waited and the space was no longer available, it would have added an additional $10,000 in cost to build space within that center. The cost has been built into the 911 budget that was approved by the Public Safety Communication Board.

VOTE: Authorize agreement with the University of Missouri Healthcare Institute for Innovations in Quality.
Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested approval for an agreement for continuation of current services with UMKC which has the Healthcare Institute for Innovation and Quality. This is a project scope of work with patients who are discharged with heart failure. We provide them with wrap-around services through the Community Support network. This agreement extends that contract and that effort through June 30, 2024.

VOTE: Authorize subaward amendment with Saint Louis University for the Geriatrics Workforce Enhancement Program.
Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested approval for ongoing work funded by HRSA with Saint Louis University for MARC to support data and evaluation for the Geriatrics Workforce Enhancement Program through June of 2024.

VOTE: Accept event planner proposal to support Health and Resource Fair in Spring 2024.
Kristi Bohling-DaMetz, Director of Aging and Adult Services, reminded the board that one of the strategic focus areas for our area plan was to increase visibility to all the services that are available to older adults, especially in the urban core. MARC issued an RFQ for an event planner to help with the health and resource fair happening in the spring of 2024. We received three very strong proposals and Utopias is the preferred contractor. The Commission on Aging reviewed and recommended acceptance of the contract.

VOTE: Approve the Minutes of the October 24, 2023 Meeting
Commissioner Janeé Hanzlick moved for approval of all agenda items and Mayor Carson Ross seconded the motion.
Commissioner Scott Fricker voted no to item 1i: Authorize a memorandum of understanding with the Kansas City Area Transportation Authority for the Section 5310 Program.
Commissioner Jerry Nolte voted no to item 1i: Authorize a memorandum of understanding with the Kansas City Area Transportation Authority for the Section 5310 Program.
Victor Hurlbert voted no to item 1i: Authorize a memorandum of understanding with the Kansas City Area Transportation Authority for the Section 5310 Program.
The motion passed.

Other Business
There was no other business.

Adjournment
Mayor Damien Boley adjourned the meeting at 12:03 p.m.