



## **Budget and Personnel Committee Meeting**

April 28, 2026

Meeting begins at 11:15 a.m.

Attend in-person at the MARC Offices 600 Broadway Blvd Suite 200 Kansas City, MO 64105 or with a remote option via Zoom.

Members of the public who wish to participate in this meeting please email [marcinfo@marc.org](mailto:marcinfo@marc.org) by 9:00 a.m. the day of the meeting for instructions to join the teleconference.

### **AGENDA**

#### **1. Approve contracts, grants, and other major expenditures**

##### **Exemplary Core Capacities**

- a) REPORT: Review Fiscal Year 2026 Year-to-Date Financial Reports through March 2026.
- b) VOTE: Authorization to use MARC reserves to cover costs associated with the relocation to 801 Pennsylvania.

##### **Safe and Secure Communities**

- c) VOTE: Authorize a contract with KC2026 for the Mid-America Regional Council to provide grant management, fiscal oversight, and compliance support services related to the World Cup.
- d) VOTE: Authorize a contract with the Olson Group, Ltd to support the update of the Regional Hazardous Materials Emergency Preparedness Plan and support a functional exercise.
- e) VOTE: Approve an agreement with Motorola Solutions for the 2026 annual VESTA 9-1-1 hardware refresh for remote Public Safety Answering Points.

##### **Efficient Transportation and Quality Places**

- f) VOTE: Authorize contract extension with Iteris, Inc., for traffic signal timing and engineering support services.
- g) VOTE: Authorize a contract with Iteris, Inc., for a crowd sourcing and traffic signal analytics platform project.

##### **Quality Early Learning**

- h) VOTE: Approve contract for playground renovations and upgrades to Thomas Roque Head Start facility to meet health and safety needs.

#### **2. VOTE: Approve Consent Agenda (Administrative Matter and Minor Expenditures)**

- a) Approve the minutes of February 24, 2026, meeting

#### **3. Other business**

#### **4. Adjournment**

### **UPCOMING MEETING**

Monday, Mar. 24, 2026

## **SPECIAL ACCOMMODATIONS**

Please notify MARC at 816-474-4240 at least 48 hours in advance if you require special accommodation to attend this meeting (for example, qualified interpreter, large print materials, reader, hearing assistance). MARC programs are non-discriminatory as stated by Title VI of the Civil Rights Act of 1964. For more information or to obtain a Title VI Complaint Form, call 816-474-4240 or visit our [Title VI information page](#).

## AGENDA REPORT

---

### Budget and Personnel

April 2026  
Item No. 1a  
Exemplary Core Capacities

**REPORT: Review Fiscal Year 2026 Year-to-Date Financial Reports through March 2026.**

#### **BACKGROUND**

Based upon prior discussion, financial reports will be provided and presented quarterly to the B&P Committee (January, April, August, October).

#### **POLICY CONSIDERATIONS**

The Mid-America Regional Council (MARC) Board has fiduciary responsibility to ensure MARC's long-term sustainability, financial integrity, and compliance with regulations.

#### **EXHIBITS:**

The FY25 YTD March Financial Package is [linked on the website here](#), and highlights will be reviewed during the meeting.

#### **RELATED JURISDICTIONS**

This item impacts all counties in the MARC region.

#### **RECOMMENDATION**

None. Information only.

#### **STAFF CONTACTS**

- Carol Gonzales, Director of Finance and Administration
- Lisa Santa-Maria, Accountant III
- Erika Benitez, Finance Director



**Financial Package  
Fiscal Year 2026  
January 1 – March 31, 2026**

---

# TABLE OF CONTENTS

<b>TOTAL REVENUES &amp; OTHER FINANCIAL SOURCES BY FUND.....</b>	<b>1</b>
<b>TOTAL EXPENDITURES &amp; OTHER FINANCIAL USES BY FUND.....</b>	<b>1</b>
<b>CHANGE IN FUND BALANCE.....</b>	<b>1</b>
<b>EXECUTIVE SUMMARY.....</b>	<b>2</b>
<b>REVENUES/OTHER FINANCIAL SOURCES &amp; EXPENDITURES/OTHER FINANCIAL USES BY FUND (ACTUAL VS BUDGET)</b>	
GENERAL FUND.....	3
INDIRECT & FRINGES .....	3
SPECIAL REVENUE & CAPITAL PROJECTS FUNDS.....	3
ENTERPRISE FUND.....	3
<b>CASH AND INVESTMENTS, INTEREST INCOME, ACCOUNTS RECEIVABLE</b>	
CASH AND INVESTMENTS.....	4
INTEREST INCOME.....	5
ACCOUNTS RECEIVABLE.....	6
<b>SCHEDULES</b>	
SCHEDULE 1: GENERAL FUND STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES.....	7
SCHEDULE 2: INDIRECT COSTS.....	8
SCHEDULE 3: FRINGE BENEFITS .....	9
SCHEDULE 4: SPECIAL REVENUE AND CAPITAL PROJECTS FUNDS STATEMENT OF REVENUES EXPENDITURES, AND CHANGES IN FUND BALANCES.....	10
SCHEDULE 5: ENTERPRISE FUND STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION.....	11
SCHEDULE 6: CASH AND INVESTMENTS.....	12
SCHEDULE 7: INTEREST INCOME.....	13

---

## TOTAL REVENUES & OTHER FINANCIAL SOURCES BY FUND

	BUDGETED 2026	ACTUAL 2026 YTD	%
General Fund	1,469,115	288,039	20%
Special Revenue & Capital Projects	96,786,654	13,907,295	14%
Enterprise Fund	1,837,547	391,440	21%
Indirect Costs and Fringe Benefits	13,017,518	2,742,776	21%
<b>Total Agency Wide</b>	<b>113,110,834</b>	<b>17,329,550</b>	<b>15%</b>

## TOTAL EXPENDITURES & OTHER FINANCIAL USES BY FUND

	BUDGETED 2026	ACTUAL 2026 YTD	%
General Fund	1,855,250	328,149	18%
Special Revenue & Capital Projects	96,501,455	13,033,036	14%
Enterprise Fund	1,676,475	376,632	22%
Indirect Costs and Fringe Benefits	12,601,336	2,659,440	21%
<b>Total Agency Wide</b>	<b>112,634,516</b>	<b>16,397,257</b>	<b>15%</b>

## CHANGE IN FUND BALANCE

	1/1/26 FUND BALANCE	FY26 YTD INCREASE (DECREASE)	3/31/26 FUND BALANCE
General Fund	7,442,704	(40,110)	7,402,594
Special Revenue & Capital Projects	11,823,517	874,259	12,697,776
Enterprise Fund	3,641,542	14,808	3,656,350
Indirect Costs and Fringe Benefits	(200,748)	83,337	(117,411)
<b>Governmental &amp; Proprietary Funds</b>	<b>22,707,015</b>	<b>932,293</b>	<b>23,639,308</b>

## EXECUTIVE SUMMARY

Please note that financial activity at MARC in the early parts of a fiscal year is historically “lower” due to a hard cutoff of expenditures (booking in the period in which incurred) during the fiscal year-end close. Due to “soft” closes the other 11 months of the year, expenditures of a given month can represent items from prior month(s) activity. Due to this timing, MARC only performs a hard close (ensuring all FY expenditures are matched in the correct period) once a year.

FY26 YTD March agency-wide revenues & other financial sources of \$17.3M are 15% of budgeted FY26 inflows. We’d expect FY26 YTD March actuals to approximate 25% of budget, however year-end timing (as noted above) is the main driver in the variance compared to budget.

FY26 YTD March agency-wide expenditures & other financial uses of \$16.4M are 15% of budgeted FY26 outflows. We’d expect FY26 YTD March actuals to approximate 25% of budget, however year-end timing is the main driver in the variance compared to budget.

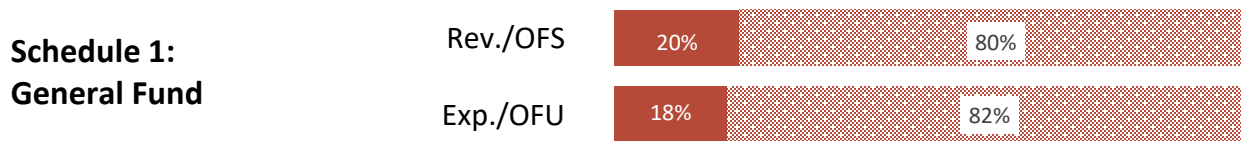
FY26 YTD March agency-wide revenues & other financial sources of \$17.3M exceed agency-wide expenditures & other financial uses of \$16.4M which creates a \$0.9M increase in fund balance for the year. MARC’s governmental & proprietary fund balance totals \$24M at 3/31/26. The majority of this fund balance is assigned or committed to various programs and initiatives. See schedules 1-5 for fund balance categories across the General Fund, Indirect Costs and Fringe Benefits Fund, Special Revenue and Capital Projects Fund and Enterprise Fund.

March 31, 2026, cash and investments balance of \$26.5M is \$0.5M or 2% decrease over the February 28, 2026, balances. This decrease from the previous month is largely related to increased efforts to collect outstanding A/R. Fluctuations in cash balance are normal for MARC and management is monitoring cash flow very closely.

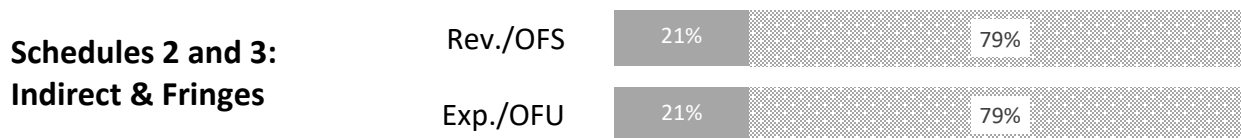
March 31, 2026, accounts receivable totals \$10.8M which is a decrease of \$0.4M or 3% compared to February 28, 2026. Of the \$10.8, \$4M has been billed and awaiting payment while \$6.4M will be billed in April related to February financial close. \$0.2M is miscellaneous in nature. Management frequently reviews the aging of our outstanding receivables and works with program staff to follow up on outstanding items to ensure a timely conversion of cash.

## REVENUES/OTHER FINANCIAL SOURCES & EXPENDITURES/OTHER FINANCIAL USES BY FUND

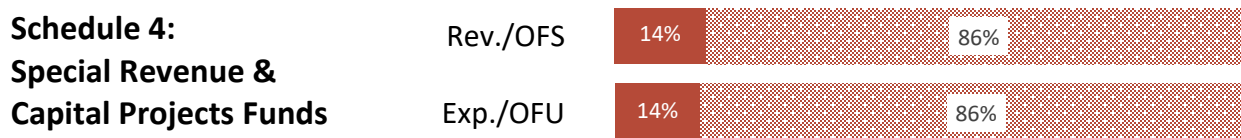
### Actual vs. Budget (83% Complete)



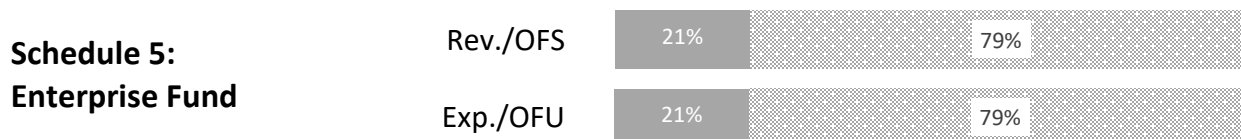
General fund revenues include member & voluntary local dues which are used for general expenditures and matching purposes for grants (dues billed in the spring). Revenues also include investment income. Variance from budget is largely related to the timing of local dues billings.



Indirect Costs and Fringe Benefits are charged to grants based on a cost allocation formula approved by MARC’s cognizant federal agency, HHS. MARC received approved FY25 rates in May 2025. MARC’s fringe benefit rate is 53.65% (charged based upon direct & indirect salaries) and indirect cost rate is 35.7% (charged based upon direct salaries + direct allocated fringes).



MARC’s Special Revenue and Capital Projects funds house designated grant funded and fee for service programs across MARC’s policy goal areas. Variance from budget is largely related to timing based on the 2025 year-end financial close.



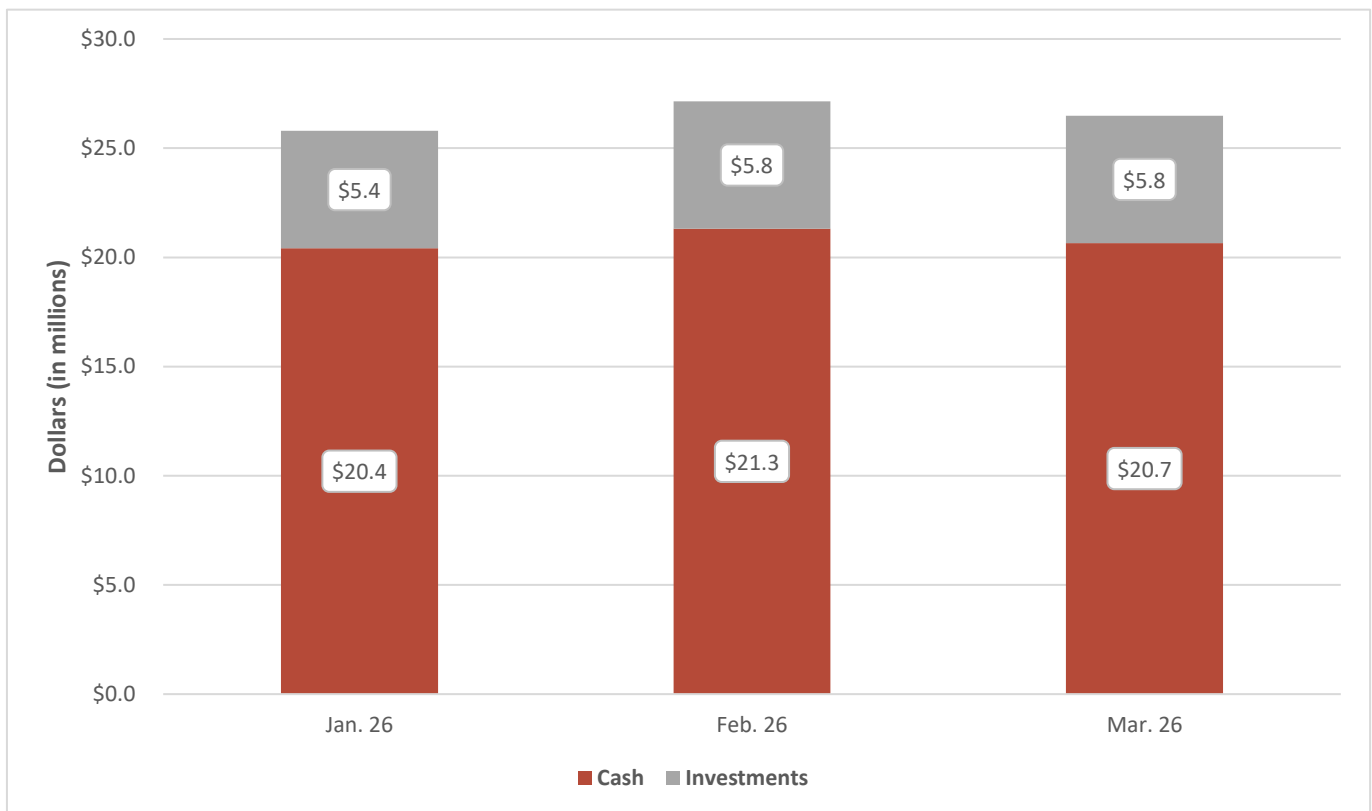
MARC’s enterprise fund accounts for activities that operate much like those in the private sector (business-type activities) and includes several programs across MARC’s policy goal areas. Variance from budget is largely related to better-than-expected performance compared to budget.

- Note – for additional details of the above activity, please see Schedules 1 – 5 on pages 7 – 11.

## CASH AND INVESTMENTS, INTEREST INCOME, ACCOUNTS RECEIVABLE

### Schedule 6: Cash and Investments

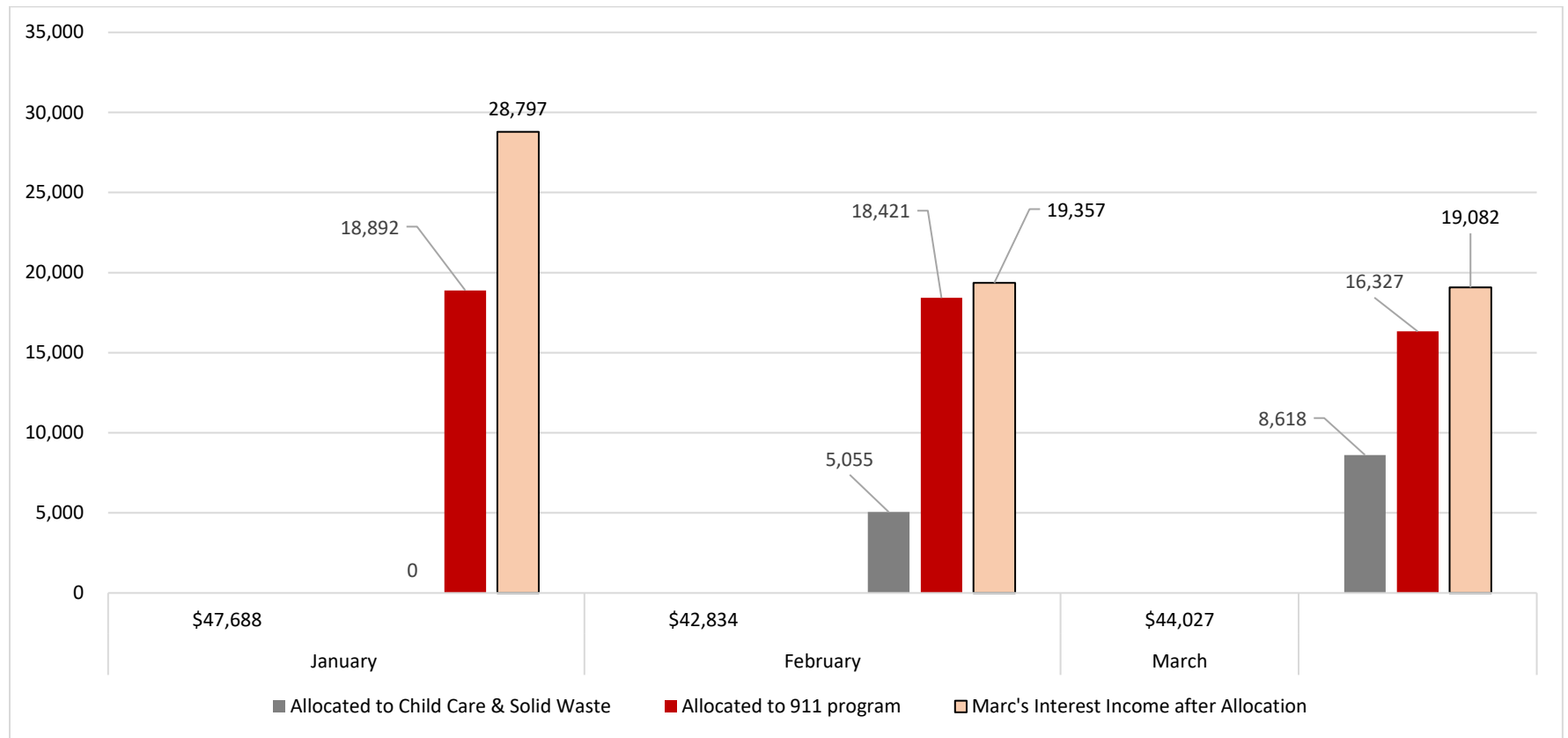
Cash on Hand	\$20,156,402
Net Outstanding Checks and Deposits	500,455
Investments	<u>5,825,000</u>
Total Cash and Investments	<b>\$26,481,857</b>



March 31, 2026, cash and investments were strong with a balance of \$26.5M. This is (\$0.5M) or 2% decrease over the February 28, 2026, balance of \$27M. This decrease from the previous month is timing related largely due to payment of expenditures. Fluctuations in cash balance are normal for MARC and management is monitoring cash flow very closely.

- For additional details of MARC's cash and investments, please see Schedule 6 on page 12.

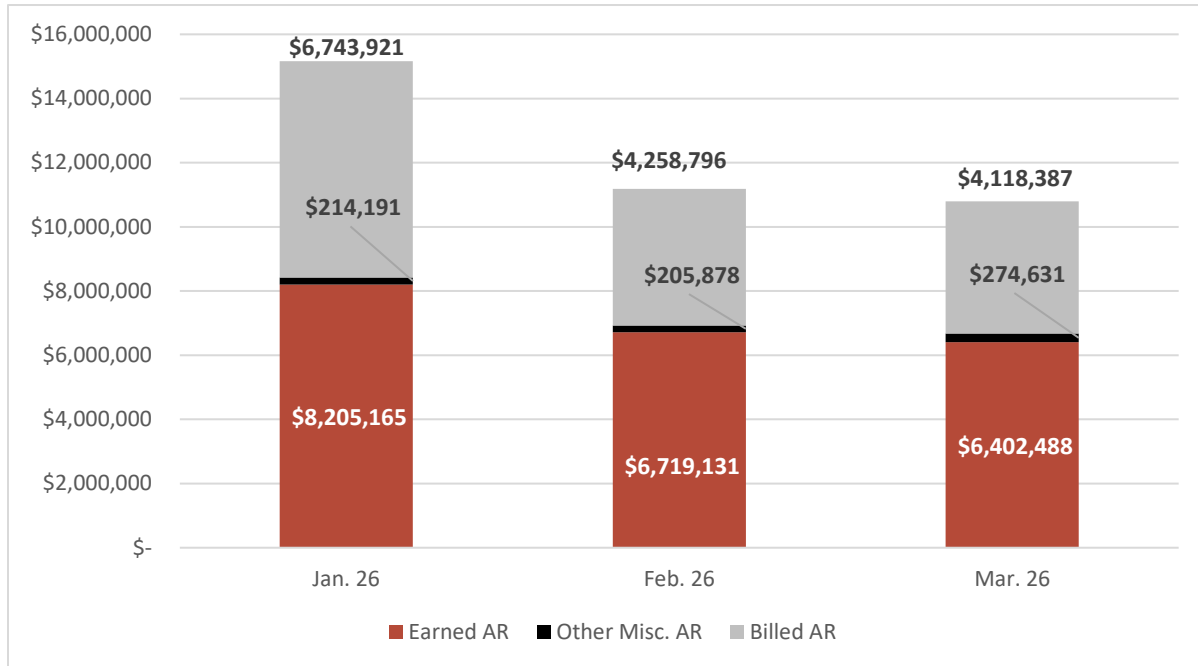
### Schedule 7: Interest Income Allocation



MARC's general fund interest income of \$67,236 in FY26 YTD is tracking favorably compared to budgeted projections (\$215K annually). MARC's general fund earns interest on cash and investment securities held and currently allocates interest to three programs (two programs where MARC serves as a fiduciary: SWMD and a Child Care scholarship, and one MARC program: 911).

- For additional details of MARC's interest income activity, please see Schedule 7 on page 13.

## Accounts Receivable



March 31, 2026, accounts receivable totals \$10.8M which is a decrease of \$0.4M or 3% compared to February 28, 2026. Of the \$10.8, \$4M has been billed and awaiting payment while \$6.4M will be billed in April related to February financial close. \$0.2M is miscellaneous in nature. Management frequently reviews the aging of our outstanding receivables and works with program staff to follow up on outstanding items to ensure a timely conversion of cash.

MARC's aging of billed accounts receivable on March 31, 2026, is as follows:

Less than 30 days outstanding	\$1.6M
30 – 60 days outstanding	0.6M
60 – 90 days outstanding	0.3M
Greater than 90 days outstanding	<u>1.8M</u>
Total billed accounts receivable	\$4.3M

Greater than 90 days' outstanding accounts receivable are mainly comprised of transportation local match invoices. Management is aware and working with finance to expediate payment.

## Schedule 1

### General Fund

Statement of Revenues, Expenditures and Changes in Fund Balances

January 1, 2026 - March 31, 2026

	Actual								Total	Variance Favorable (Unfavorable)	Percent
	12400	12610	12500	ES	22500	12100					
	2026 Budget	Unrestricted	Property & Equipment	Long-Term Contingency	Transportation Planning	Emergency Services Program	Aging Program	Accumulated Vacation and Sick Leave Benefits			
<b>REVENUES</b>											
Local Dues & Fees	\$ 1,111,765	\$ -	\$ -	\$ -	\$ -	\$ 155,893	\$ -	\$ -	\$ 155,893	\$ (955,872)	14%
Fees for Services	30,150	1,302	-	-	-	-	-	-	1,302	(28,848)	4%
Miscellaneous Income	112,200	26,352	-	-	-	37,257	-	-	63,608	(48,592)	NA
Investment Income	215,000	67,236	-	-	-	-	-	-	67,236	(147,764)	31%
<b>Total Revenues</b>	<b>1,469,115</b>	<b>94,889</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>193,150</b>	<b>-</b>	<b>-</b>	<b>288,039</b>	<b>(1,181,076)</b>	<b>20%</b>
<b>EXPENDITURES</b>											
Direct Program Expenditures	270,686	41,715	-	-	1,092	16,621	17,535	-	76,963	193,723	28%
Contractual Services	129,960	16,453	14,738	-	-	8,949	-	-	40,141	89,819	31%
Personnel	728,159	91,250	-	-	-	90,720	-	-	181,969	546,190	25%
<b>Total Expenditures</b>	<b>1,128,805</b>	<b>149,418</b>	<b>14,738</b>	<b>-</b>	<b>1,092</b>	<b>116,290</b>	<b>17,535</b>	<b>-</b>	<b>299,073</b>	<b>829,732</b>	<b>26%</b>
<i>Excess of Revenues Over (Under) Expenditures</i>	340,310	(54,529)	(14,738)	-	(1,092)	76,860	(17,535)	-	(11,034)	(351,344)	-3%
Other Financial Sources (Uses)	(726,445)	(16,598)	26,623	-	(93,300)	-	-	54,199	(29,076)	697,369	4%
<i>Change in Fund Balance</i>	(386,135)	(71,127)	11,884	-	(94,392)	76,860	(17,535)	54,199	(40,110)	346,025	-10%
Fund Balance, Beginning of Year	7,442,704	149,181	240,987	2,129,502	1,943,758	1,472,121	100,845	1,406,310	7,442,704	-	100%
Transfers In (Out)	-	-	-	-	-	-	-	-	-	-	0%
<b>Fund Balance, End of Year</b>	<b>\$ 7,056,569</b>	<b>\$ 78,054</b>	<b>\$ 252,871</b>	<b>\$ 2,129,502</b>	<b>\$ 1,849,366</b>	<b>\$ 1,548,981</b>	<b>\$ 83,310</b>	<b>\$ 1,460,509</b>	<b>\$ 7,402,594</b>	<b>\$ 346,025</b>	<b>105%</b>
<b>ENDING BALANCE</b>											
<b>General Fund Balance Recap:</b>	<b>Budget</b>	<b>Current Actual</b>									
Unrestricted	\$ 62,964	\$ 78,054									
Long-Term Contingency	2,192,466	2,129,502									
Property & Equipment	361,987	252,871									
Transportation Planning	1,213,059	1,849,366									
Emergency Services Program	1,660,528	1,548,981									
Accumulated Vacation and Sick Leave Benefits	1,456,310	1,460,509									
Aging Program	109,255	83,310									
<b>Total</b>	<b>\$ 7,056,569</b>	<b>\$ 7,402,594</b>									

## Schedule 2

### Indirect Costs

January 1, 2026 - March 31, 2026

	2026 Budget	Actual	Variance Favorable (Unfavorable)	Percent
<b>FUNDING SOURCE</b>				
Amount Allocated to Grants	\$ 5,911,143	\$ 1,243,572	\$ (4,667,571)	21%
Prior Year's Surplus/(Deficit)	(502,568)	(502,568)	-	100%
<b>Subtotal</b>	<b>5,408,575</b>	<b>741,004</b>	<b>(4,667,571)</b>	<b>14%</b>
<b>EXPENDITURES</b>				
Accounting/Audit	229,547	20,354	209,193	9%
Automobile	42,368	9,867	32,501	23%
Contractual Services	415,658	48,719	366,939	12%
Depreciation	126,059	26,623	99,436	21%
Equipment Rental	8,283	2,006	6,277	24%
Fringe Benefits Allocated	1,349,163	287,988	1,061,175	21%
Insurance	218,728	50,679	168,049	23%
Meeting/Travel	26,400	5,149	21,251	20%
Memberships/Periodicals	29,238	3,176	26,062	11%
Other	87,315	34,080	53,235	39%
Postage	11,200	0	11,200	0%
Printing/Reproduction	33,270	5,910	27,360	18%
Rent/Utilities/Maintenance	486,435	147,177	339,258	30%
Salaries	2,549,112	548,541	2,000,571	22%
Supplies	330,706	23,074	307,632	7%
Training	34,300	5,592	28,708	16%
<b>Subtotal</b>	<b>5,977,782</b>	<b>1,218,935</b>	<b>4,758,847</b>	<b>20%</b>
Less: Fees for Handling Pass-through Grants	-	-	-	--%
<b>Net Indirect Costs</b>	<b>5,977,782</b>	<b>1,218,935</b>	<b>4,758,847</b>	<b>20%</b>
Surplus/(Deficit) of Allocation to Grants, Cumulative to Date	\$ (569,207)	\$ (477,931)	\$ 91,276	84%
<b>Agency-Wide</b>				
Direct Salaries		2,271,483		
Direct Fringes		1,211,912		
Total Indirect Base		3,483,395		
Current Year Indirect Expenses - Actual		1,218,935		
Run Rate - Current Year Indirect %		35.0%		
Negotiated Rate		35.7%		
Difference		0.7%		

### Schedule 3

#### Fringe Benefits

January 1, 2026 - March 31, 2026

	2026 Budget	Regular Actual	Intern/ Seasonal Actual	Total Actual	Variance Favorable (Unfavorable)	Percent
<b>FUNDING SOURCE</b>						
Amount Allocated to Grants	\$ 7,106,375	\$ 1,497,727	\$ 1,478	\$ 1,499,204	\$ (5,607,171)	21%
Prior Year's Surplus/(Deficit)	301,820	301,820	-	301,820	-	100%
<b>Subtotal</b>	<b>7,408,195</b>	<b>1,799,547</b>	<b>1,478</b>	<b>1,801,024</b>	<b>(5,607,171)</b>	<b>24%</b>
<b>EXPENDITURES</b>						
FICA Taxes	1,120,374	246,777	1,478	248,254	872,120	22%
Pension	977,320	170,940	-	170,940	806,380	17%
401k Employer Match	299,645	67,289	-	67,289	232,356	22%
Health Insurance Subsidy	1,438,501	337,153	-	337,153	1,101,348	23%
Cafeteria Allowance	464,640	91,850	-	91,850	372,790	20%
Disability Insurance	46,356	9,191	-	9,191	37,165	20%
Unemployment Compensation	2,500	1,754	-	1,754	746	70%
Educational Assistance	16,000	-	-	-	16,000	0%
Other Fringe Benefits	26,175	-	-	-	26,175	0%
Vacation	961,123	226,404	-	226,404	734,719	24%
Sick Leave	607,042	117,044	-	117,044	489,998	19%
Holidays	634,378	164,979	-	164,979	469,399	26%
Other Leave	29,500	5,646	-	5,646	23,854	19%
<b>Total Fringe Benefit Expenditures</b>	<b>6,623,554</b>	<b>1,439,027</b>	<b>1,478</b>	<b>1,440,505</b>	<b>5,183,050</b>	<b>22%</b>
Surplus/(Deficit) of Allocation to Grants, Cumulative to Date	\$ 784,641	\$ 360,520	\$ 0	\$ 360,520	\$ (424,121)	-46%
<b>Agency-Wide</b>						
Salaries		2,791,669	28,355			
Current Year Fringe Expenses - Actual		1,439,027	1,478			
Run Rate - Current Year Fringe %		51.55%	5.21%			
Negotiated Rate		53.65%	7.65%			
Difference		2.1%	-2.4%			

## Schedule 4

### Special Revenue & Capital Projects Funds

Statement of Revenues, Expenditures and Changes in Fund Balances

January 1, 2026 - March 31, 2026

	2026 Budget	Actual							Total	Variance Favorable (Unfavorable)	Percent Used
		Aging	Emergency Services	Public Safety	Community Development	Transportation Planning	Early Learning & Head Start	Planning			
<b>REVENUES</b>											
Federal and State Funds	\$ 65,190,191	\$ 1,336,371	\$ 333,160	\$ -	\$ 145,585	\$ 1,739,058	\$ 5,198,526	\$ 138,271	\$ 8,890,972	\$ (56,299,219)	14%
Private Funds	4,054,468	51,586	12,463	-	145,794	-	59,241	10,888	279,973	(3,774,495)	7%
Other Local Funds	13,610,347	-	-	2,522,736	-	-	-	-	2,522,736	(11,087,611)	19%
Fees for Services	2,463,621	642,838	14,335	-	7,745	93,300	9,048	1,948	769,214	(1,694,407)	31%
Investment Income	-	-	-	53,640	-	-	-	-	53,640	53,640	---
Miscellaneous Income	-	-	-	-	-	-	-	-	-	-	---
Contributed Services	10,399,582	900,227	-	-	50,838	94,405	345,291	-	1,390,761	(9,008,821)	13%
<b>Total Revenues</b>	<b>95,718,209</b>	<b>2,931,022</b>	<b>359,958</b>	<b>2,576,376</b>	<b>349,962</b>	<b>1,926,762</b>	<b>5,612,107</b>	<b>151,107</b>	<b>13,907,295</b>	<b>(81,810,914)</b>	<b>15%</b>
<b>EXPENDITURES</b>											
Direct Program Expenditure	17,538,770	1,799,409	157,022	797,008	5,053	183,340	53,690	13,015	3,008,537	14,530,233	17%
Contractual Services	48,008,688	357,164	25,693	326,150	68,261	417,734	3,991,106	50,972	5,237,079	42,771,609	11%
Personnel	20,383,415	626,696	542,406	344,467	232,136	1,243,520	1,222,019	85,641	4,296,886	16,086,529	21%
Contributed Services	10,399,582	-	-	-	50,838	94,405	345,291	-	490,534	9,909,048	5%
<b>Total Expenditures</b>	<b>96,330,455</b>	<b>2,783,269</b>	<b>725,121</b>	<b>1,467,626</b>	<b>356,288</b>	<b>1,938,999</b>	<b>5,612,107</b>	<b>149,628</b>	<b>13,033,036</b>	<b>83,297,419</b>	<b>14%</b>
<i>Excess of Revenues Over (</i>	<i>(612,246)</i>	<i>147,754</i>	<i>(365,163)</i>	<i>1,108,750</i>	<i>(6,326)</i>	<i>(12,236)</i>	<i>-</i>	<i>1,480</i>	<i>874,259</i>	<i>1,486,505</i>	<i>143%</i>
Other Financial Sources (Use	897,445	-	-	-	-	-	-	-	-	(897,445)	0%
<i>Change in Fund Balance</i>	<i>285,199</i>	<i>147,754</i>	<i>(365,163)</i>	<i>1,108,750</i>	<i>(6,326)</i>	<i>(12,236)</i>	<i>-</i>	<i>1,480</i>	<i>874,259</i>	<i>589,060</i>	<i>-307%</i>
Fund Balance, Beginning of Y	11,823,517	318,112	166,503	10,868,006	68,760	318,932	-	83,205	11,823,517	-	100%
Fund Balance, End of Year	\$ 12,108,716	\$ 465,866	\$ (198,660)	\$ 11,976,756	\$ 62,434	\$ 306,695	\$ -	\$ 84,685	\$ 12,697,776	\$ 589,060	105%

**Schedule 5**

**Enterprise Fund**

Statement of Revenues, Expenses and Changes in Net Position

January 1, 2026 - March 31, 2026

	#55600	#56500	#52470	#52480	#13300	#13600	#13500	#53416	#13650	
	Actual									
	GTI	Small Cities	Cooperative Purchasing	Regional Aerial Photography	Research Services	IBTS	Government Survey	KC Community for All Ages	Special Projects	KERIT
<b>REVENUES</b>										
Federal and State Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Private Funds	-	-	-	-	-	-	-	-	-	-
Local Dues and Fees	-	-	-	-	-	-	-	-	-	-
Other Local Funds	-	-	-	-	-	-	-	-	-	-
Fees for Services	14,312	4,550	-	481	54,625	6,189	1,863	81,283	-	-
Program Income	-	-	16,714	-	-	-	-	-	-	-
<b>Total Revenues</b>	<b>14,312</b>	<b>4,550</b>	<b>16,714</b>	<b>481</b>	<b>54,625</b>	<b>6,189</b>	<b>1,863</b>	<b>81,283</b>	<b>-</b>	<b>-</b>
<b>EXPENSES</b>	<b>64,516</b>	<b>10,283</b>	<b>31,222</b>	<b>-</b>	<b>63,350</b>	<b>1,020</b>	<b>-</b>	<b>10,805</b>	<b>-</b>	<b>-</b>
<i>Operating Income (Loss)</i>	<i>(50,204)</i>	<i>(5,733)</i>	<i>(14,508)</i>	<i>481</i>	<i>(8,725)</i>	<i>5,169</i>	<i>1,863</i>	<i>70,478</i>	<i>-</i>	<i>-</i>
Transfers In (Out)	-	-	-	-	-	-	-	-	-	-
<i>Change in Net Position</i>	<i>(50,204)</i>	<i>(5,733)</i>	<i>(14,508)</i>	<i>481</i>	<i>(8,725)</i>	<i>5,169</i>	<i>1,863</i>	<i>70,478</i>	<i>-</i>	<i>-</i>
Net Position, Beginning of Year	451,010	22,341	1,062,532	7,665	58,865	78,776	44,808	126,399	36,507	-
Fund Balance, End of Year	\$ 400,806	\$ 16,608	\$ 1,048,024	\$ 8,146	\$ 50,140	\$ 83,945	\$ 46,671	\$ 196,877	\$ 36,507	\$ -
Budgeted Net Position, End of Year	\$ 531,799	\$ 20,876	\$ 1,083,154	\$ 10,471	\$ 48,254	\$ 82,211	\$ 52,808	\$ 134,849	\$ 36,507	\$ -

	Actual										
	2026 Budget	Veteran's Services VD-HCBS	Managed Services Network	Workforce Development	Early Learning Educare	Early Learning Services	Core Communities	GIF	Total	Variance Favorable (Unfavorable)	Percent Used
<b>REVENUES</b>											
Federal and State Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	---
Private Funds	49,164	-	-	-	-	-	-	-	-	(49,164)	0%
Local Dues and Fees	293,977	-	-	-	-	-	-	-	-	(293,977)	0%
Other Local Funds	61,200	-	-	-	-	-	-	-	-	(61,200)	0%
Fees for Services	1,266,475	164,054	45,087	-	-	-	-	1,500	373,943	(892,532)	30%
Program Income	166,731	633	150	-	-	-	-	-	17,497	(149,234)	10%
<b>Total Revenues</b>	<b>1,837,547</b>	<b>164,687</b>	<b>45,237</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,500</b>	<b>391,440</b>	<b>(1,446,107)</b>	<b>21%</b>
<b>EXPENSES</b>	<b>1,676,475</b>	<b>105,858</b>	<b>31,440</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>18,806</b>	<b>39,332</b>	<b>376,632</b>	<b>(1,299,843)</b>	<b>22%</b>
<i>Operating Income (Loss)</i>	<i>161,072</i>	<i>58,830</i>	<i>13,797</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>(18,806)</i>	<i>(37,832)</i>	<i>14,808</i>	<i>(146,264)</i>	<i>9%</i>
Transfers In (Out)	-	-	-	-	-	-	-	-	-	-	---
<i>Change in Net Position</i>	<i>161,072</i>	<i>58,830</i>	<i>13,797</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>(18,806)</i>	<i>(37,832)</i>	<i>14,808</i>	<i>(146,264)</i>	<i>9%</i>
Net Position, Beginning of Year	3,641,542	812,808	115,059	(51,899)	-	56,225	250,719	569,727	3,641,542	-	100%
Net Position, End of Year	\$ 3,802,614	\$ 871,638	\$ 128,856	\$ (51,899)	\$ -	\$ 56,225	\$ 231,913	\$ 531,895	\$ 3,656,350	\$ (146,264)	96%
Budgeted Net Position, End of Year	\$ 865,210	\$ 110,781	\$ (51,899)	\$ -	\$ -	\$ 56,225	\$ 238,846	\$ 581,758	\$ 3,801,850		

## Schedule 6

Cash and Investments

January 1, 2026 - March 31, 2026

Month	Security Bank Net Outstanding Checks & Deposits	Security Bank Overnight Sweep Account	Security Bank Checking Accounts	Aging Bank Checking Accounts	Country Club Bank Money Market Account	Government Securities Investments	Total
January 31, 2026	\$ (3,258,096)	\$ 22,567,374	\$ 500,021	\$ 62,853	\$ 542,123	\$ 5,375,000	\$ 25,789,273
February 28, 2026	(1,486,188)	22,106,589	500,013	79,887	116,896	5,825,000	27,142,197
March 31, 2026	500,455	19,438,066	500,018	99,004	119,314	5,825,000	26,481,857
April 30, 2026	-						-
May 31, 2026	-						-
June 30, 2026	-						-
July 31, 2026	-						-
August 31, 2026	-						-
September 30, 2026	-						-
October 31, 2026	-						-
November 30, 2026	-						-
December 31, 2026	-						-
Current Interest Rates		2.27%	0.05%	Various	3.50%	See Below	

Investments (at Cost)	Yield Rate	Purchase Date	Amount	Maturity Date
Wells Fargo Bank NS CD	4.200%	July 15, 2025	250,000	April 15, 2026
Freddie Mac	0.600%	October 29, 2020	1,000,000	April 29, 2026
Covantage Credit Union CD	4.150%	August 23, 2024	125,000	August 24, 2026
Federal Home Loan Bank	1.625%	October 26, 2021	500,000	October 26, 2026
Oklahoma Educators CU CD	3.750%	November 7, 2025	250,000	November 6, 2026
Morgan Stanley Bank CD	3.650%	November 5, 2025	250,000	November 5, 2027
Goldman Sachs Bank CD	3.700%	January 6, 2026	250,000	January 6, 2028
State Bank of India CD	3.800%	February 13, 2026	200,000	February 11, 2028
Federal Home Loan Bank	4.000%	September 4, 2024	500,000	May 26, 2028
Connexus Credit Union CD	3.900%	September 16, 2024	250,000	June 16, 2028
Federal Home Loan Bank	2.000%	July 7, 2021	1,250,000	July 7, 2028
Federal Home Loan Bank	4.450%	February 15, 2024	500,000	February 12, 2029
Morgan Stanley Bank CD	3.850%	December 31, 2025	250,000	December 31, 2029
USB Bank CD	3.900%	February 11, 2026	250,000	February 11, 2030
Total			<u>\$ 5,825,000</u>	

## Schedule 7

### Investment Income

January 1, 2026 - March 31, 2026

Month	Checking Accounts	Overnight Sweep Account	Money Market Accounts	Interest From Checking Accounts	Interest From Investments	Total	Allocated to Child Care & Solid Waste District	Allocated to 911 Program	Marc's Interest Income after Allocation
January	21.44	33,841.71	917.36	34,780.51	12,907.65	47,688.16	-	(18,891.61)	28,796.55
February	19.51	28,731.54	726.40	29,477.45	13,356.15	42,833.60	(5,055.32)	(18,421.09)	19,357.19
March	37.70	30,058.58	336.90	30,433.18	13,593.49	44,026.67	(8,617.76)	(16,327.07)	19,081.84
April				-		-			-
May				-		-			-
June				-		-			-
July				-		-			-
August				-		-			-
September				-		-			-
October				-		-			-
November				-		-			-
December				-		-			-
Total	78.65	\$92,632	\$1,981	\$94,691	\$39,857	\$134,548	(\$13,673)	(53,639.77)	67,235.58

## AGENDA REPORT

### Budget and Personnel

April 2026  
Item No. 1b  
Exemplary Core Capacities

**VOTE: Authorization to use MARC reserves to cover costs associated with the relocation to 801 Pennsylvania.**

#### BACKGROUND

At the August 2025 meeting, the Board approved execution of a lease with Penn Seven, L.L.C. for space at 801 Pennsylvania. A preliminary budget indicated that most costs would be covered by the tenant improvement allowance. In recent months, staff—working through the MC Realty project manager with Slattery Architects and Haren Construction—have developed a remodel and furniture plan to support an attractive, functional workspace. As the project has progressed, bids and proposals have been issued and received, enabling staff to evaluate and prioritize functionality and operational needs. The budget has been updated to reflect more accurate cost estimates. Cost increases relative to the original estimates include the following:

HVAC work not identified in the initial plans.

Cabling and audio-visual scope. MARC staff will complete as much work as practicable; however, certain tasks are more efficiently performed by contractors in coordination with other construction activities, and professional installation is required for select equipment to preserve warranties.

Dismantling and removal of existing furniture (the current landlord is not retaining the furniture).

Internal technology requirements, including installation of a card access system; relocation of copiers; network switch moves; and phone system cutover.

Server room air handling and other 9-1-1 equipment requirements (9-1-1 has funding available to cover costs associated with operational needs).

As summarized below, these adjustments are expected to require up to \$500,000 beyond the amounts budgeted through the tenant improvement allowance and 9-1-1 funds allocated for this purpose. Because the majority of MARC's funding is restricted, funding available for general operations is limited. Operational costs are charged to Indirect and the General Fund; however, both budgets are limited and largely committed. MARC maintains a Long-Term Contingency reserve fund that may be used for specific purposes, including equipment- and facility-related purchases, to address unexpected needs.

The Long-Term Contingency is recalculated as part of the year-end closeout process. Due to increased interest revenue, a larger transfer than in prior years was made to this reserve, and continued performance at similar levels is projected. As of 12/31/2025, MARC's Long-Term Contingency balance is \$2,129,921. If transfers continue at recent levels, the balance could be restored within approximately two to three years.

(continued on next page)

## AGENDA REPORT

### Budget and Personnel

#### BUDGET CONSIDERATIONS

REVENUES	Preliminary Budget	Current Budget
Tenant Improvement Allowance	2,431,150	2,424,650
General Fund/Reserves		500,000
911 Funds		164,522
Total	2,431,150	3,089,172

PROJECTED EXPENSES		
Moving Costs	150,000	120,000
Furniture	875,000	773,852
Signage	35,000	
Architectural/MEP Services		181,000
Audio Visual /Cabling and Data		125,000
Operational Tech		49,500
Construction*	1,128,155*	1,589,610
911 Construction		164,522
Project Fees	33,845	87,706
Contingency	242,995	
Total	2,464,995	3,091,190

\*Architectural services were included in preliminary construction budget

#### RECOMMENDATION

Authorize expenditure of up to \$500,000 from MARC reserves, as necessary, to cover costs associated with the relocation and the new facility.

#### STAFF CONTACTS

- Amanda Graor, Director of Data and Digital Services
- Carol Gonzales, Director of Finance and Administration

## AGENDA REPORT

---

### Budget and Personnel

April 2026  
Item No. 1c  
Safe and Secure Communities

**VOTE: Authorize a contract with KC2026 for the Mid-America Regional Council to provide grant management, fiscal oversight, and compliance support services related to the World Cup.**

#### BACKGROUND

Kansas City has been selected as a host city for the FIFA World Cup 2026™, requiring extensive planning and coordination to ensure public safety and security for tournament events. To support host cities nationwide, the FIFA World Cup Grant Program (FWCGP) was established in 2025 to provide federal funding for safety, security, and preparedness activities associated with the 2026 World Cup.

The Missouri Department of Public Safety (DPS) was awarded FWCGP funds and, in accordance with program requirements, passed through 100 percent of the grant funding to KC2026, the nonprofit entity designated as the Kansas City Host City Committee Task Force, through a subaward agreement executed on March 19, 2026. As a subrecipient of federal grant funds, KC2026 must comply with all applicable federal, state, and program-specific requirements related to budgeting, procurement, financial controls, reimbursement, reporting, monitoring, and record retention.

KC2026 has determined that it does not have sufficient internal capacity to administer the full fiscal and compliance responsibilities associated with the FWCGP subaward. The Mid-America Regional Council (MARC) has extensive experience managing complex, multi-jurisdictional federal grants and providing fiscal oversight, compliance monitoring, and reimbursement administration on behalf of regional partners. KC2026 has requested that MARC provide grant management and fiscal support services to ensure compliance with all grant requirements and the appropriate stewardship of public funds. The proposed Grant Management Services Agreement authorizes MARC to provide these services for a fixed fee of \$400,000. This arrangement allows KC2026 to meet its federal grant obligations while leveraging MARC's established financial systems, internal controls, and compliance expertise.

#### Scope of Work

Under the agreement, MARC will provide comprehensive fiscal management, grant administration, and compliance support services for the FWCGP award in close coordination with KC2026 and the Missouri Department of Public Safety. Services will be delivered by qualified MARC fiscal, grants, and emergency services staff, with administrative oversight provided by senior finance and departmental leadership. They will provide some support during normal schedules and because of the short timeframe will also work time in addition to normal work hours. It is possible that temporary assistance will be required.

Services will be performed in accordance with federal grant regulations, the subaward agreement, MARC's established financial policies, and commonly accepted professional standards. MARC will establish the grant within its financial systems and provide full lifecycle fiscal support, from initial budget setup through grant closeout.

(continued on next page)

**AGENDA REPORT**

**Budget and Personnel**

Specific services include:

- Financial and Budget Administration
- Grant Management System Support
- Contracts and Subrecipient Administration
- Procurement Support
- Invoice and Payment Processing
- Reporting, Monitoring, and Closeout

**POLICY CONSIDERATIONS**

MARC is occasionally asked to provide fiscal custodial services for partners.

**BUDGET CONSIDERATIONS**

The FWCGP grant will be established in MARC’s Fund 3 - the custodial fund. The agreement will establish that after proper approvals, all FWCGP reimbursements will be requested by MARC on behalf of KC2026. Reimbursements will be made to MARC, and payments will be made by MARC on behalf of KC2026. Staff at KC2026 is working with DPS to ensure quick reimbursement timeframes so as to ensure adequate cash flow for payees and for MARC. The funds that are paid to MARC per the agreement will be tracked through Fund 8, the enterprise fund which is where fee for service programs are managed.

REVENUES	
Amount	\$400,000
Source	U.S. Department of Homeland Security pass through to MO Department of Public Safety/Office of Homeland Security funded by FIFA World Cup Grant Program (FWCGP)

PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	\$400,000

**COMMITTEE ACTION**

None

**RELATED JURISDICTIONS**

Multiple jurisdictions within the Kansas City metropolitan area (Kansas City, MO; Kansas City, KS; Prairie Village, KS; Overland Park, KS; Independence, MO; North Kansas City, MO; Lawrence, KS; Riverside, MO; Kansas City Airport; Missouri DPS; Missouri SEMA; Missouri Highway Patrol; and KUPD) are supporting the work of this grant and will be receiving funding from this grant.

**RECOMMENDATION**

Authorize a Contract with KC2026 for MARC to Provide Fiscal Management and Compliance Services for the 2026 FIFA World Cup Safety and Security Grant in the amount of \$400,000.

**STAFF CONTACTS**

- Carol Gonzales, Director of Finance and Administration
- Ashley Hand, Director of Local Government Services

**AGENDA REPORT**

Budget and Personnel

April 2026  
Item No. 1d  
Safe and Secure Communities

**VOTE: Authorize a contract with the Olson Group, Ltd to support the update of the Regional Hazardous Materials Emergency Preparedness Plan and support a functional exercise.**

**BACKGROUND**

The Emergency Services and Homeland Security program seeks approval to enter into a professional services agreement with The Olson Group, Ltd. to support the update of the Regional Hazardous Materials Emergency Preparedness (HMEP) Plan and to design, conduct, and evaluate a multi-day regional hazardous materials functional exercise. The updated plan will ensure continued compliance with applicable federal and state requirements and reflect current operational realities, while the exercise will provide hands-on, scenario-based training for regional hazmat response teams and partner agencies.

The scope of work includes a comprehensive review and revision of the existing plan, stakeholder engagement and planning workshops, development of exercise materials consistent with Homeland Security Exercise and Evaluation Program (HSEEP) standards, execution of a three-day functional exercise in August 2026, and delivery of an After-Action Report and Improvement Plan. The project will be completed by September 18, 2026.

The agreement is structured as a firm fixed-price contract not to exceed \$89,029.05 and is funded with federal homeland security grant funds, subject to all applicable federal and state terms and conditions. Approval of this contract will allow MARC to maintain regulatory compliance, strengthen regional preparedness, and enhance coordination and operational readiness for hazardous materials incidents.

The Olson Group, Ltd was selected through a competitive Request for Proposal process.

**POLICY CONSIDERATIONS**

Approval affirms MARC’s responsibility to comply with all applicable federal HMEP grant requirements, including eligible use of funds for planning and exercises, performance reporting, audit readiness, and record retention.

**BUDGET CONSIDERATIONS**

REVENUES	
Amount	\$89,025.05
Source	U.S. Department of Transportation, Pipeline and Hazardous Materials Safety Administration (PHMSA) Hazardous Materials Emergency Preparedness (HMEP) Grant Program, administered as a pass-through award by the Kansas Adjutant General’s Department.
PROJECTED EXPENSES	
Contractual	\$89,025.05

## **AGENDA REPORT**

---

### **Budget and Personnel**

#### **COMMITTEE ACTION**

The HMEP Application was presented for approval at the May 8, 2025, LEPC Meeting which included activity details for the Plan Update and Exercise.

#### **RELATED JURISDICTIONS**

The related jurisdictions tied directly to the grant funding are the three Kansas counties: Leavenworth, Wyandotte, and Johnson. The planning & exercise work also encompasses Cass, Clay, Jackson, Platte, and Ray counties in Missouri.

#### **RECOMMENDATION**

Authorize a contract between MARC and the Olson Group to support hazardous materials planning and exercise support not to exceed \$89,025.05.

#### **STAFF CONTACTS**

- Erin Lynch, Emergency Services Director
- John Davis, Emergency Services Fiscal Administrator

**AGENDA REPORT**

Budget and Personnel

April 2026  
Item No. 1e  
Safe and Secure Communities

**VOTE: Approve an agreement with Motorola Solutions for the 2026 annual VESTA 9-1-1 hardware refresh for remote Public Safety Answering Points**

**BACKGROUND**

The Mid-America Regional Council (MARC) regional 911 system is a complex, mission-critical network supporting call handling operations across multiple Public Safety Answering Points (PSAPs) in the 11-county region. To maintain system reliability, performance, and consistency, MARC implements a structured hardware refresh cycle for VESTA 9-1-1 equipment.

Motorola Solutions has submitted a proposal for the 2026 hardware refresh, replacing workstation hardware and associated components that are approaching end-of-life. The upgrade ensures continued compatibility with the existing VESTA system while supporting current E911 requirements and future NG911 capabilities.

Motorola Solutions is the sole source provider for VESTA 9-1-1 equipment due to the proprietary nature of the system and the need to maintain compatibility with MARC’s existing 911 call handling infrastructure, maintenance structure, and support model.

This annual refresh aligns with MARC’s ongoing strategy to proactively replace aging equipment, reduce failure risk, and ensure uninterrupted emergency communications service across the region.

**POLICY CONSIDERATIONS**

This action supports [Connected KC 2050](#) by maintaining resilient, reliable, and high-performing public safety communications infrastructure critical to emergency response across the region.

**BUDGET CONSIDERATIONS**

The Motorola proposal provides a total estimated cost of \$469,278.91 for the replacement of 67 workstations at 14 PSAPs for the 2026 hardware refresh.

Funding for this project is included in the 2026 Regional 911/Capital Equipment Budget, previously approved by the Public Safety Communications Board.

REVENUES	
Amount	\$469,278.91
Source	911 Allocation Budget (Capital Projects)
PROJECTED EXPENSES	
Contractual	\$469,278.91

**COMMITTEE ACTION**

The Public Safety Communications Board approved the use of these funds with the 2026 Regional 911 Budget, at the November 19, 2025, meeting.

## AGENDA REPORT

---

### Budget and Personnel

#### RELATED JURISDICTIONS

This project supports the MARC regional 911 system and benefits multiple PSAPs across the 11-county region, however, specifically:

- Atchinson County 911 Center
- Blue Springs Police Department
- Fort Leavenworth Provost Marshal
- Independence Police Department
- Jackson County Sheriff's Office
- Kansas City MO Fire Department
- Leavenworth County Sheriff's Office
- Leavenworth Police Department
- Lee's Summit Fire Department
- Lee's Summit Joint Comm Center
- Linn County Sheriff's Office
- Miami County Sheriff's Office
- Platte County Sheriff's Office
- Platte County Sheriff's Office Back Up

#### RECOMMENDATION

Approve an agreement with Motorola Solutions in an amount not to exceed \$469,278.91 for the 2026 VESTA 9-1-1 hardware refresh to replace scheduled equipment at the 14 regional PSAPs and maintain system reliability and performance.

#### STAFF CONTACTS

- Eric Winebrenner, Public Safety Program Director

**AGENDA REPORT**

Budget and Personnel

April 2026  
Item No. 1f

Efficient Transportation and Quality Places

**VOTE: Authorize contract extension with Iteris, Inc., for traffic signal timing and engineering support services**

**BACKGROUND**

Operation Green Light (OGL) is a regional traffic signal coordination and operations program involving local governments and the State Departments of Transportation in Kansas and Missouri. This initiative improves regional traffic flow, air quality and fuel consumption. As a key part of this work, OGL develops and implements traffic signal timing plans in cooperation with participating state and local governments and monitors real-time operations on roadway intersections in the program. Continued traffic signal timing and engineering support services will be integral to the successful operation of the OGL program. These services are needed to continue efforts to keep signal timing at its peak level of performance at the over 750 traffic signals that OGL currently supports for 28 agencies and over 1500 traffic signals supported by the regional software.

The Mid-America Regional Council (MARC) contracted with Iteris in April 2023 after a solicitation process. The first two-year term expired in April 2025 and a supplemental was executed that expires at the end of April 2026. The recommendation is to approve a one-year extension of the contract.

**BUDGET CONSIDERATIONS**

Funds for this purchase are included in the Operation Green Light operations budget. This procurement will be funded through Federal Grants administered by the Kansas and Missouri Departments of Transportation. Participating local governments provide matching funds for this grant.

REVENUES	
Amount	\$36,000
Source	Federal STBG - Kansas
Amount	\$84,000
Source	Federal STBG - Missouri
Amount	\$30,000
Source	Local Agency Matching Funds

PROJECTED EXPENSES	
Contractual	\$150,000

**COMMITTEE ACTION**

The Operation Green Light Steering Committee will meet on April 27, 2026, to vote to recommend the approval of a one-year extension not to exceed \$150,000 per contract.

**RELATED JURISDICTIONS**

Missouri Department of Transportation, the cities of Belton, Blue Springs, Gladstone, Grandview, Independence, Kansas City, Lee’s Summit, Liberty, MoDOT, North Kansas City, Raymore and Raytown in Missouri and the jurisdiction of the Kansas Department of Transportation, the cities of Bonner Springs, Fairway, Lansing, Leavenworth, Leawood,

## **AGENDA REPORT**

---

### **Budget and Personnel**

Lenexa, Merriam, Mission, Mission Woods, Olathe, Overland Park, Prairie Village, Roeland Park, Shawnee, Westwood and the Unified Government of Wyandotte County/Kansas City in Kansas.

### **RECOMMENDATION**

Authorize the Executive Director to enter into a one-year supplemental extension with Iteris for signal timing and engineering support through April 30, 2027.

### **STAFF CONTACTS**

- Ron Achepohl, Director of Transportation and Environment
- Ray M. Webb, Traffic Operations Director

**AGENDA REPORT**

Budget and Personnel

April 2026  
Item No. 1g

Efficient Transportation and Quality Places

**VOTE: Authorize a contract with Iteris, Inc., for a crowd sourcing and traffic signal analytics platform project.**

**BACKGROUND**

Operation Green Light (OGL) is a regional traffic signal coordination and operations program involving local governments and the State Departments of Transportation in Kansas and Missouri. This initiative improves regional traffic flow, air quality and fuel consumption. As a key part of this work, OGL develops and implements traffic signal timing plans in cooperation with participating state and local governments and monitors real-time operations on roadway intersections in the program. Continued traffic signal timing and engineering support services are integral to the successful operation of the OGL program. These services are needed to continue efforts to keep signal timing at its peak level of performance at the over 750 traffic signals that OGL currently supports for 28 agencies and over 1500 traffic signals supported by the regional software.

Crowdsourcing is a FHWA Everyday Counts Initiative to increase use of crowdsource technologies in operations. Crowdsource data is large data and anonymized so that no personally identifiable data (PID) is included in any data product procured with the grant. This data will help the performance measures and real-time operations of the signalized arterials. Mid-America Regional Council (MARC) staff applied and received funds for the regional congestion mitigation air quality (CMAQ) program in Missouri to help fund this work. The objectives of this project are to better manage the area arterials using real-time alerts and arterial performance measures with available probe data that comes from a variety of sources.

**BUDGET CONSIDERATIONS**

Funds for this purchase are included in the Operation Green Light operations budget. This procurement will be funded through Federal Grants administered by the Kansas Department of Transportation. Participating local governments provide matching funds for this grant.

REVENUES	
Amount	\$421,700
Source	Federal CMAQ - Missouri
Amount	\$105,400
Source	Local Agency Matching Funds

PROJECTED EXPENSES	
Contractual	\$527,100

**COMMITTEE ACTION**

The Operation Green Light Steering Committee will meet on April 27, 2026, to vote on the contract with Iteris, Inc.

## **AGENDA REPORT**

---

### **Budget and Personnel**

#### **RELATED JURISDICTIONS**

Missouri Department of Transportation, the cities of Belton, Blue Springs, Gladstone, Grandview, Independence, Kansas City, Lee's Summit, Liberty, MoDOT, North Kansas City, Raymore, and Raytown in Missouri.

#### **RECOMMENDATION**

Authorize the Executive Director to enter into a contract with Iteris, Inc for an arterial performance measures analytics platform.

#### **STAFF CONTACTS**

- Ron Achepohl, Director of Transportation and Environment
- Ray M. Webb, Traffic Operations Director

**AGENDA REPORT**

Budget and Personnel

April 2026  
Item No. 1h  
Quality Early Learning

**VOTE: Approve contract for playground renovations and upgrades to Thomas Roque Head Start facility to meet health and safety needs.**

**BACKGROUND**

Thomas Roque building was previously an Early Head Start facility only. During the transition from the YMCA to Guadalupe Centers the facility has become both Head Start Preschool and Early Head Start. By adding the Head Start Preschool playground it will allow for developmentally appropriate structures for the children.

We are in the process of reviewing the three bids submitted for each project to ensure they meet MARC’s Procurement Policy and the requisite purchasing protocols of our providers, including complying with the Davis-Bacon Act for prevailing wages. The total cost of this project is anticipated to be no more than \$76,574.

**BUDGET CONSIDERATIONS**

The costs of the playground renovations and upgrades are allowable expenses within the Head Start grant through the Administration for Children and Families. All spending will be completed by the end of the grant year October 31, 2026.

<b>REVENUES</b>	
Amount	\$76,574
Source	Administration for Children and Families Head Start Grant
<b>PROJECTED EXPENSES</b>	
Contractual	\$76,574

**RELATED JURISDICTIONS**

This item impacts Jackson County, Missouri.

**RECOMMENDATION**

Authorize MARC Head Start to enter into contractual agreements with the approved vendor to complete the playground project at Guadalupe Centers at Thomas Roque for a total cost not to exceed \$76,574.

**STAFF CONTACTS**

- Kasey Lawson, Head Start Director
- Dr. Toni Sturdivant, Director of Early Learning

## AGENDA REPORT

---

### Budget and Personnel

April 2026  
Item No. 2a

**VOTE:** Approve minutes of the Mar. 24, 2026, Budget and Personnel meeting

**BACKGROUND:**

The minutes of the Mar. 24, 2026, meeting are enclosed.

**RECOMMENDATION:**

Approve the minutes of the Mar. 24, 2026, meeting.

**STAFF CONTACT:**

- David Warm, Executive Director
- McKenzie Neds, Executive Assistant



## MARC Budget & Personnel Meeting Summary

March 24, 2026

### **BOARD MEMBER AND ALTERNATE ATTENDANCE**

Councilmember Bridget McCandless, Independence, MO - B&P chair

Mayor Damien Boley, Smithville, MO

Commissioner Julie Brewer, Johnson County, KS

Councilmember Jeff Creighton, Olathe, KS

Councilmember Holly Grummert, Overland Park, KS

Commissioner Janeé Hanzlick, Johnson County, KS

Victor Hurlbert, Auditor, Clay County, MO

Mayor Pro Tem Beto Lopez, Lee's Summit, MO

Councilmember Garrett Mellott, Edwardsville, KS

Mayor Eric Mikkelson, Prairie Village, KS

Commissioner Jerry Nolte, Clay County, MO

Commissioner Shelia Tracy, Ray County, MO

Commissioner Christal Watson, The Unified Government of Wyandotte County and Kansas City, KS

### **STAFF PRESENT**

Executive Director David Warm and other MARC staff

### **AGENDA**

#### **Call to order**

Councilmember Bridget McCandless called the meeting to order at 11:17 a.m. Due to the meeting being conducted remotely and in-person Councilmember McCandless provided instructions for participation. She reported that staff would present on all the agenda items, provide an opportunity for comments and questions after each item, and ask for approval of all agenda items with one vote at the end of the meeting. Members would have an opportunity to abstain or object to any items necessary during the final vote.

#### **Item 1a VOTE: Authorize acceptance and administration of Hazardous Materials Emergency Preparedness subgrant funds for planning, training, and exercise activities.**

John Davis, Fiscal Administrator, requested authorization to accept and administer \$163,312 in FY 2025-2026 Hazardous Materials Emergency Preparedness (HMEP) subgrant funds on behalf of the Mid-America Local Emergency Planning Committee (LEPC). The grant, administered through the Kansas Division of Emergency Management, will support regional planning, training, and exercise activities to strengthen preparedness for transportation-related hazardous materials incidents, including updates to hazardous materials plans, targeted responder training, and a multi-day functional exercise. The project requires a 20 percent non-federal match provided through staff time and in-kind contributions and was approved by the LEPC. Activities will directly support Kansas counties (Leavenworth, Wyandotte, and Johnson) and also benefit planning efforts across additional Missouri counties in the bi-state region.

Mr. Victor Hurlbert clarified that these funds can only be used for transportation-related hazmat incidents and Mr. Davis confirmed.

**Item 1b VOTE: Authorize a contract with the Missouri Local Emergency Planning District for hazardous materials planning, training and exercise, and administrative services.**

John Davis, Fiscal Administrator, requested authorization to enter into a FY 2026-2027 contract with the Missouri Local Emergency Planning District (LEPD) in an amount not to exceed \$52,800 to provide hazardous materials planning, training, exercise, and administrative services. Under this agreement, MARC will serve as the LEPD's administrative and fiscal agent, supporting compliance with federal and state requirements under EPCRA through plan development and updates, Tier II reporting support, responder training, and implementation of an annual hazardous materials exercise. These services will strengthen regional preparedness and response capabilities across Cass, Clay, Jackson, Platte, and Ray counties in Missouri. The contract is fully supported by MO CEPF funds, aligns with MARC's ongoing public safety responsibilities, and was approved by the MO LEPD at its March 12, 2026 meeting.

**Item 1c VOTE: Approve a five-year agreement with Segra in the amount of \$59,700 for Ethernet Local Area Network services to provide network connectivity at the new MARC office.**

Eric Winebrenner, Public Safety Communications Director, requested approval of a five-year agreement with Segra, totaling \$59,700, to provide Ethernet Local Area Network (ELAN) services for network connectivity at the new MARC office located at 801 Pennsylvania Avenue. This agreement will replace the City of Kansas City, Missouri-provided fiber service currently used at 600 Broadway, which will not be available following MARC's relocation. The proposed 500 Mbps ELAN circuit supports MARC's network strategy for reliable, secure, high-availability connectivity essential to public safety and regional operations and aligns with prior Board-approved architecture and operational justifications. Procurement is considered sole source due to limited providers capable of delivering the required service at the new location. The cost is \$995 per month over a 60-month term, with initial-year funding included in the approved 2026 Regional 911/Network Budget and future years to be addressed through annual budget cycles; use of funds was previously approved by the Public Safety Communications Board.

**Item 1d VOTE: Ratify approval to submit SFY 2027 budget and accept grant funds from Missouri Department of Health and Senior Services for community health worker training and blood pressure self-management.**

Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested ratification to submit and accept \$87,197.98 in SFY 2027 grant funding from the Missouri Department of Health and Senior Services to support Community Health Worker (CHW) training and Blood Pressure Self-Management (BPSM) programming for the period of July 1, 2026 through June 29, 2027. Building on more than a decade of regional leadership through the KC Regional CHW Collaborative, the funding will support training for CHW trainers and supervisors, continuing education and career pathway development for certified CHWs, and partner training and facilitation of the evidence-based BPSM program. The proposed budget allocates funds to personnel, contractual services, and minimal program supplies, and will allow MARC to continue delivering training at no cost to participants across the bi-state region, with BPSM programming piloted in MARC's five Missouri counties. The Commission on Aging reviewed this request and recommends Board approval.

**Item 1e VOTE: Authorize submission of the SFY 2026 Area Agency on Aging Amendment #2.**

Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested authorization to submit Amendment #2 to the SFY 2026 Area Agency on Aging (AAA) budget to the Missouri Department of Health and Senior Services, as required following receipt of updated allotment tables issued on February 6, 2026. The amendment incorporates the revised funding information into MARC's existing area plan and must be submitted within sixty days to remain in compliance with state requirements. The proposed amendment impacts services in Cass, Clay, Jackson, Platte, and Ray counties and was reviewed by the Commission on Aging, which recommends Board approval.

Proposed SFY 2026 Amendment #2 increases total funding by approximately \$1.05 million compared to Amendment #1, raising the overall budget from \$10.79 million to \$11.84 million. The increase is driven primarily by higher Title III allotments, expanded Medicaid funding, and additional special project funds.

**Item 1f VOTE: Approve lease of kitchen space at the 1218 Swift building to Guadalupe Centers, Inc.**

Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested approval to lease the 1,900-square-foot commercial kitchen at the KC Meal Link facility, located at 1218 Swift Street in North Kansas City, to Guadalupe Centers, Inc. The space was included with MARC's 2024 purchase of the building and was marketed publicly following renovation completion and receipt of a Certificate of Occupancy in May 2025. The proposed lease establishes a base rent of \$4,300 per month, generating \$51,600 in annual revenue over a three-year term, with rent adjustments tied to utility cost increases. This partnership will provide a stable revenue source to support operations at the meals distribution facility while advancing KC Meal Link's mission to address regional food insecurity through pre-prepared and home-delivered meals across the MARC region.

**Item 1g VOTE: Authorize submission of grant and if awarded accept funds from the Patterson Family Foundation for Community Health Worker Training and Technical Services.**

Marlene Nagel, Director of Community Development, requested authorization to submit an application of \$835,000 to the Patterson Family Foundation and to accept funds if awarded to sustain and expand Community Health Worker (CHW) training and technical assistance following the conclusion of state-supported federal funding. The proposed two-year grant would support expanded virtual CHW training, targeted training for justice-involved individuals through the Kansas Department of Corrections, and technical assistance to healthcare organizations to strengthen CHW integration and reimbursement through Medicaid and Medicare. This investment would allow MARC to continue providing no-cost training across Kansas and Missouri, with a focus on rural and small-town communities, while advancing workforce capacity, healthcare access, and community-based health outcomes throughout the KC region.

Councilmember Bridget McCandless asked how long the rural transformation grants would be available and Ms. Nagel explained that they are available to the states for 5-years.

Commissioner Janeé Hanzlick clarified that this funding will be adding dollars for the program as an expansion, not replacing dollars that were lost.

Commissioner Julie Brewer wanted to be sure she understood that these trainings would be offered online which expands the footprint to the catchment area of the Patterson Foundation which does not usually serve the MARC region.

Councilmember Holly Grummert asked how many years the Patterson Grant would be available. Ms. Nagel answered that this particular grant is for 2 years.

**Item 1h VOTE: Approve Mid-America Regional Council Head Start program federal carryover funds request.**

Dr. Toni Sturdivant, Director of Early Learning and Head Start, requested approval to carry over \$253,553 in unspent federal Head Start funds awarded by the Administration for Children and Families to complete critical projects that could not be finished within the original program year due to timing constraints and provider closures. The carryover will fund playground equipment and surface improvements at Guadalupe Centers at Thomas Roque to support child health and safety, as well as leadership training and materials for Head Start Program Directors. All expenses are allowable under the Head Start grant and comply with procurement and prevailing wage requirements. The request impacts Clay, Jackson, and Platte counties and has been approved by the Head Start Policy Council and Advisory Committee.

Commissioner Hanzlick clarified that the actions on this item are two different things: one is approval to carry-over the funds and the other action is to approve the use of the funds for the improvements at the Thomas Roque building. Dr. Sturdivant confirmed that is the case.

**Item 1i VOTE: Approve Head Start's proposal to complete a change in scope for Head Start enrollment for the 2026-2027 program year for three Head Start partners.**

Dr. Toni Sturdivant, Director of Early Learning and Head Start, requested approval of a change in scope for Head Start preschool enrollment for the 2026-2027 program year to better meet community demand for full-day services among three Head Start partners. The proposal would transition part-day slots to full-day programming at Lee's Summit School District and increase full-day capacity at Emmanuel Family and Child Development Center and EarlystART St. Mark, resulting in 49 additional full-day slots and a net reduction of 19 part-day slots. While overall Head Start funding levels would remain unchanged, contracts and training allocations for the affected agencies would be adjusted to reflect the revised enrollment mix. The Head Start Policy Council and Advisory Committee have approved the request, which will impact Clay, Jackson, and Platte counties.

Commissioner Brewer asked what steps were being taken to connect families that may be losing their child care through these changes. Dr. Sturdivant said that the eligibility team works very closely with the families and ensures that if they qualify for other services, they are able to benefit from those, like childcare subsidies.

**Item 1j VOTE: Approve changes to employee fringe benefit package effective July 1, 2026.**

Carol Gonzales, Director of Finance and Administration, requested approval of changes to the employee fringe benefit package effective July 1, 2026, consistent with the July-June plan year. The proposal continues the current suite of health plans while having MARC absorb the full 3.0% premium increase to keep employee health insurance premiums flat, maintains employee-funded dental and vision coverage, and retains the \$220 monthly cafeteria plan allowance. In addition, staff recommend transitioning supplemental life, disability, and related benefits to the Midwest Public Risk program through The Lincoln National Life

Insurance Company, resulting in administrative efficiencies, lower employee premiums, and an estimated annual savings to MARC of approximately \$6,000. These changes keep MARC's benefits competitive while managing costs responsibly.

**Item 1k VOTE: Authorize an agreement with WSP USA Inc. to complete a travel pattern after action assessment.**

Ron Achelpohl, Director of Transportation and Environment, requested authorization to enter into an agreement with WSP USA Inc. to complete a 2026 Travel Patterns After-Action Assessment in an amount not to exceed \$250,000. The assessment will evaluate how the World Cup affects regional travel behavior and transportation system performance by collecting and analyzing quantitative and qualitative data on resident and visitor travel patterns. Findings will identify system pressure points, document lessons learned and inform future planning for large-scale events and long-term transportation investments, with anticipated incorporation into the Connected KC 2050 Metropolitan Transportation Plan. The project will be funded through MARC's adopted Unified Planning Work Program using Consolidated Planning Grant funds and will benefit all counties in the MARC region.

Councilmember Grummert asked when the results from the assessment would be ready. Mr. Achelpohl answered that we should have the report by early fall.

Commissioner Brewer asked how the data and research will be reported out, how it will be sliced and diced, and will the committee have input on the scope of the assessment. Mr. Achelpohl said that there will be new transportation services that are stood up during the World Cup, bottle neck locations, as well as pedestrian traffic that we likely haven't seen before. Commissioner Brewer wanted to ensure that the Johnson County Circulator Route would be included - Mr. Achelpohl said yes.

Commissioner Jerry Nolte wanted to make sure that the report includes in the northland and how the events affected the northern part of the MARC region.

**Item 1l VOTE: Authorize an agreement with ICF Incorporated L.L.C. for the Regional Housing and Transportation Coordination Plan.**

Ron Achelpohl, Director of Transportation and Environment, requested authorization to enter into a 12-month agreement with ICF Incorporated, L.L.C., not to exceed \$300,000, to develop a Regional Housing and Transportation Coordination Plan following the adoption of housing-specific goals in the Connected KC 2050 Metropolitan Transportation Plan. The plan will provide a data-driven framework to better integrate housing, transportation, and economic development through geospatial, economic, and policy analyses, stakeholder engagement, and evaluation of existing MARC plans and programs. Funded through the Unified Planning Work Program using Consolidated Planning Grant funds, the initiative will support long-term regional planning efforts, align with federal eligibility under the Infrastructure Investment and Jobs Act, and impact all counties in the MARC region.

**Item 1m VOTE: Authorize contract increase with Burns and McDonnell to develop and deliver training programs for the recently updated regional stormwater engineering standards.**

Natalie Unruh, Water Quality Planner III, requested authorization to increase its existing contract with Burns & McDonnell from \$1.31 million to \$1.43 million to develop and deliver training workshops supporting implementation of the recently adopted APWA 5600 regional stormwater engineering standards. Following completion and adoption of the updated standards in December 2025, there is strong demand from local jurisdictions for training to

ensure effective implementation. The contract amendment will support development of curriculum for three workshops, each to be delivered multiple times in 2026 and 2027, benefiting communities across the MARC region. The \$120,000 increase will be fully supported through a combination of previously approved KDHE grant funds and workshop registration fees, with no additional MARC funding required.

**Item 1n VOTE: Authorize grant submission to EPA for the Wetland Program Development Grant program to support the adoption and implementation of the updated regional stormwater engineering standards.**

Natalie Unruh, Water Quality Planner III, requested authorization to submit an application to the U.S. Environmental Protection Agency for a \$250,000 Wetland Program Development Grant to support adoption and implementation of the newly updated regional stormwater engineering standards. Following their adoption by APWA after a six-year planning effort, this project will help local communities address implementation challenges by facilitating regional discussions and providing technical assistance, training, and educational activities such as workshops and case studies. The total project budget is \$333,334, supported by the EPA grant and an \$83,334 in-kind match, and will benefit all counties in the MARC region by strengthening stormwater management, redevelopment practices, and environmental outcomes.

**Item 1o VOTE: Approve a contract with Agile Mile, Inc. to provide a web-based software tool for ride-matching/trip planning services for the WAY TO GO program.**

Karen Clawson, Air and Mobility Programs Manager, requested approval of a three-year contract with Agile Mile, Inc., totaling \$126,000 (\$42,000 annually), to provide the web-based ride-matching and trip-planning software that supports the WAY TO GO program. The software enables residents to identify and use alternatives to driving alone, administers the Guaranteed Ride Home program and the annual Green Commute Challenge, and will support transportation demand management during major events, including the World Cup. Agile Mile was selected through a competitive RFP process based on its experience as the incumbent provider and its ability to meet program and security requirements. The contract is fully funded through federal Congestion Mitigation and Air Quality (CMAQ) funds from Missouri and Kansas and benefits all counties in the MARC region.

Councilmember McCandless asked how many people use the tool. Ms. Clawson said that 6,500 individual users and approximately 760 employers.

**Item 1p REPORT: Update regarding 2026 Air Quality Ozone Season outreach media purchases**

David Warm, MARC's Executive Director, provided an informational update on planned media outreach expenditures for the 2026 Air Quality Ozone Season, totaling an estimated \$245,000. He noted that due to robust discussion at the last Budget and Personnel committee meeting, a more detailed report will be given at the Board meeting. The proposed campaign includes a mix of online, television, audio, outdoor billboard, sponsorship, social media, and print advertising to effectively reach residents across the Kansas City region, with approximately 20 percent of funds targeted to low-income and minority communities.

**Item 2 Approve Consent Agenda: minutes of the February 24, 2026 meeting**

Mayor Damien Boley moved for the approval of all agenda items and Commissioner Janeé Hanzlick seconded the motion.

Commissioner Julie Brewer and Councilmember Jeff Creighton abstained from item 2a VOTE: approval of the minutes of the February 24, 2026, meeting.

Mayor Pro Tem Beto Lopez abstained from items 1f VOTE: Approve lease of kitchen space at the 1218 Swift building to Guadalupe Centers, Inc. and 1h VOTE: Approve Mid-America Regional Council Head Start program federal carryover funds request.

The motion passed.

### **Item 3 Other Business**

There was no other business.

### **Item 4 Adjournment**

Councilmember McCandless adjourned the meeting at 11:54 a.m.

### **NEXT/UPCOMING MEETING**

Tuesday, April 28, 2026 | MARC Offices 600 Broadway Blvd Suite 200 Kansas City, MO 64105