



## **Budget and Personnel Committee Meeting**

January 27, 2026

Meeting begins at 11:15 a.m.

Attend in-person at the MARC Offices 600 Broadway Blvd Suite 200 Kansas City, MO 64105 or with a remote option via Zoom.

Members of the public who wish to participate in this meeting please email [marcinfo@marc.org](mailto:marcinfo@marc.org) by 9:00 a.m. the day of the meeting for instructions to join the teleconference.

### **AGENDA**

#### **1. Approve contracts, grants, and other major expenditures**

##### **Exemplary Core Capacities**

- a) VOTE: Review the 2025 audit plan and authorize an agreement with RubinBrown for 2025 audit services
- b) VOTE: Approval of local government dues for 2027

##### **Thriving Older Adults and Communities**

- c) VOTE: Ratify application to the Missouri Department of Health and Human Services for the state fiscal year 2027 Diabetes Self-Management Program Network

##### **Safe and Secure Communities**

- d) VOTE: Approve five-year agreements with Segra and the Kansas Fiber Network for ethernet local area network services to support the regional 911 system

##### **Efficient Transportation and Quality Places**

- e) VOTE: Approve contract extension with Electronic Technology, Inc. for services to support preventative maintenance and upgrades for the regional Operation Greenlight system
- f) VOTE: Approve purchase of Operation Greenlight field communications equipment to support the regional traffic signal control system
- g) VOTE: Approve contract extension with Olsson Group for traffic signal timing and engineering support services for the regional Operation Greenlight system

#### **2. VOTE: Approve Consent Agenda (Administrative Matter and Minor Expenditures)**

- a) Approve the minutes of December 16, 2026, meeting

#### **3. Other business**

#### **4. Adjournment**

### **UPCOMING MEETING**

Monday, Feb. 24, 2026

## **SPECIAL ACCOMMODATIONS**

Please notify MARC at 816-474-4240 at least 48 hours in advance if you require special accommodation to attend this meeting (for example, qualified interpreter, large print materials, reader, hearing assistance). MARC programs are non-discriminatory as stated by Title VI of the Civil Rights Act of 1964. For more information or to obtain a Title VI Complaint Form, call 816-474-4240 or visit our [Title VI information page](#).

## AGENDA REPORT

### Budget & Personnel Committee

January 2026  
Item No. 1a  
Exemplary Core Capacities

### ISSUE:

**VOTE: REVIEW THE 2025 AUDIT PLAN AND AUTHORIZE AN AGREEMENT WITH RUBINBROWN FOR 2025 AUDIT SERVICES.**

### BACKGROUND

In November 2025, the Board approved extending the audit agreement with RubinBrown for annual audit services through fiscal year 2025, with the understanding that the Board would reaffirm each engagement on an annual basis. We are ready to begin the fiscal year 2025 audit, so it is time to officially engage RubinBrown. Below is a history and projection of fees.

Fiscal Year	Base Fees*	Report Prep	Base and Report Prep Fees Billed	Each Addl' Major Program **	Combined Fees Billed
2024	\$75,800	\$4,600	\$80,400	\$5,955	\$86,355
2025	78,000	4,800	82,800	6,200	89,000
2026	80,500	5,000	85,500	6,386	91,886
2027	82,800	5,200	88,000	6,578	94,578

*\*Proposed, base fee includes one major program*

*\*\*only if needed, adjusted 3% annually*

RubinBrown is beginning the planning process for the fiscal year 2025 audit. At this point in time, we anticipate that the audit firm will have to audit one major program, resulting in an estimated fee of approximately \$89,000. If additional programs require audit procedures, each additional program's fee will be \$6,200.

Kaleb Lilly, Partner, will discuss the planning process at the Budget and Personnel Committee meeting, covering the following items, and answer any questions about the upcoming audit:

- 2025 Scope of Services
- Engagement Timeline
- Financial Statement Risk Assessment
- Required Discussion Items

### BUDGET CONSIDERATIONS

Funding for the annual audit fees is included as an Indirect Cost in MARC's annual budget. Anticipated fees for the 2025 engagement is detailed in the table above.

### EXHIBITS

[RubinBrown Planning Presentation](#)  
[RubinBrown Communication Letter](#)

## **AGENDA REPORT**

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### **Budget & Personnel Committee**

#### **RECOMMENDATION**

Approve the RubinBrown audit engagement letter for FY2025 at an estimated cost of \$89,000 with the understanding that audit fees for additional major programs may be required at \$6,200 each.

#### **STAFF CONTACT**

- Carol Gonzales, Director of Finance and Administration
- Erika Benitez, Finance Director
- Darlene Pickett, Accountant III

## AGENDA REPORT

### Budget & Personnel Committee

January 2026  
Item No. 1b  
Exemplary Core Capacities

### ISSUE:

#### VOTE: APPROVAL OF LOCAL GOVERNMENT DUES FOR 2027

#### BACKGROUND

In January 2025, the Mid-America Regional Council (MARC) Board approved local government dues for 2026. We bring these to the Board a year in advance to give local governments time to include them in their budgets.

Dues and voluntary contributions provide general support to MARC operations. Although they are less than 2% of MARC's overall budget, they are unrestricted funds that provide a foundation for a broad range of regional programs and initiatives, and they can be used as matching funds to leverage federal, state and private grants.

The nine counties and six largest cities in the region (named as incorporating members in MARC's bylaws) pay annual dues calculated on a per-capita basis. The five counties on the Missouri side of the region and the cities of Independence and Kansas City, Missouri, also pay an annual match (calculated per capita) as part of MARC's Area Agency on Aging. Other cities in the MARC region are asked to pay basic dues based on population. In addition, all communities are asked to make program-specific voluntary contributions to Emergency Services (calculated per capita), the Government Training Institute (based on number of employees) and the Government Innovations Forum (calculated per capita).

It has generally been our practice to request a 2 percent increase each year, which is what we are recommending for 2027. The activities supported by these funds increase in costs, and in some years, 2 percent is slightly more than inflation, in other years (such as this year) it is less.

#### BUDGET CONSIDERATIONS

Below is a summary schedule showing history of these dues.

2027 MARC LOCAL DUES SUMMARY	Actual 2021	Actual 2022	Actual 2023	Actual 2024	Actual 2025	Budget 2026	Proposed 2027
Members' Dues	\$ 422,046	\$ 431,001	\$ 439,629	\$ 448,430	\$ 457,407	\$ 466,561	\$ 475,901
Aging Local Match - Missouri	78,265	79,830	81,427	83,055	84,716	86,410	88,138
Voluntary Dues	71,984	80,309	81,715	83,107	84,507	85,898	87,306
Government Innovations Forum	150,907	170,137	174,959	193,115	196,977	200,917	204,939
Government Training Institute	79,332	83,242	88,866	87,778	93,191	98,672	100,659
Subtotal	802,534	844,519	866,596	895,485	916,798	938,458	956,943
Emergency Services	437,189	442,335	448,335	454,455	455,883	467,026	473,519
Total	\$ 1,239,723	\$ 1,286,854	\$ 1,314,931	\$ 1,349,940	\$ 1,372,681	\$ 1,405,484	\$ 1,430,462
Summary of Increases	2%	2%	2%	2%	2%	2%	2%

Attached are detailed schedules showing the information by agency and program. Staff send invoices around the first of April, with a goal of receiving payment by the end of May.

#### EXHIBITS

[Proposed 2027 MARC Local Dues Combined](#)

[Summary of Emergency Services Local Contributions for 2027](#)

## **AGENDA REPORT**

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### **Budget & Personnel Committee**

#### **RECOMMENDATION**

Approve a 2 percent increase in local government member and voluntary dues, emergency services, GTI and GIF membership dues, and the Aging match for 2027.

#### **STAFF CONTACT**

- Carol Gonzales, Director of Finance and Administration
- Erika Benitez, Finance Director
- Darlene Pickett, Accountant III

## AGENDA REPORT

### Budget & Personnel Committee

January 2026

Item No. 1c

Thriving Older Adults and Communities

## ISSUE

**VOTE: RATIFY APPLICATION TO THE MISSOURI DEPARTMENT OF HEALTH AND HUMAN SERVICES FOR THE STATE FISCAL YEAR 2027 DIABETES SELF-MANAGEMENT PROGRAM NETWORK.**

## BACKGROUND

The Missouri Department of Health and Human Services (MDHHS) oversees a Diabetes Self-Management Program Network for the support of Missouri residents who are diagnosed as diabetic or pre-diabetic. To support this effort, Mid America Regional Council (MARC) has agreed to deliverables including

- Facilitating approximately 6 Diabetes Self-Management Program (DSMP) workshops engaging approximately 72 participants
- Administering social determinants of health screenings
- Facilitating referrals for supportive community services when risks are reported
- Facilitating leader cross-training to certify 12 new DSMP leaders from at least two organizations
- Implementing a cross-referral process between the KC Fresh Rx program and DSMP workshops
- Implementing a self-referral process for participants in the KC Fresh Rx program to increase participation in the region and,
- Providing transportation support for participants that need rides to the nutrition education classes and grocery stores.

This will be the third and final year of funding. Due to the quick turnaround requested by the state in support of their budgeting timeline, MARC's executive director approved the submission of an application to be followed by board approval.

## BUDGET CONSIDERATIONS

Approximately \$30,000 would be allocated to the Diabetes Self-Management Program scope and nearly \$70,000 to the KC Fresh Rx program.

REVENUES	
Source	Missouri Department of Health and Human Services
<b>Total</b>	<b>\$99,230.77</b>
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	\$64,163.06
Indirect	\$22,183.71
Leader Training Allotments for Network Partners	800.00
Transportation support	\$500.00
Marketing	\$2,900.00
Translation/Interpretation Services	\$2,060.00
In Region Travel	\$144.00
Other (supplies, printing, etc.)	\$6,480.00
<b>Total</b>	<b>\$99,230.77</b>

## **AGENDA REPORT**

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### **Budget & Personnel Committee**

#### **COMMITTEE ACTION**

The Commission on Aging considered this at its January meeting and recommends Board approval.

#### **RELATED JURISDICTIONS**

The Diabetes Self-Management Program scope supports the full state of Missouri, and the KC Fresh Rx scope supports the Cass, Clay, Jackson, Platte and Ray counties in Missouri.

#### **RECOMMENDATION**

Ratify submission of application to the Missouri Department of Health and Human Services for the state fiscal year 2027 Diabetes Self-Management Program Network.

#### **STAFF CONTACTS**

- Tane Lewis, Integrated Care Manager
- Donna Martin, Public Health Program Manager
- Kristi Bohling-DaMetz, Director of Aging and Adult Services



## AGENDA REPORT

### Budget & Personnel Committee

January 2026

Item No. 1d

Safe and Secure Communities

## ISSUE

**VOTE: APPROVE FIVE-YEAR AGREEMENTS WITH SEGRA AND THE KANSAS FIBER NETWORK FOR ETHERNET LOCAL AREA NETWORK SERVICES TO SUPPORT THE REGIONAL 911 SYSTEM**

## BACKGROUND

As part of ongoing efforts to modernize and strengthen the resilience of the Mid-America Regional Council's (MARC) regional 911 network, is pursuing a five-year agreement with Segra and a five-year agreement with the Kansas Fiber Network (KFN) for ethernet local area network (ELAN) services. These services support both upgrades to existing circuits for improved reliability and the addition of new sites needed to meet current and future operational demands.

This work aligns with the broader reengineering of the 911 network, which emphasizes redundancy, survivability, and provider variety through Ethernet-based architecture. The proposed KFN services complement existing connectivity and intentionally avoid reliance on a single carrier, reducing risk and supporting continuity of operations.

For cybersecurity and infrastructure protection reasons, specific site locations are not included in this board item and are managed internally using non-public identifiers. Procurement is considered sole source due to the limited number of providers capable of delivering the required ELAN services at these locations, with Segra and KFN being selected for network multiplicity and redundancy.

The proposed agreements provide ELAN services over a 60-month term and are defined below.

	Monthly total cost	Five-year total
Segra (2 locations)	\$995	\$59,700
Kansas Fiber Network (9 locations)	\$4,210	\$252,600
<b>Total</b>	<b>\$5,205</b>	<b>\$312,300</b>

## BUDGET CONSIDERATIONS

The total cost of the five-year KFN ELAN agreement is \$252,600 (\$4,210 per month for 60 months) and the total cost of the five-year Segra ELAN agreement is \$59,700 (\$995 per month for 60 months). Funding for the initial year is included in the 2026 Regional 911 Budget, which was approved by the Public Safety Communications Board on November 19, 2025. Funding for years two through five will be incorporated into future annual budget cycles.

These agreements are consistent with previously approved network investments and follows the same justification and procurement rationale used for prior long-term fiber connectivity agreements supporting the regional 911 system.

REVENUES	
Amount	\$312,300
Source	911 Allocation Budget (Network)
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	
Contractual	\$312,300

## **AGENDA REPORT**

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### **Budget & Personnel Committee**

#### **COMMITTEE ACTION**

The Public Safety Communications Board approved the use of these funds with the 2026 Regional 911 Budget, at the November 19, 2025, meeting.

#### **RELATED JURISDICTIONS**

This request supports the 11-county MARC regional 911 network.

#### **RECOMMENDATION**

Approve the five-year agreements with Segra in the amount of \$59,700 and the KFN in the amount of \$252,600 for ELAN services supporting the regional 911 system.

#### **STAFF CONTACTS**

- Eric Winebrenner, Director of Public Safety

## AGENDA REPORT

### Budget & Personnel Committee

January 2026

Item No. 1e

Efficient Transportation and Quality Places

### ISSUE

**VOTE: APPROVE CONTRACT EXTENSION WITH ELECTRONIC TECHNOLOGY, INC. FOR SERVICES TO SUPPORT PREVENTATIVE MAINTENANCE AND UPGRADES FOR THE REGIONAL OPERATION GREENLIGHT SYSTEM**

### BACKGROUND

Operation Green Light (OGL) is an initiative that assists state and local governments that own and operate traffic signals on regional arterial roadways to work together to coordinate traffic signal timing to improve traffic flow, reduce excessive fuel consumption and reduce emissions. The Mid-America Regional Council (MARC) staff currently assists in the management and operation of traffic signal timing for 769 intersections in 28 jurisdictions throughout the region.

MARC owns and maintains an extensive field communications network to support the regional traffic signal control system. OGL manages over 1500 network devices ranging from the licensed 18Ghz microwave backhaul equipment to unlicensed radios at the traffic signals, various network switches and supporting equipment. The components of the network are located throughout the region on water towers, rooftops and at traffic signals.

MARC currently contracts with Electronic Technology, Inc. (ETI) to provide services to support the preventative maintenance and all upgrade and troubleshooting work of the field network. This work includes regional field communication system support and upgrades as the OGL program continues to upgrade its wireless radios and backbone technology to provide more advanced communications throughout the region.

On December 21, 2023, a Request for Proposals was released and closed on January 18, 2024, which ETI was selected. The current contract's first two-year term completes March 31, 2026. The contract has an option for two additional one-year terms, and it is recommended to be extended for an additional year.

### BUDGET CONSIDERATIONS

Funds for this purchase are included in the Operation Green Light operations budget. This procurement will be funded through Federal Grants administered by the Kansas and Missouri Departments of Transportation. Participating local governments provide matching funds for this grant.

REVENUES	
Amount	\$43,200
Source	Federal STBG - Kansas
Amount	\$100,800
Source	Federal STBG - Missouri
Amount	\$36,000
Source	Local Agency Matching Funds
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	
Contractual	\$180,000
Pass-Through	

## **AGENDA REPORT**

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### **Budget & Personnel Committee**

#### **COMMITTEE ACTION**

The Operation Green Light Committee will meet on January 26, 2026, to vote on the supplemental to recommend the extension with ETI.

#### **RELATED JURISDICTIONS**

Missouri Department of Transportation, the Cities of Belton, Blue Springs, Gladstone, Grandview, Independence, Kansas City, Lee's Summit, Liberty, MoDOT, North Kansas City, Raymore and Raytown in Missouri and the jurisdiction of the Kansas Department of Transportation, the Cities of Bonner Springs, Fairway, Lansing, Leavenworth, Leawood, Lenexa, Merriam, Mission, Mission Woods, Olathe, Overland Park, Prairie Village, Roeland Park, Shawnee, Westwood and the Unified Government of Wyandotte County/Kansas City in Kansas.

#### **RECOMMENDATION**

Authorize the Executive Director to enter into a one-year supplemental extension with ETI Inc. for OGL field network support through March 31, 2027.

#### **STAFF CONTACTS**

- Ron Achepohl, Director of Transportation and Environment
- Ray M. Webb, Traffic Operations Director

## AGENDA REPORT

### Budget & Personnel Committee

January 2026

Item No. 1f

Efficient Transportation and Quality Places

## ISSUE

### VOTE: APPROVE PURCHASE OF OPERATION GREENLIGHT FIELD COMMUNICATIONS EQUIPMENT TO SUPPORT THE REGIONAL TRAFFIC SIGNAL CONTROL SYSTEM

#### BACKGROUND

The Mid-America Regional Council (MARC) owns and maintains an extensive field communications network to support the regional traffic signal control system. Operation Greenlight (OGL) manages over 1,500 network devices ranging from the licensed 18 GHz microwave backhaul equipment to unlicensed radios at the traffic signals, various network switches and supporting equipment. The components of the network are located throughout the region on water towers, rooftops and at traffic signals.

This purchase represents the replacement of aging distribution radios (tower to traffic signals and traffic signal to traffic signal) backbone link radios (tower to tower radios), and switches. The Kansas City Regional Procurement Cooperative (KCRPC) has competitively bid equipment contracts for the region and will be utilized for this purchase.

#### BUDGET CONSIDERATIONS

Funds for this purchase are included in the Operation Green Light operations budget. This procurement will be funded through Federal STP agreements administered by the Kansas and Missouri Departments of Transportation. Participating local governments provide matching funding for this program.

REVENUES	
Amount	\$39,840
Source	Federal STBG - Kansas
Amount	\$92,960
Source	Federal STBG - Missouri
Amount	\$33,200
Source	Local Agency Matching Funds
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	
Contractual	\$166,000
Pass-Through	

#### COMMITTEE ACTION

The Operation Green Light Steering Committee will meet on January 26, 2026, to vote to approve issuing purchase orders to ETI for this equipment.

#### RELATED JURISDICTIONS

This item impacts the following: Missouri Department of Transportation, the Cities of Belton, Blue Springs, Gladstone, Grandview, Independence, Kansas City, Lee's Summit, Liberty, MoDOT, North Kansas City, Raymore and Raytown in Missouri and the jurisdiction of the Kansas Department of Transportation, the Cities of Bonner Springs, Fairway, Lansing, Leavenworth, Leawood, Lenexa, Merriam, Mission, Mission Woods, Olathe, Overland Park,

## **AGENDA REPORT**

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### **Budget & Personnel Committee**

Prairie Village, Roeland Park, Shawnee, Westwood and the Unified Government of Wyandotte County/Kansas City in Kansas.

### **RECOMMENDATION**

Authorize the Executive Director to issue purchase orders to ETI utilizing the KCRPC agreement for up to \$166,000 for the acquisition of Radwin radios and Lantronix switch equipment.

### **STAFF CONTACTS**

- Ron Achepohl, Director of Transportation and Environment
- Ray M. Webb, Traffic Operations Director

## AGENDA REPORT

### Budget & Personnel Committee

January 2026

Item No. 1g

Efficient Transportation and Quality Places

## ISSUE

### VOTE: APPROVE CONTRACT EXTENSION WITH OLSSON GROUP FOR TRAFFIC SIGNAL TIMING AND ENGINEERING SUPPORT SERVICES FOR THE REGIONAL OPERATION GREENLIGHT SYSTEM

## BACKGROUND

Operation Green Light (OGL) is a regional traffic signal coordination and operations program involving local governments and the State Departments of Transportation in Kansas and Missouri. This initiative improves regional traffic flow, air quality and fuel consumption. As a key part of this work, OGL develops and implements traffic signal timing plans in cooperation with participating state and local governments and monitors real-time operations on roadway intersections in the program. Continued traffic signal timing and engineering support services will be integral to the successful operation of the OGL program. These services are needed to continue efforts to keep signal timing at its peak level of performance at the over 750 traffic signals that OGL currently supports for 28 agencies and over 1500 traffic signals supported by the regional software.

After an RFQ selection process in November 2022, Olsson was selected and contracted in April 2023. The first of the two-year contract expired on March 31, 2025, and the allowed one-year extension was invoked. This is the final contract extension as allowable by contract.

## BUDGET CONSIDERATIONS

Funds for this purchase are included in the Operation Green Light operations budget. This procurement will be funded through Federal Grants administered by the Kansas and Missouri Departments of Transportation. Participating local governments provide matching funds for this grant.

REVENUES	
Amount	\$40,800
Source	Federal STBG - Kansas
Amount	\$95,200
Source	Federal STBG - Missouri
Amount	\$34,000
Source	Local Agency Matching Funds
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	
Contractual	\$170,000
Pass-Through	

## COMMITTEE ACTION

The Operation Green Light Steering Committee will meet on January 26, 2026, to vote to recommend the selection of Olsson for a one-year extension.

## RELATED JURISDICTIONS

This item impacts the following: Missouri Department of Transportation, the Cities of Belton, Blue Springs, Gladstone, Grandview, Independence, Kansas City, Lee's Summit, Liberty,

## **AGENDA REPORT**

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### **Budget & Personnel Committee**

MoDOT, North Kansas City, Raymore and Raytown in Missouri and the jurisdiction of the Kansas Department of Transportation, the Cities of Bonner Springs, Fairway, Lansing, Leavenworth, Leawood, Lenexa, Merriam, Mission, Mission Woods, Olathe, Overland Park, Prairie Village, Roeland Park, Shawnee, Westwood and the Unified Government of Wyandotte County/Kansas City in Kansas.

### **RECOMMENDATION**

Authorize the Executive Director to enter into a supplemental contract with Olsson for Traffic Signal Timing and Engineering Support Services for the Operation Green Light Program in the amount of \$170,000.

### **STAFF CONTACTS**

- Ron Achepohl, Director of Transportation and Environment
- Ray M. Webb, Traffic Operations Director



## **AGENDA REPORT**

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### **Budget & Personnel Committee**

January 2026  
Item No. 2

#### **ISSUE:**

**VOTE: APPROVE MINUTES OF DEC. 16, 2025, BUDGET & PERSONNEL COMMITTEE MEETING**

#### **BACKGROUND:**

The minutes of the Dec. 16, 2025, meeting are enclosed.

#### **RECOMMENDATION:**

Approve the minutes of the Dec. 16, 2025, meeting.

#### **STAFF CONTACT:**

- David Warm, Executive Director
- McKenzie Neds, Executive Assistant



## **MARC Budget & Personnel Meeting Summary**

December 16, 2025

### **BOARD MEMBER AND ALTERNATE ATTENDANCE**

Council member Holly Grummert, Overland Park, KS - B&P Chair

Mayor Damien Boley, Smithville, MO

Commissioner Becky Fast, Johnson County, KS

Commissioner Janeé Hanzlick, Johnson County, KS

Victor Hurlbert, Auditor, Clay County, MO

Mayor Pro Tem Beto Lopez, Lee's Summit, MO

Commissioner Christian Ramirez, The Unified Government of Wyandotte County and Kansas City, KS

Commissioner Shiela Tracy, Ray County, MO

### **STAFF PRESENT**

Executive Director David Warm and other MARC staff

### **AGENDA**

#### **Call to order**

Council member Holly Grummert called the meeting to order at 11:16 a.m. Due to the meeting being conducted remotely and in-person Council member Grummert provided instructions for participation. She reported that staff would present on all the agenda items, provide an opportunity for comments and questions after each item, and ask for approval of all agenda items with one vote at the end of the meeting. Members would have an opportunity to abstain or object to any items necessary during the final vote.

#### **Item 1a VOTE: Approve the Mid-America Regional Council's revised 2025 and proposed 2026 budget and workplan.**

Darlene Pickett, Accountant III, requested approval of the revised 2025 and proposed 2026 budget and workplan. Ms. Pickett explained that since the November review, staff finalized financial figures and refined content and is now bringing the final report with fund-level revenues, expenditures, and financial highlights to the Committee. The budget document notes decreases in 2026 revenues and expenditures due to completion of one-time grants, the end of pandemic-related funding, and project timelines shifting into 2026, along with a slight decrease in staff levels.

Ms. Pickett advised the committee that projected revenues softened from \$119,973,547 in 2025, to \$113,110,834 in 2026; and expenditures decreased from \$117,498,887 to \$112,634,516. Of the revenues projected in 2026, 70% are dollars that are passed through to counties, cities and other partner agencies for projects and work across the region.

Commissioner Hanzlick asked what caused the increase in rent in the general fund balance from 2025 to 2026? Ms. Pickett explained that increase is mainly caused by the movement of funds from the indirect fund into the general fund in order to keep the indirect rate as tight as possible for the organization.

**Item 1b VOTE: Authorize agreement with Forvis Mazars to manage the vendor selection process for a new accounting ERP system.**

Amanda Graor, Director of Data and Digital Services, requested authorization of an agreement that will help MARC select a new accounting ERP system. MARC wish to continue the multi-year consulting relationship with Forvis Mazars through a contract that Forvis would lead the vendor selection process for a new accounting ERP system. Following a comprehensive organizational evaluation completed in June 2024, Forvis Mazars identified the financial system as one of the highest-risk areas in need of replacement, especially as the current Great Plains platform will reach end-of-life in 2027. Forvis' prior work with MARC systems enables them to guide the next phase easily to design and manage structured ERP vendor selection process based on MARC's specific accounting, reporting, data integration, and system transformation needs.

The selection project will be funded through MARC's Indirect fund, with an estimated cost between \$45,000 and \$55,000. Staff recommends board authorization to enter an agreement with Forvis Mazars for this selection guidance, at a cost not to exceed \$55,000. The project impacts all counties within the MARC region and involves key staff contacts across finance and IT functions.

Victor Hurlbert, Clay County Auditor, asked if the conversion of the financial systems would happen before GP sunsets the program. Ms. Graor said that ideally the conversion would happen while we still have access to the old system in case any hiccups occur.

Council member Holly Grummert asked what the timeline for engagement would be for the vendor selection. Ms. Graor said that the vendor selection process may take up to 60-90 days and then implantation can begin.

**Item 1c VOTE: Authorize a contract with The Olson Group Ltd. To assist coordination of special event planning with local jurisdictions in the Kansas City region.**

John Davis, Fiscal Administrator, requested authorization of a contract with the Olson Group for special event planning training. The contract seeks to support a comprehensive special events planning and exercise initiative aimed at strengthening regional preparedness across Kansas and Missouri jurisdictions. The project includes a series of planning meetings, a regional workshop, toolkit revisions, a seminar, and a multi-jurisdictional tabletop exercise, all designed to enhance coordination and update the regional Special Events Toolkit, with deliverables scheduled from January through May 2026. The contract, funded through the Kansas 2023 Homeland Security Grant Program and the UASI 23 initiative, totals \$73,750 and will result in updated guidance, after-action reports, and improvement plans for use across participating counties.

Commissioner Hanzlick requested clarification on the dollar amount because two amounts were listed in the board packet. Mr. Davis clarified that the contract amount is for \$75,750.

Council member Grummert asked what communities could expect to see from this training. Mr. Davis indicated that there will be training for EMS professionals to attend and also printed materials for elected officials. There will also be workshops, seminars, and exercises that will engage members of the local communities as well.

**Item 1d VOTE: Authorize a three-year agreement with RapidSOS for the UNITE Communicator Module to consolidate key emergency communication tools into a single interface.**

Eric Winebrenner, Public Safety Communications Director, requested authorization of a three-year, \$1,042,800 agreement with RapidSOS to deploy the UNITE Communicator Module, an AI-enabled platform that consolidates voice, text, and video emergency communication tools into a single interface to improve 911 system efficiency. The system provides real-time translation, transcription, video intelligence, and AI call summarization to support rising call volume and modernization needs, including preparation for the 2026 World Cup. The contract includes subscription services, a waived SSO fee, implementation support, and 120 licenses (rotated through 200 seats), with costs shared across regional 911 jurisdictions. The request was approved by the Public Safety Communications Board on November 19 and aligns with previously authorized technology investments.

Council member Grummert asked if this system would go away after the world cup or if it stays with the region? Mr. Winebrenner thinks that once people have access to it and use the system they won't want to give it up after the World Cup and will continue to allocate funding to keep it.

Mayor Pro Tem Lopez asked what the role of the public safety personnel have with this system. Mr. Winebrenner said that it is a CAD system interface that the telecommunicator uses and the program will automatically start a transcription when the call is answer. The telecommunicator can chose to activate the video option and they can then save the transcription and discussion on the Rapid SOS cloud.

**Item 1e VOTE: Authorize a software subscription agreement with Replica to support upcoming regional transportation planning initiatives.**

Ron Acehlpohl, Director of Transportation and Environment, requested authorization to enter into a one-year, \$103,680 agreement with Replica to enhance regional transportation planning by leveraging Replica's "Places" and "Trends" subscription software and expanded analytic tools, which provide historic and current travel behavior data useful for initiatives such as safe streets planning, travel demand model calibration, transit analysis, and assessment of transportation, economic, and environmental impacts across the region; the subscription—funded entirely through the Federal Consolidated Planning Grant—will make these tools available to all MARC counties except Kansas City, Missouri, which maintains its own subscription.

**Item 1f VOTE: Authorize renewal and expansion of provider agreement with the Missouri Department of Health and Human Services for the Diabetes Self-Management Program Network.**

Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested approval to renew and expand its provider agreement with the Missouri Department of Health and Human Services to continue delivering the Diabetes Self-Management Program Network, which includes conducting workshops, health screenings, community referrals, and clinic recruitment efforts, with a total budget of \$99,807.19 designated for program delivery. The Commission on Aging has reviewed the proposal and recommends board approval, noting the impact on several Missouri counties including Cass, Clay, Jackson, Platte, and Ray.

Commissioner Hanzlick asked if the data was being tracked from the program to measure success. Ms. Bohling-DaMetz answered that the diabetes self-management program does not

track health outcomes like A1C levels rather it's more performance based "are the participants completing the workshops, etc."

**Item 1g VOTE: Authorization to release request for proposal documents for state fiscal year 2027 services.**

Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested authorization to release multiple Requests for Proposals (RFPs) for state fiscal year 2027, covering services such as frozen meals, community center programming, and family caregiver in-home support, as well as implementing a rolling RFP for evidence-based services to accommodate varied vendor enrollment timelines. The RFPs will be issued in January 2026 with proposals due in March. The Commission on Aging has reviewed and recommends approval of releasing these RFPs, which affect the Missouri counties of Cass, Clay, Jackson, Platte, and Ray.

**Item 1h VOTE: Authorization to submit the State Fiscal Year 2027 Aging Area Plan.**

Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested approval to submit MARC AAA's State Fiscal Year 2027 Area Plan, which details local needs, goals, objectives, and budgets and is scheduled for public comment from January 26 to February 24, 2026, with a draft due to the State Unit on Aging by January 9, 2026. The plan forms the basis for the state contract and reflects an estimated \$8,348,827 in combined federal, state, transportation, Medicaid, local, and participant-contribution funding for FY27. The Commission on Aging recommends approval, and the plan impacts the Missouri counties of Cass, Clay, Jackson, Platte, and Ray.

**Item 1i VOTE: Ratify approval of a contract amendment for Senior Services Growth and Development Program funding with the Missouri Department of Health and Senior Services.**

Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested approval to ratify a contract amendment increasing funding for the Senior Services Growth and Development Program (SSGDP) from the Missouri Department of Health and Senior Services to a total of \$1,632,180, supporting both senior center facility development and program enhancements across the region. The budget allocates half of the funds to senior centers and half to programs and special projects, with overall revenues and expenses balancing at the amended total. The Commission on Aging recommends approval and services affects the Missouri counties of Cass, Clay, Jackson, Platte, and Ray.

**Item 1j VOTE: Ratify the submission of a proposal in response to the Jackson County, Missouri, Nonprofit Partnership Grants request for applications and acceptance of funds if awarded.**

Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested ratification of the submission of a revised grant proposal to Jackson County after the county re-released its Nonprofit Partnership Grants RFP with a new deadline, prompting MARC's Aging and Adult Services department to submit an updated application with executive director approval. The proposal leverages MARC's collaboration with community-based organizations and health entities to expand food-as-medicine initiatives, building capacity to continue delivering over 486,000 nutritionally tailored meals in Jackson County that support healthier outcomes for older adults. The budget totals \$1,179,280 in revenue and projected expenses—including personnel, contractual services, indirect costs, and other program needs and the Commission on Aging has recommended approval.

**Item 2 Approve Consent Agenda: minutes of the November 25, 2025 meeting**

Commissioner Hanzlick moved for the approval of all agenda items and Mayor Pro Tem Lopez seconded the motion.

The motion passed.

**Item 3 Other Business**

There was no other business.

**Item 4 Adjournment**

Council member Grummert adjourned the meeting at 11:47 a.m.

**NEXT/UPCOMING MEETING**

Tuesday, February 24, 2026 | MARC Offices 600 Broadway Blvd Suite 200 Kansas City, MO 64105